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**MOTO HOLDINGS LIMITED**

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**ANNUAL REPORT AND FINANCIAL STATEMENTS**

**FOR THE PERIOD ENDED 27 DECEMBER 2023**

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**MOTO HOLDINGS LIMITED**

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**COMPANY INFORMATION**

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<b>Directors</b>	K McMeikan C Catlin N Tatum
<b>Company secretary</b>	A Procter
<b>Registered number</b>	05754555
<b>Registered office</b>	Toddington Services Area Junction 11-12 M1 Southbound Bedfordshire LU5 6HR
<b>Independent auditors</b>	Deloitte LLP, Statutory Auditor London, UK
<b>Bankers</b>	Lloyds Bank PLC 249 Silbury Boulevard Milton Keynes MK9 1NA
<b>Lawyers</b>	Berwin Leighton Paisner LLP London Bridge London EC4R 9HA

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**MOTO HOLDINGS LIMITED**

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## MOTO HOLDINGS LIMITED

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### GROUP STRATEGIC REPORT FOR THE PERIOD ENDED 27 DECEMBER 2023

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#### Principal activities

The principal activity of Moto Holdings Limited (the “Company”) is to act as an intermediate holding company and it will continue to do so for the foreseeable future.

The principal activity of the group headed by the Company (the “Group”) is to operate motorway and trunk road service areas.

#### Business review

The Group is well-placed to benefit from recovery and growth in the UK economy and remains focused on long term growth. Turnover has exceeded the recovery of that of the National Highways traffic, increasing by £9,119,000 (0.9%) to £1,067,526,000. Traffic levels have returned to c.97.4% of 2019 which were pre covid levels.

The performance of the Group was impacted by significant inflationary pressures; primarily across utilities, cost of goods sold and labour. To the extent possible prices have subsequently been updated to reduce any impact on the financial performance.

The Group successfully refinanced its debt during 2022, raising £835m with a tenure of 7-15 years, across UK institutes and US private placements, locking in at preferential interest rates prior to the market increases. See further details at Note 21.

The Group invested £39.4m in capital expenditure over the period, investing in the ‘transformation of the UK rest stop experience’. Investment was focused on the redevelopment of numerous sites, rolling out 35 new trading units across KFC and Pret a Manger. Alongside investment in our technology infrastructure to leverage future growth, and the purchase of land at two locations, both of which have full planning permission.

Working with our partners, Gridserve and Tesla, we have rolled out 304 high powered chargers across our sites, making great progress towards the Government mandated goal of a minimum of 6 high powered chargers per site by the end of 2023. We now have 675 chargers across our sites.

Operating profit for the period amounted to £62,922,000 (2022: £55,621,000), an increase of £7,301,000 (2022: £17,012,000) compared to the prior period. The resulting profit before tax for the period amounted to £36,566,000 compared to a profit before tax of £38,124,000 in 2022.

The result includes the utilisation of £1,780,000 (2022: £767,000) in relation to the Travelodge onerous contract provision, £26,000 (2022: £1,048,000) loss on disposal of tangible fixed assets and £Nil (2022: £11,811,000) in respect of exceptional income (see Note 8 for further details in respect of exceptional operating income). Excluding depreciation and amortisation, as well as these one-off items, the Adjusted PBITDA has increased by £20,618,000, an increase of 21.4% (2022: 14.0%), to £116,755,000 for the 52 weeks ended 27 December 2023, compared to £96,137,000 in the 52 weeks ended 28 December 2022. Additional KPIs are set out on the following pages.

The directors consider the financial position of the Group to be in line with expectations given the structure of the Group and its financial performance. The Group reported net assets of £301,000 (2022: £31,223,000) as at 27 December 2023, following a dividend payment of £59,750,000 (2022: £46,098,000).

Management are pleased with the progress made against the strategic priorities to ‘transform the UK rest stop experience’. The business has recovered well post covid and responded robustly in a highly inflationary market. Investment will continue in the transformation strategy, rolling out new brands and materially changing the landscape of EV charging across the UK’s strategic road network and improving our customer experience and colleague efficiency via the investment in new technology infrastructure.

**GROUP STRATEGIC REPORT (CONTINUED)  
FOR THE PERIOD ENDED 27 DECEMBER 2023**

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**Section 172(1) statement**

The Directors of the Group must act in accordance with a set of general duties. These duties are detailed in section 172(1) of the Companies Act 2006 and are given below:

During the financial period the Directors of the Group, both individually and together, acted in a way they consider, in good faith, would be most likely to promote the success of the Group for the benefit of its members as a whole, and in doing so have regard (amongst other matters) to;

*The likely consequences of any decisions in the long term*

In their decision making, the Directors have strong regard for the longer-term impact of decisions on the Group's future. The Directors have implemented an extensive set of measures to safeguard the future security of the business for all stakeholders as a result of the unprecedented events in recent periods, namely the pandemic and geopolitical events. Such measures include price revisions and other management decisions as described in more detail within the Business Review. The board also considers at least annually whether a dividend should be paid from surplus cash.

*The interests of the Group's employees*

The Group operates a national network of 69 sites at 52 locations, including 53 sites at 38 Motorway Service Area (MSA) locations as well as a number of off-motorway locations. The corporate governance structure is managed by the Board across the Group as a whole. The Directors review the key risks and uncertainties discussed in the report below on a regular basis and delegate day-to-day decision making to key employees of the Group through a prescribed operating structure with clear lines of accountability and responsibility. The performance of all employees is monitored continually through regular meetings and performance reviews. The Directors are able to access professional advice for any part of their duties should they need further guidance.

The Directors take the wellbeing of all employees very seriously. Employees have access to support through the colleague app and the Group holds regular webinars on all aspects of wellbeing and diversity. The Board monitor the culture of the Group through regular employee surveys, feedback forums and annual performance reviews.

*The need to foster the Group's business relationships with suppliers, customers and others*

The Group operates a number of franchises with well-known, national and international brands. Maintaining an excellent relationship through regular engagement and dialogue with our franchise partners is critical to the success of the Group and is fostered by both the Directors and employees of the Group. The Group vision is to 'transform the UK's rest stop experience' for our customers. The Group maintains a close business relationship with its key suppliers through regular engagement including an annual supplier conference.

*The impact of the Group's operations on the community and environment*

The Directors consider the impact of the Group's operations on the local community and environment. As well as making the Group a great place to work for our colleagues, the Directors want to ensure that the Group makes a difference. Further details of this work can be found on page 12 and in the Directors' Report.

*The desirability of the Group maintaining a reputation for high standards of business conduct*

The Group's vision is to 'transform the UK's rest stop experience' through six core values; 1) think customer, 2) revel in what we do, 3) do the right thing, 4) us before me, 5) give back, and 6) set the bar high. The Group strives to delight its customers with every colleague in the team expected to contribute to the delivery of exceptional customer service. The Directors understand that exceptional customer service can only be consistently delivered by attracting, motivating and retaining the best team members. The Group are keen to ensure that employees reach their potential and have designed personal development programmes to support this.

**GROUP STRATEGIC REPORT (CONTINUED)  
FOR THE PERIOD ENDED 27 DECEMBER 2023**

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*The need to act fairly between members of the Group*

The Directors have regard for the need to act fairly between members of the Group. Shareholder support is integral to the long-term success of the Group and agreement between all shareholders is ensured through regular board meetings and oversight by independent members of the Board. Since 2015 the Group has enjoyed the long-term support of its current shareholders.

**Going concern**

The Group has made a profit after tax in the period of £28,828,000 (2022: £23,370,000 included in the results of the prior period is exceptional operating income of £11,811,000). The Group has made an operating profit of £62,922,000 (2022: £55,621,000) and has net assets of £301,000 at 27 December 2023 (2022: £31,223,000), following dividend payments totalling £59,750,000 (2022: £46,098,000). The directors have considered the reduced level of net assets in the year and are satisfied the financial position of the Group is in line with expectations given the structure of the Group and its financial performance.

The Group's external debt financing was refinanced in January 2022 and May 2022. The external debt financing is held in Group companies and has been lent via intercompany loan agreements to Moto Hospitality Limited, with a final repayment date of January 2037. Interest is payable on the intercompany debt at rates higher than those payable on the external debt financing in order to distribute the trading profit of Moto Hospitality Limited to the holding companies to ensure service of the external debt and to facilitate dividend payments to shareholders at the Moto Holdings Limited level.

To support the going concern assumption, the Group has updated business forecasts to the end of 2033, which include cash forecasts to the end of 2025. These cash flows use the available economic forecasts and historic performance of the business and show headroom each month against the covenants in place. The cash flow forecasts assume that all liabilities of the business going forward are met in accordance with contractual terms. External interest payments are hedged to the extent they are variable and the payments due under the terms of the hedge are built into the forecasts. The only sensitivity to the cashflow forecast will be as a result of significantly reduced traffic volumes of which there is a remote risk. The Group have not identified other sensitivities.

In summary, the directors have a reasonable expectation that the group and the company has adequate resources to continue in operational existence for the foreseeable future being at least 12 months from signing the financial statements, and there are no material uncertainties. Therefore, the financial statements have been prepared on the going concern basis.

**The Business Model**

Moto is the largest motorway and trunk road service area operator in the United Kingdom. The Group operates a national network of 69 sites at 52 locations, including 53 sites at 38 MSA locations as well as a number of offmotorway locations. Our UK-wide presence results in a diverse customer base and reduces our exposure to certain regional factors. We generate turnover from a number of different products and services, which we analyse between fuel and non-fuel turnover, rendering of services and rental income; allowing us to service a broad range of customers and commuters. In addition to in-house offers, we operate franchises with wellknown, national and international brands.

**Ownership structure**

The Company's immediate parent company is Everest UK Bidco Limited, a company incorporated in Jersey. The Company's ultimate parent company is Everest UK Topco Limited, a company incorporated in Jersey. Equity investment in Everest UK Topco Limited is split between USS and CVC Capital Partners with Moto senior management holding the remainder. Robert Horsnall (USS) and Jan Reinier Voûte (CVC) are the key executives with oversight of the Moto Group and both serve as directors of Everest UK Topco Limited.

**GROUP STRATEGIC REPORT (CONTINUED)  
FOR THE PERIOD ENDED 27 DECEMBER 2023**

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**Objectives and strategy**

Moto's vision is to 'transform the UK's rest stop experience' aiming to provide exceptional service and an unrivalled customer experience to all of its visitors by providing a diverse range of high-quality brands and services on each of its sites. Moto is committed to continued investment across its network of sites, further strengthening its strong brand portfolio and leading the transition to clean energies across the strategic road network, in order to continue to exceed the expectations of its customers. Moto is committed to achieving its goals profitably and sustainably.

The Group is well-placed to benefit from a recovery in the UK economy and remains focused on long term growth. The Group expects to continue benefiting from current trends in the market, which include the increase in preference for branded food outlets and the transition to EV.

We have launched our ESG Strategy with three key pillars; Planet, Products & People. In 2024, Moto is working towards setting and defining a Net Carbon Positive target by 2050. Under our Planet pillar we have undertaken a carbon emissions scoping exercise with Carbon Statement to identify our emissions under SECR. The assessment of climate change risk and opportunity to the business has been assessed and is covered in detail in the Directors' Report on pages 8 - 27.

**Future developments**

The long-term strategy of the business remains unchanged, we will continue to improve our product and facility offerings in order to attract more customers and realise our growth potential. Our vision is to 'transform the UK's rest stop experience'. During 2024 the business will continue to invest significant capital into site redevelopment and technology, as well as investing the development of two new sites and in the opening of approximately a further 33 new trading units, providing a higher and more assured returns. Over the last year the business has increased the importance of embedding an ESG strategy and this has now been successfully launched.

**MOTO HOLDINGS LIMITED**

**GROUP STRATEGIC REPORT (CONTINUED)  
FOR THE PERIOD ENDED 27 DECEMBER 2023**

**KPIs**

The KPIs reported in the financial statements and the table below include financial and non-financial KPIs for the current period and their comparatives, these are monitored and reviewed regularly by the business and its stakeholders.

Management believes the financial and non-financial measures stated below are the most important KPIs for the business, allowing them to accurately monitor the growth and performance of the business.

<b>KPI</b>	<b>52 weeks ended 27 December 2023</b>	<b>52 weeks ended 28 December 2022</b>
Non-fuel Turnover (includes Rendering of Services and Rental income as per Note 4)	<b>£482.3m</b>	<i>£428.6m</i>
Total Turnover	<b>£1,067.5m</b>	<i>£1,058.4m</i>
Cash flow from operating activities	<b>£106.4m</b>	<i>£97.8m</i>
PBITDA <sup>1</sup>	<b>£118.2m</b>	<i>£95.5m</i>
Adjusted PBITDA <sup>2</sup>	<b>£116.8m</b>	<i>£96.1m</i>
Profit before taxation	<b>£36.6m</b>	<i>£38.1m</i>
Creditor days	<b>51 days</b>	<i>49 days</i>
Headcount (average number of persons employed)	<b>5,694</b>	<i>5,324</i>
Number of transactions (excluding fuel and forecourt purchases)	<b>63m</b>	<i>53m</i>
Net Promoter Score (NPS)	<b>41.8%</b>	<i>28.8%</i>
Passing traffic number	<b>1,007m</b>	<i>978m</i>
Capital Investment	<b>£39.4m</b>	<i>£51.1m</i>
Employee Engagement	<b>81%</b>	<i>77%</i>
EV		
• Total number of Chargers	<b>675</b>	<i>371</i>
• Total % of High-Powered Chargers	<b>73.6%</b>	<i>50.4%</i>

<sup>1</sup> PBITDA calculated for the purposes of monitoring KPI's excludes exceptional operating income, as although such transactions fall within the ordinary activities of the Group, they are eliminated for the purposes of reporting against the Group's banking compliance.

<sup>2</sup> Adjusted PBITDA excludes certain non-recurring and non-cash items included in PBITDA.



**MOTO HOLDINGS LIMITED**

**GROUP STRATEGIC REPORT (CONTINUED)  
FOR THE PERIOD ENDED 27 DECEMBER 2023**

**KPIs (Continued)**

**Adjusted PBITDA**

	<b>27 December 2023 £000</b>	<b>28 December 2022 £000</b>
Operating profit	<b>62,922</b>	55,621
Exceptional operating income (see note 8)	-	(11,811)
Depreciation and amortisation (see notes 15 and 16)	<b>55,287</b>	51,671
	<hr/>	<hr/>
PBITDA <sup>1</sup>	<b>118,209</b>	95,481
Travelodge provision utilisation (see note 9)	<b>(1,780)</b>	(767)
Management service fee (see note 9)	<b>300</b>	375
Loss on disposal of fixed assets (see note 16)	<b>26</b>	1,048
	<hr/>	<hr/>
Adjusted PBITDA <sup>2</sup>	<b>116,755</b>	96,137
	<hr/> <hr/>	<hr/> <hr/>

**Principal risks and uncertainties**

*Credit & finance risk*

The Group has hedged the majority of its cash flow risk associated with the floating interest rate on its borrowings by entering into interest rate swaps. The credit risk on liquid funds and derivative financial instruments is considered limited because the counterparties are reputable banks with high credit ratings. Credit risk remains a principal risk for the Group as a result of the requirement for the Group to maintain a specific credit rating in order to comply with the banking arrangements. Annual surveillance is completed on an annual basis to ensure the Group maintains the appropriate rating. The majority of sales are cash or credit card and therefore the Group is not exposed to significant credit risk. Further detail on financial risks is given in the Directors' Report. The risk is consistent with the prior year.

*Competitor risk*

There are significant barriers to entry for the construction of new Motorway Service Areas, resulting in a low level of competition risk. Management actively monitor planning applications of Motorway Service Areas on the UK network and do not currently envisage any material increase to the number of competitor sites. The risk is consistent with the prior year.

*Commercial relationships*

The Group benefits from close commercial relationships with a number of key suppliers. Damage to or loss of any of these relationships could have a direct effect on the Group's results, which may be material. To manage this risk the Group performs regular supplier reviews. The risk is consistent with the prior year.

*Traffic risk*

The Group remains exposed to traffic risks, which include disruption to the road networks. The Group mitigates these risks through regular correspondence with Highways England and close monitoring of long-term traffic forecasts. The risk is consistent with the prior year.

**GROUP STRATEGIC REPORT (CONTINUED)  
FOR THE PERIOD ENDED 27 DECEMBER 2023**

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Brand/franchisee risk

The Group is exposed to brand risk through the relationships it enjoys with its franchise partners. To mitigate this risk, the Group aims to develop relationships with major brands that have a strong track record in their respective markets. The Group also performs rigorous checks on any potential partner companies prior to committing to any new contracts. The risk is consistent with the prior year.

Trading environment risk

The Group is exposed to risk on its sales, gross margins, costs, profits and cash due to:

- economic and macro-economic conditions
- costs of raw materials/products/services/utilities
- seasonality and/or weather conditions impacting traffic levels

The Group manages these risks by offering a broad range of brands and services, attracting a breadth of customers with differing missions. Inflation costs are passed through via price to mitigate any margin and cash impacts. The impacts are further controlled with robust cash management and rigorous planning which is demonstrated in the continued delivery of our growth strategy. The risk is consistent with the prior year.

Business interruption risk

The Group is exposed to business interruption risk through a major incident impacting the Group's ability to continue trading, these include:

- the failure or unavailability of operational and/or IT infrastructure
- interruption in the supply of products or services provided by brand partners

This risk is managed by maintaining and regularly testing our business continuity plans. We regularly review our technology risks and amend any mitigating actions, specifically mitigating against cyber-risks to maintain confidence in the security of our network. The risk is consistent with the prior year.

This report was approved by the board and signed on its behalf.



**C Catlin**  
Director

Date: 22 April 2024

**DIRECTORS' REPORT  
FOR THE PERIOD ENDED 27 DECEMBER 2023**

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The directors present their report and the financial statements for the period ended 27 December 2023.

**Statement of corporate governance arrangements**

The Group is committed to and has applied the principles of corporate governance contained in the Wates Corporate Governance Principles for large private companies for the 52 week ended 27 December 2023. Further explanation of how each principal has been applied is set out below.

*Purpose and leadership*

The Group's vision is to 'transform the UK's rest stop experience'. The Board prioritises maintaining effective relationships with all its stakeholders and seeks to regularly engage with shareholders, management teams and employees to ensure alignment with its vision.

The Board meet regularly with management teams to analyse the performance both financially and operationally and to plan for the future. Regular conferences and meetings for different functions within the business are held which gives the Directors the opportunity to communicate their vision and aims.

The values of the Group are introduced to all new employees during their inductions and access to the company handbook is available to all employees via the colleague app and website. The company handbook lists the Group's Code of Conduct and Ethics along with other important policies. The Board monitor the culture of the Group through regular employee surveys, feedback forums, annual performance reviews and other KPIs. Should an employee wish to raise concerns about misconduct or unethical practices there are clear guidelines and procedures in place to allow confidential disclosure to the management team.

*Board composition*

The Board comprises of Directors with extensive experience across the retail and hospitality sectors. They are supported by a team of non-statutory operational directors along with a wider senior management team, with day-to-day decision making delegated to key employees of the Group through a prescribed operating structure with clear lines of accountability and responsibility. The Board are committed to conducting business in an ethical, fair and transparent manner and in accordance with high standards of corporate governance. The Board regularly review governance practices to ensure processes remain fit for purpose and relevant to the business.

*Director's responsibilities*

The Board is responsible for organising and directing the affairs of the Group in a manner that is most likely to promote the success of the Group for the benefit of its shareholders and in a way which is consistent with good corporate governance practices.

The primary function of the Board is to provide effective leadership and direction to enhance the long-term value of the Group to its shareholders and other stakeholders by reviewing strategic and financial plans and the annual budget, KPIs, funding and investment proposals, financial performance and corporate governance practices.

The Board have developed corporate governance practices throughout the Group which provide clear lines of accountability and responsibility. The Group has a set of policies and procedures in place to manage internal affairs of the business. The Board regularly review governance practices to ensure processes remain fit for purpose and relevant to the business.

*Opportunity and risk*

The Board considers strategic opportunities, such as those to expand the current customer offering in new and existing locations as they arise. Short-term opportunities to improve financial performance, resilience and liquidity are collated by responsible management teams and brought to the Board on a regular basis.

**DIRECTORS' REPORT (CONTINUED)  
FOR THE PERIOD ENDED 27 DECEMBER 2023**

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The Board assesses risks posed to the Group on a regular basis through maintenance of a detailed risk register and report these to appropriate stakeholders where relevant. A dedicated Risk Management director oversees the risk register and an experienced IT director is responsible for managing cyber risks. Principal risks are discussed in the Strategic Report on page 6.

*Remuneration*

The Remuneration Committee of Everest UK Topco Limited is responsible for developing policies on executive remuneration and for setting the remuneration packages of individual directors and key management personnel.

The Group is an equal opportunities employer and promotes an environment free from discrimination, harassment and victimisation, where everyone receives equal treatment and career development opportunities. All decisions relating to employment practices are objective, free from bias and based solely on individual merit.

Annual salary reviews are performed to ensure that an individual's remuneration takes into account personal performance, business performance and economic conditions. Benchmarking is performed against the wider market to confirm that members of the board are rewarded appropriately. A discretionary annual bonus is paid based on the performance of the business.

*Stakeholder relations and engagement*

The Board prioritises maintaining effective relationships with all its stakeholders and seeks to regularly engage with each key stakeholder group having regard to their views when making decisions. The Board ensures that all information presented to stakeholders is fair and balanced by seeking opinions and representations by independent third parties and advisors.

**Future developments**

Details of future developments can be found in the Strategic Report on page 4 and form part of this report by cross-reference.

**Capital structure**

The Group maintains an efficient capital structure comprising equity shareholders bank borrowings institutional debt and private placements, consistent with the Group's overall risk profile and the regulatory and market requirements of the business (see consolidated balance sheet on page 33).

**DIRECTORS' REPORT (CONTINUED)  
FOR THE PERIOD ENDED 27 DECEMBER 2023**

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**Financial risk management objectives and policies**

The Group's activities expose it to a number of financial risks including credit risk, cash flow risk and liquidity risk. The use of financial derivatives is governed by the Group's policies approved by the board of directors, which provide written principles on the use of financial derivatives to manage these risks. The Group does not use derivative financial instruments for speculative purposes.

*Cash flow risk*

The Group's activities expose it primarily to the financial risks of changes in interest rates. The Group uses interest rate swap contracts to hedge these exposures.

Interest bearing assets and liabilities are held at fixed rate to ensure certainty of cash flows.

*Credit risk*

The Group's principal financial assets are bank balances and cash, trade and other receivables.

The Group's credit risk is primarily attributable to its trade receivables. The amounts presented in the balance sheet are net of allowances for doubtful receivables. An allowance for impairment is made where there is an identified loss event which, based on previous experience, is evidence of a reduction in the recoverability of the cash flows.

The credit risk on liquid funds and derivative financial instruments is limited because the counterparties are banks with high credit-ratings assigned by international credit-rating agencies.

The Group has no significant concentration of credit risk, with exposure spread over a large number of counterparties and customers.

*Liquidity risk*

In order to maintain liquidity to ensure that sufficient funds are available for ongoing operations and future developments, the Group uses a mixture of long-term and short-term debt finance.

**Walker guidelines**

The directors consider the annual report and financial statements to comply with all aspects of the Guidelines for Disclosure and Transparency in Private Equity.

**DIRECTORS' REPORT (CONTINUED)  
FOR THE PERIOD ENDED 27 DECEMBER 2023**

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**Directors' background**

*Ken McMeikan*

Ken is Chief Executive Officer of Moto Hospitality Limited and is responsible for leading the business. He joined Moto in November 2018 and has spent over 30 years in senior leadership roles at a number of well known companies such as Sears, Tesco and Sainsbury's. He was appointed CEO at Greggs, the UK's largest bakery in 2008 and subsequently to this, Ken was appointed as CEO of Brakes, a leading food wholesaler in 2013. Ken holds no other positions outside the Moto group.

Previously, Ken was Retail and Online Director at Sainsbury's during the three year turnaround with Justin King. Prior to that, he spent 14 years with Tesco where his latter roles included CEO of Europa Foods (an acquisition by Tesco) and CEO of Tesco in Japan.

Ken started his retail career with Sears UK in 1986 where he spent four years in roles across the UK. Prior to this, Ken began his working life in the Royal Navy from 1981 to 1986. He was made an Ambassador for HRH Prince Charles in 2010 and Chairman of the Confederation of British Industry (CBI) in the North East from 2010-2012.

*Claire Catlin*

Claire is the Chief Financial Officer of Moto Hospitality Limited. Claire joined Moto in March 2019 and has over 15 years experience across numerous consumer facing businesses, within automotive and general merchandise retail. Claire holds no other positions outside the Moto group.

Claire is a chartered management accountant, trained in industry with DaimlerChrysler before joining Home Retail Group in 2006; completing a number of senior finance roles within the Argos business and heavily involved in the digital transformation in 2011. In 2015 Claire moved to take the role of UK Region CFO for Inchcape Plc, a broad role incorporating Finance, Inchcape Fleet Solutions, Property, Strategy and Legal & Compliance. In 2018 Claire joined Sainsbury's Plc as Argos Sainsbury's Finance Director, responsible for Argos, Tu, Habitat and Sainsbury's non-food brands.

Claire is responsible for leading Moto's finance function.

*Nick Tatum*

Nick is the Chief Customer Officer of Moto Hospitality Limited. He joined Moto in September 2019 and was appointed as a director in October 2020. Nick was previously Director of Global Retail at Superdry Plc, and prior to joining Superdry was Strategy, Change and Operations Director for the UK commercial food division of Tesco. Nick holds no other positions outside the Moto group.

Nick is responsible for providing a high-quality experience and service to all Moto's customers.

**DIRECTORS' REPORT (CONTINUED)  
FOR THE PERIOD ENDED 27 DECEMBER 2023**

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**Social and community issues**

The Moto Foundation is the charitable arm of Moto Hospitality Limited, focusing on identifying opportunities to assist with community projects, providing financial assistance and people-power where it is most needed.

The foundation aims to make a difference to the local communities of which Moto sites are a part. Since 2000, Moto employees have been fundraising for various national and local charities, and also engaging in the support of local community projects. In 2005 Moto launched the Moto Foundation in order to focus fundraising activity even further to make it possible to make an even bigger difference to the communities around Moto sites.

In 2022 the foundation helped 62 local organisations who are linked to Moto sites around the UK, building strong links with our communities. Our community partners benefit not only from financial grants but the opportunity to work with our sites to raise the profile of their Organisations.

Since 2005 the Moto Foundation is proud to have raised over £9.98m to support national and local community charities. The foundation had put a new target of £10.0m in place by 2025 having reached the previous target of £7.0m in 2020 and the £10.0m was reached in January 2024.

The Moto Foundation partners with a national charity voted for by Moto staff. Charity of the year partners have included Macmillan, Breast Cancer Care, Help for Heroes and our current national partner since July 2022, Mind/SAMH. In the first full year of national partnership with Mind/SAMH Moto Foundation are very proud to have made overall donations of £625,000 including a donation of £425,000 from 2023 Funds.

The ongoing initiative of Moto Foundation continues to be the 'adopt-a-school' programme. Every Moto site in the UK has adopted a local school helping them to focus their support on building strong community links. The schools that form part of the 'adopt-a-school' programme are an integral part of Moto's community activities. Since 2005, Moto employees have presented more than 230,000 books to children in their adopted schools. The Moto Foundation also has an active volunteering scheme – 'making-a-difference' - offering Moto employees the opportunity to volunteer both in their immediate communities and as part of nationwide projects.

In 2023 Moto Hospitality donated carrier bag income of £238,244 (2022: £211,548) and 'too good to go' income of £65,000 (2022: £122,012) to Moto Foundation. The foundation will donate a portion of this income to The Woodland Trust and the Wildfowl and Wetland Trust to carry out environmental projects in 2023. The income will also support the foundation with ongoing costs and grants.

The Moto Foundation also explores opportunities to educate staff and customers of their motorway service areas on road safety issues that affect motorway safety as well as community road safety.

The Moto Foundation is a grant-making trust which spends time listening to feedback from Moto employees about the communities they live in and looking at opportunities for the foundation to provide support that will make a real impact on community life. Further details of the foundation are available on the Moto website [www.moto-way.com/about-us/moto-foundation](http://www.moto-way.com/about-us/moto-foundation).

**DIRECTORS' REPORT (CONTINUED)  
FOR THE PERIOD ENDED 27 DECEMBER 2023**

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**Non-financial and sustainability information statement**

**Climate Financial Disclosure**

The climate-related financial disclosures made by the Group comply with the requirements of the Companies Act 2006 as amended by the Companies (Strategic Report) (Climate-related Financial Disclosure) Regulations 2022.

**A) Governance**

Ultimate responsibility for climate-related matters, including the monitoring and management of material risks, falls to the BidCo Board. Climate-relevant issues, such as the Group's involvement in leading the way in the transition to a low-carbon transport system, are included in CEO Reports, prepared ahead of BidCo meetings, which are discussed at every meeting of the Board (i.e. six times annually).

Updates on specific climate-relevant goals, such as emissions reductions, on-site renewable and battery storage capacity solutions, are also included in these reports, as well as supplemental reports produced where required, at least annually.

The BidCo Board have a number of subcommittees including Risk & Audit, Remuneration Committee as well as a dedicated ESG Committee. The ESG subcommittee meets twice annually and provides an update to the Board including comprehensive consideration of ESG relevant matters. Furthermore, any significant capital investment must receive Board approval, for which sustainability impacts are an explicit criterion.

The Risk and Audit committee meets three times annually and, as 'EV risk' is regarded as a strategic risk, it is reviewed and considered during these sessions. Updates to company risk registers, including significant movements in risks or newly identified risks are also considered at these meetings, and discussed at the main BidCo Board meeting where required.

The Operating Board holds an ESG committee which meets quarterly and consists of three pillars: People, Planet, and Product, led by the CFO with each pillar being led by an Operating Board member. While climate-relevant issues stretch across all three, most of these fall under the remit of the Planet pillar, including monitoring progress towards Scope 1 & 2 GHG emissions reduction and energy efficiency targets.

The Group's Operating Board considers climate-related issues in greater detail and with more frequency than the BidCo Board. Operating Board members chair each of the three pillars of the ESG committee, each of which meets more frequently than quarterly, usually monthly. The Planet pillar is chaired by the Property Director and supported by an ESG manager. This pillar is responsible for monitoring a set a climate relevant KPIs (see Metrics & Targets section).

The risks and opportunities surrounding the UK's transition to a low-carbon transport system are significant for the Group, and therefore a frequent focus of analysis, discussion, and strategy formulation processes. The Group considers itself to be uniquely positioned to provide essential infrastructure on the Strategic Road Network to enable the EV transition and decarbonisation of UK transport.



**DIRECTORS' REPORT (CONTINUED)  
FOR THE PERIOD ENDED 27 DECEMBER 2023**

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**Risk Management**

***B) Identifying and assessing risk***

The Group identifies climate-related risks and opportunities and defines materiality based on TCFD guidance and their existing climate-related risk and opportunity assessments. Risks and opportunities are grouped into two categories. Physical risks which relate to the physical impacts of climate change, and transition risks, which relate to the transition to a low-carbon economy. Physical risks include both acute events (such as storms, floods, and wildfires) and chronic impacts (such as sea level rise, and long-term variations in temperature, precipitation, etc.). Transition risks include everything from existing and emerging regulation to changes in consumer preferences to reputational impacts, and are categorised as being either: Policy & Legal, Market, Reputation, or Technology.

Risks and opportunities are assessed according to both their likelihood and their impact, each on a five-point qualitative scale as described on page 16/17.

These ratings are multiplied to produce an overall risk rating. Impact is ultimately understood to be an indication of the effect a risk or opportunity might have on the group's financials, although this could come in numerous forms, e.g. declining revenue, increasing expenditure, decreased access to capital, asset depreciation, etc. As mentioned above, risks and opportunities are also identified according to the relevant time horizon during which they are expected to be most material (short-term: <5 years, medium-term: 5-10 years, and long-term: >10 years) in line with our asset categories (see Note 2.13). Prioritisation of risks involves looking at both the overall risk rating and the relevant time horizon, with those risks likely to arise in the short-term naturally being higher priority.

***C) Managing Risk***

All risks, climate-related or otherwise, are assigned functional owners, who are then responsible for making decisions regarding their prioritisation and appropriate responses. Should any significant movement of estimated risk level, reprioritisation, or changes in risk appetite occur, this would be discussed collectively at the next meeting of the Operating Board and if considered a material risk, at the next Risk and Audit Committee.

If deemed to present a high level of risk, specific management and monitoring plans would be put in place, while comparatively less urgent risks are controlled and mitigated as part of business-as-usual processes by the relevant functional owner.

***Future Risk Management Strategy***

Over the next year, the Group will work to further integrate climate-related risks into existing risk registers and ensure alignment of all risk assessment systems, so that risks of all types can be directly compared and prioritised in a systematic manner. The Group intends to review risk appetites across different risk types and further formalise risk management processes in line with TCFD-recommended best practices.

***D-E) Strategy***

The impacts of climate change and an understanding of societal adaptation pathways are embedded in the Group's strategic direction and financial planning. Energy transition being the most material to the Group, as the evolution of the UK's transport sector will inevitably necessitate the evolution of Moto's business model.

There are also several physical risks and opportunities (i.e. those relating to the acute and physical impacts of climate change), which likewise help to shape the strategic direction. The below table outlines the most material risks and opportunities identified at present.

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DIRECTORS' REPORT (CONTINUED)  
FOR THE PERIOD ENDED 27 DECEMBER 2023

Risk	Risk Profile	Description	Mitigation/Control
Shift away from personal automobile model of transport towards shared mobility solutions	<p><b>Category:</b> Transition (Customer Demand)</p> <p><b>Likelihood:</b> Possible</p> <p><b>Impact:</b> Moderate</p> <p><b>Timeframe:</b> Long-term</p>	As awareness of the carbon impacts of travel grow, we may see a growing number of trips in personal automobiles avoided in favour of public transport or virtual commuting.	MSA's are critical infrastructure and provide essential services to the Strategic Road Network. 82% of customers stop with the Group to use the toilet facilities. Regardless of vehicle type or shared mobility solutions this need is non discretionary, therefore the demand is likely to continue. Recent National Highways and Department of Transport's traffic forecasts anticipate increasing traffic volumes for the next 20 years. MSA's are critical infrastructure and provide essential services to the Strategic Road Network, so demand is likely to continue to grow for the foreseeable future.
Policy change impacting transport sector transition	<p><b>Category:</b> Transition (Environmental Policy)</p> <p><b>Likelihood:</b> Unlikely</p> <p><b>Impact:</b> Moderate</p> <p><b>Timeframe:</b> Long-term</p>	Changes of government and long-term political uncertainty (including potential for popular backlash against decarbonisation policies) may alter transportation policies (e.g. the date of the ban on ICE vehicle sales or the extent of LEZs). Given the need to proactively invest in charging capacity in line with the UK's fleet transition, this uncertainty may complicate strategic planning, with the potential to result in inefficiencies or stranded assets.	Relevant trends are closely monitored by BidCo Board, and predictable to a relatively high degree of accuracy on short to medium-term timescales, allowing time for strategic response. Furthermore, the Group actively engages with policymakers to encourage the deployment of effective and supportive policies.

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DIRECTORS' REPORT (CONTINUED)  
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Energy market volatility	<p><b>Category:</b> Transition (Environmental Policy)</p> <p><b>Likelihood:</b> Unlikely</p> <p><b>Impact:</b> Moderate</p> <p><b>Timeframe:</b> Long-term</p>	<p>A variety of acute and chronic impacts of climate change have the potential to disrupt supply chains and exacerbate geopolitical tensions. This may lead to increased volatility in energy markets, supply shocks, and rising prices. Higher energy prices may reduce demand as travel is avoided due to high costs.</p>	<p>Higher fuel and electricity costs can largely be passed on to customers. Diverse customer base with differing travel purposes also mitigates this risk (e.g. 2/3 of all freight is on the strategic road network, with few cost effective alternatives) Significant ongoing investments into on-site renewables (solar and battery storage) will also insulate the Group from energy market volatility as they provide their own on site renewable energy.</p>
Increasingly stringent disclosure requirements/expectations	<p><b>Category:</b> Transition</p> <p><b>Likelihood:</b> Likely</p> <p><b>Impact:</b> Minor</p> <p><b>Timeframe:</b> Short-term</p>	<p>As the depth and breadth of environmental reporting requirements increase, and sector norms encourage greater awareness and transparency of all climate-relevant impacts, the Group will incur costs monitoring and reporting on these areas, and face pressure to increase its level of ambition over time. Failing to adhere to regulatory requirements or stakeholder expectations could result in fines or reputational damage.</p>	<p>The Group continues to expand its in-house expertise in these areas, recently hiring a ESG Manager. The Group monitors sector norms and the regulatory landscape regularly and is committed to outpacing regulation in terms of sustainability performance and transparency.</p>

DIRECTORS' REPORT (CONTINUED)  
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<p>Impact of extreme weather events on facilities, staff, and customers</p>	<p><b>Category:</b> Physical <b>Likelihood:</b> Possible <b>Impact:</b> Minor <b>Timeframe:</b> Short to long-term</p>	<p>The UK is already experiencing greater incidence of heatwaves and other extreme weather events, which are likely to become even more common over time. This may require increased maintenance costs, and investments in additional assets (e.g. cooling systems or building fabric improvements).</p> <p>Extreme weather events also pose a direct risk to colleagues and customers, and reduce traffic volumes.</p>	<p>The Group have begun to take a number of steps to address the impacts of extreme weather events, such as installing solar film on windows and increasing the frequency of their AC system maintenance regime to mitigate against heatwaves.</p> <p>The Group incorporate flood risk analysis into all decisions on Moto locations to ensure their exposure to these risks is limited.</p> <p>The Group intend to improve the energy efficiency of their estate continually. Improvements to the building fabric will reduce the impacts of external temperature swings.</p>
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**MOTO HOLDINGS LIMITED**

**DIRECTORS' REPORT (CONTINUED)  
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<b>Opportunity</b>		
Becoming a market leader in EV charging and low-carbon HGV solutions	<p><b>Category:</b> Transition (Customer Demand)</p> <p><b>Likelihood:</b> Very Likely</p> <p><b>Impact:</b> Significant</p> <p><b>Timeframe:</b> Medium to Long-term</p>	<p>Moto has made significant progress in rolling out High Powered Ultra Rapid EV charge points across its estate, and has become the 4th largest charging network in the UK. We are leading in our sector to facilitate the transition to low-carbon transport. We are in the process of deploying eHGV charging points to enable freight to transition to low carbon solutions. As demand for these services continues to increase steeply, so too will our associated revenue.</p> <p>As customers spend more time on-site charging vehicles (compared to fuelling up with petrol / diesel), it is likely we will see increased revenue from non-fuel sales as well.</p>
Increases in holiday travel on UK roads	<p><b>Category:</b> Physical/Transition</p> <p><b>Likelihood:</b> Likely</p> <p><b>Impact:</b> Moderate</p> <p><b>Timeframe:</b> Medium to Long-term</p>	<p>Moto has made significant progress in rolling out High Powered Ultra Rapid EV charge points across its estate, and has become the 4th largest charging network in the UK. We are leading in our sector to facilitate the transition to low-carbon transport. We are in the process of deploying eHGV charging points to enable freight to transition to low carbon solutions. As demand for these services continues to increase steeply, so too will our associated revenue.</p> <p>As customers spend more time on-site charging vehicles (compared to fuelling up with petrol / diesel), it is likely we will see increased revenue from non-fuel sales as well.</p>
Resiliency and cost savings from on-site renewables	<p><b>Category:</b> Transition</p> <p><b>Likelihood:</b> Likely</p> <p><b>Impact:</b> Moderate</p> <p><b>Timeframe:</b> Medium to Long-term</p>	<p>Expanding solar capacity across our estate is a priority moving forward. Generating an increasing proportion of the electricity we consume and sell to customers ourselves will insulate us from future energy market volatility as the grid decarbonises, and limit the potential for disruptions in supply from the national grid (e.g. due to insufficient energy storage capacity).</p>

Short-term: <5 years

Medium-term: 5-10 years

Long-term: >10 years

Risks and opportunities are assessed according to both their likelihood and their impact, each on a five-point qualitative scale is described below.

Score	Likelihood		Impact	
	1	Very unlikely	Historical data or expert opinion suggest that this event is highly improbable	Insignificant
2	Unlikely	Historical data or expert opinion indicate that occurrences of this event are rare but not unheard of	Minor	The consequences of this event can be addressed with minimal effort or resources and are unlikely to impact organisational aims

**DIRECTORS' REPORT (CONTINUED)  
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3	Possible	There is a reasonable chance that this event might happen under certain circumstances	Moderate	This event has the potential to cause noticeable, but manageable, disruptions or delays to objectives and operations
4	Likely	While not certain, the occurrence of this event is expected or anticipated given the current conditions or trends	Significant	This event has the potential to significantly impact objectives, resources, or outcomes, resulting in considerable disruptions, delays, or additional costs
5	Very Likely	The chances of this event happening are almost certain	Critical	Immediate and decisive action is required to mitigate the consequences of this event and prevent or minimise its effects on the organisation

**F) Analysis**

*Influence on Strategy*

The Group can make a significant contribution to the decarbonisation of UK transport through deploying High Powered EV charging infrastructure on the UK's SRN and is leading the way in eHGV charging, on-site renewable generation, battery storage and future fuels. A sound awareness of these risks and opportunities has had several positive direct impacts on key strategic considerations over the past year. The risks and opportunities presented by the UK's ambition to swiftly transition to a low-carbon transport sector are naturally seen as the most material opportunity to the Group, which significantly influences the Group's strategic priorities and capital investment.

The Group is well placed and has a good appreciation of the risks associated with the decarbonisation of the national grid (e.g. energy price volatility, supply disruptions, etc.). This has prompted energy security to become a strategic priority for the Group and has spurred active investments in rapidly expanding on-site renewable energy capacity. In the last year, the Group has submitted planning permission for 65 acres of ground mounted solar at four locations and is currently deploying 13 roof mounted arrays.

The UK government will play a central role in facilitating the decarbonisation of the UK transport sector with policies, regulation, and incentives, and as a result, the Group engages closely with policymakers. They provide a business perspective on proposed plans, and actively collaborate with lawmakers to ensure a well-structured and efficient approach to the task of decarbonising transport that allows businesses such as Moto to confidently engage in long-term planning.

The Group aims to improve their understanding of the risk and opportunity landscape on an ongoing basis, quantifying impacts into financial terms where possible, and using these insights to drive further strategic action.

**DIRECTORS' REPORT (CONTINUED)  
FOR THE PERIOD ENDED 27 DECEMBER 2023**

*Strategy Resilience*

In order to understand the resiliency of the Group's strategy over the coming decades, we analysed identified risks and opportunities over time under a variety of different climate scenarios, as detailed below. These scenarios reflect a broad range of possible outcomes, with varying levels of transition and physical risks that manifest over different time horizons. By analysing our risk and opportunity exposure in the context of these disparate scenarios, we can ensure we have adequately considered a comprehensive spectrum of potential situations and ensure our strategy is resilient no matter what direction the world moves in.

<b>Scenario</b>	<b>Description</b>
Early / Smooth Transition	This scenario assumes early, coordinated global action on climate change, limiting GHG concentrations in line with the RCP 2.6 trajectory. Under this scenario, energy prices rise significantly, significant investment is made in new technologies, and consumer preferences change markedly. As a result, warming is limited to under 2° by 2100.
Late / Disruptive Transition	Under this scenario, global climate action is delayed, and therefore more severe. The policy response is more disjointed, allowing emissions to continue to climb in the near-term before sharp reductions are made, partially via the introduction of a stringent carbon taxation regime. Late but forceful action still allows for alignment with the RCP 2.6 pathway, and warming limited to under 2° by 2100.
Business as Usual	This scenario assumes that there is no further acceleration of climate action, and GHG concentrations proceed in line with the RCP 8.5 pathway. This results in warming of over 3° by 2100. Transition risk is limited, but physical risks increase sharply.

Analysing risks and opportunities in the context of these three scenarios resulted in several high-level insights.

- An early transition would provide the greatest opportunities for the Group across all time horizons, as predictable and forceful government policy accelerates the decarbonisation of transport and the Group is better able to become a leader in low-carbon transport solutions. This also would reduce the risks of a more haphazard and disruptive regulatory regime.
- A late transition would delay their realisation of these opportunities and complicate their strategic planning, though the Group would have slightly more time to transition from a fossil fuel-based business model. Under this scenario, their ability to achieve near-term targets would also be threatened.
- Business as usual would entail less change for the Group's business model, as fossil fuels continue to be relied upon and traffic levels continue to grow. Under this scenario, the Group would face much greater physical risk and expect to have to invest more aggressively in heat mitigating technologies, water storage facilities, flood defences, etc. This scenario would also present the most difficulty by far of achieving their own decarbonisation goals.

The Group believe the business is resilient to both the physical and transitional changes brought about by climate change across these scenarios.

The Strategic Road Network (SRN) is the most important piece of transport infrastructure in the UK and most heavily used part of the road network. It carries one third of all traffic and two thirds of all UK freight. The annual users of the UK's SRN (110 billion customers) are currently never more than 65 miles away from a Moto site. MSA's are critical to the road network and have outperformed all other transport asset classes in terms of visits throughout the Covid pandemic, cost of living crisis and recent recessions, underpinning the Group's resilience to physical and transitional changes brought about by climate change.

**DIRECTORS' REPORT (CONTINUED)  
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Their customer base is diverse with a mix of families, leisure, business, HGV and Coach users. However the overriding reasons visitors stop at a Motorway Service Area is to use the bathroom facilities and to buy food for now or later (both scoring 82% of reasons given for attending a MSA according to an independent transport focus survey). This means the Group are not reliant on any specific customer group or travel purpose.

Second, the Group offer a broad range of brands and services. As consumer preferences and necessities evolve over time, the diverse offering should prove resilient and adaptable.

Finally, as energy prices rise and the overall inflationary pressure of climate change adaptation affects the value chain, the Group will be largely able to pass on cost increases to their end customers. In addition, the Group are investing significant capital in 2024 to increase the buildings' energy efficiency by investing in new efficient boilers, upgrading building management systems, installing LEDs and installing rooftop solar, among other initiatives.

***G-H) Metrics & Targets***

Maintaining an accurate dashboard of relevant indicators is critical for the ongoing monitoring of their climate-related risk exposure. The Group has begun collecting data in a number of climate-relevant areas, and plan to expand their suite of metrics over time.

In addition to a partial GHG footprint (in line with SECR requirements), the Group currently collect data on the installed capacity of on-site renewables across the estate.

Progress towards these targets are ongoingly managed by the Planet ESG pillar and reviewed by the ESG committee quarterly.

***Greenhouse Gas Emissions***

The Group's carbon footprint is a key metric that provides insight into their decarbonisation progress and associated reputational risks, their exposure to possible carbon taxation in the future, and potential supply chain risks. For a detailed breakdown of their Scope 1, 2, and a small subset of their Scope 3 emissions, please see their SECR report.

The Group understand that an accurate understanding of their climate impacts is a key component of effective decarbonisation. As Scope 3, and especially the 'Use of Sold Products' sub-category, are highly material to the business, and the Group are working towards full scope GHG footprinting from 2024 onwards.

***Targets***

The Group have set a few key targets to help provide a structure and timeframe for the strategy. The Group considers meeting these targets to be a key component of ensuring the organisation is resilient to the wide variety of climate-related risks that have been identified. Steady progress towards targets of resource efficiency, renewable power generation, and decarbonisation will mitigate against reputational risks, supply shortages, regulatory risks, and carbon taxation, to name just a few.



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## MOTO HOLDINGS LIMITED

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### DIRECTORS' REPORT (CONTINUED) FOR THE PERIOD ENDED 27 DECEMBER 2023

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KPI	Baseline & Year	Target & Year	Status 2023
Scope 1 emissions*	10,584 tCO <sub>2</sub> e in 2019	2,117 tCO <sub>2</sub> e by 2040	9,174 tCO <sub>2</sub> e
Scope 2 emissions*	17,486 tCO <sub>2</sub> e in 2019	0 tCO <sub>2</sub> e by 2025	3,385 tCO <sub>2</sub> e
Renewable Energy (Installed Capacity)	0 MWh in 2023	1,000 MWh by 2025	0 MWh**

\*All emissions quantified in line with the GHG Protocol. The above Scope 1 & 2 are different to SECR due to methodology such as F-Gassess being initially omitted from SECR

\*\*Considered to be on track as all necessary plans are in place and budget allocated for the deployment of 1MWh of roof-mounted solar be installed in 2024.

The Group continues to progress towards all targets at a sufficient pace. Continued reductions in Scope 1 and 2 emissions are largely due to scaling up the procurement of renewably backed energy and boiler upgrades. Progress in this area is necessary for mitigating the identified risk of increasingly stringent disclosure requirements and expectations. Given that trends (from a policy and sectoral norms perspective) are towards ever-increasing transparency in the realm of emissions, maintaining a steady pace of decarbonisation will be critical to meeting stakeholder expectations and avoiding reputational damage.

In 2023 Moto committed to an investment of 1MWh worth of roof-mounted solar to be installed in 2024. Ground-mounted solar power is also integral to the short-term target of rapidly scaling up the installed capacity of on-site renewable energy systems over the course of the next year. This will help us to achieve our decarbonisation goals and insulate ourselves from cost increases and turbulence in energy markets.

#### *Future Metrics & Targets Strategy*

Over the coming year, the Group intend to expand their dashboard of indicators to include more specific metrics that relate to climate related identified risks.

They also intend to set further targets this year, introducing long-term targets where currently only short-term goals exist, and expand their targets further to ensure they are making comprehensive progress to mitigate their risk exposure over time.

#### **Streamlined Energy and Carbon Reporting (SECR)**

This is the SECR statement in accordance with the Companies Act 2006 (Strategic Report and Directors' Report) Regulations 2013 ('the 2013 Regulations') and the Companies (Directors' Report) and Limited Liability Partnerships (Energy and Carbon Report) Regulations 2018 ('the 2018 Regulations').

SECR focuses on tonnes of carbon dioxide equivalent (tCO<sub>2</sub>e) emissions. Every kWh of electricity saved delivers more tCO<sub>2</sub>e savings than gas for the same kWh saving. The following reflects the requirement to report tCO<sub>2</sub>e emissions which standardises the units and methodology.

#### **(i) Energy management**

Energy efficiency projects have continued to reduce the Groups reported emissions this is primarily due to shifting the electricity provider to a zero-carbon tariff from 1 April 2023. This is the most significant contributing factor to Moto's total report emissions and specifically reduced Scope 2 emissions by 70.7% compared to the previous reporting year. Other key initiatives include investment in boiler upgrades at four sites and changes to heating schedules at six sites contributed to a 4.7% decrease in natural gas consumption. Emissions from Transport and Business Travel declined due to a reduction in total miles driven as well as an increase in employees using electric vehicles as a result of launch of an EV company car scheme in 2023.

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Due to improvements in the Groups Green House Gas (GHG) reporting in 2023, the Group were able to calculate F-Gasses for the first year. F-Gasses accounted for 24.3% of Moto's total reported emissions and increased the overall total by 3,115 tCO<sub>2</sub>e. Despite this increase due to F-Gasses measurement, Moto's overall reported emissions reduced in 2023. Moto's reported 2023 emissions dropped 45.3% from the 2019 baseline.

A material change to the Moto estate occurred during 2021, due to addition of the Rugby site, which uses a combination of LPG and Biomass for heating this accounted for 3.7% of the total energy. In addition, energy usage will have been impacted by 64 new units opened since 2019, of which 35 were opened in 2023. Despite this our intensity ratio has continued to decrease.

**(ii) Carbon Dioxide Equivalent (tCO<sub>2</sub>e) emissions table**

The CO<sub>2</sub> Emissions Table below shows the emissions from the various sources broken down into Scopes 1, 2 and 3, which are the classifications required by SECR guidance. The emissions shown in the Annual CO<sub>2</sub> Emissions Summary Table are the aggregate of all sites excluding billed tenants.

	52 weeks ended 27 December 2023		52 weeks ended 28 December 2022		52 weeks ended 25 December 2019 (Base Period)	
	MWh	tCo <sub>2</sub> e	MWh	tCo <sub>2</sub> e	MWh	tCo <sub>2</sub> e
Natural Gas	15,850	2,899	16,624	3,035	23,434	4,308
LPG	10,327	2,215	10,327	2,215	9,803	2,102
Heating Oil	3,121	771	2,859	705	2,695	665
Biomass (wood)	5,424	58	6,858	72	7,667	120
Transport	491	115	753	182	1,394	338
F-Gasses	-	3,115	-	-	-	-
<b>Total Scope 1</b>	<b>35,213</b>	<b>9,174</b>	<b>37,421</b>	<b>6,209</b>	<b>44,993</b>	<b>7,533</b>
Grid Electricity	60,219	3,179	58,690	11,379	60,373	15,431
CHP Heat	1,132	207	970	177	-	-
<b>Total Scope 2</b>	<b>61,351</b>	<b>3,385</b>	<b>59,660</b>	<b>11,556</b>	<b>60,373</b>	<b>15,431</b>
Business Travel	1,069	259	2,506	605	1,924	467
<b>Total Scope 3</b>	<b>1,069</b>	<b>259</b>	<b>2,506</b>	<b>605</b>	<b>1,924</b>	<b>467</b>
	<b>97,634</b>	<b>12,818</b>	<b>99,587</b>	<b>18,370</b>	<b>107,290</b>	<b>23,431</b>
Emissions per non-fuel turnover CO <sub>2</sub> e		28.2		42.9		61.3

**Base Period**

Due to Covid in 2020, management decided to select 2019 as the base period as it is the most recent full period of pre-covid business.

**Energy Intensity Ratio tCO<sub>2</sub>/£m**

Emissions per non-fuel turnover has been selected as the most appropriate energy intensity ratio, as this most reflects the level of trade within the business. The non-fuel turnover is taken from the KPI section in this report and represents total turnover in the Profit and Loss Account, less fuel sales.

**DIRECTORS' REPORT (CONTINUED)  
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**(iii) Methodology**

Energy data was obtained from a combination of direct energy suppliers' data and Moto's automated metering system. Billing tenants are omitted, in accordance with 'SECR Reporting Guidelines' March 2019. Our methodology has been based on the principles of the Greenhouse Gas Protocol, taking account of the 2015 amendment, which sets out a 'dual reporting' methodology for the reporting of Scope 2 emissions. In the 'Total Footprint' summary above, purchased electricity is reported on a market-based method.

The energy consumption from transport was derived from travel costs where litre data was not available. Consumption includes utility company estimates for LPG, Heating Oil and Biomass, where metered consumption is not available.

The conversion factors used for converting energy (MWh) to tCO<sub>2</sub>e were taken from the annual conversion factors published on the Government website.

**(iv) Renewable energy**

Seven Moto sites have biomass boilers which use wood pellet fuel and deliver reduced CO<sub>2</sub>e emissions compared with other comparable energy sources. These sites consume 5.7% of the total portfolio energy of the reporting period. Shifting electricity tariffs has further increased Moto's proportion of total reported energy (Scope 1, 2 & 3 Business Travel) in energy from renewable sources from 6.9% in 2022 to 51.3% in 2023.

**Employment policy and human rights**

There are established procedures for employees to receive regular news and information regarding the business and development of the Group. Arrangements are made for consultation to take place and site newsletters and periodic company bulletins are circulated to all staff. The Group recognises the value of employee involvement in effective communications and the need for their contribution to decision making on matters affecting their jobs. To achieve employee involvement at the relevant level the Group has a framework for consultation and the provision of information, having regard to the mix and location of employees.

Suitable procedures are in operation to support the Group's policy that disabled persons (whether registered or not) shall be considered for employment and subsequent training, career development and promotion on the basis of their aptitude and abilities, including existing employees who become disabled.

Applications for employment by disabled persons are always fully considered, bearing in mind the abilities of the applicant concerned. In the event of members of staff becoming disabled every effort is made to ensure that their employment with the Group continues and that appropriate training is arranged. It is the policy of the Group and the Company that the training, career development and promotion of disabled persons should, as far as possible, be identical to that of other employees.

Through our Corporate Social Responsibility Policy, we work to ensure that we do not infringe human rights in our operations or business relationships.

**Diversity information**

At Moto, we are really proud of our diverse workforce and how far we have come in creating an environment where colleagues from all backgrounds feel welcomed and confident to be themselves.

Our commitment is to represent the communities we serve at all levels across the business, and we have a very clear action plan for driving all aspects of diversity which we openly share with our colleagues.

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## MOTO HOLDINGS LIMITED

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### DIRECTORS' REPORT (CONTINUED) FOR THE PERIOD ENDED 27 DECEMBER 2023

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We have 5 representation goals for 2025 relating to gender, ethnicity and disability and are pleased to report that we have made significant progress in 4 out of 5 of them. We are particularly proud that at every level of leadership, including the Operating Board, Moto has achieved Gender Parity, or is representative of the overall gender split of the business, which is industry leading.

Detailed below is just some of the activities we have undertaken during 2023 as well as some of the success we have had:

- updated and relaunched Equality training for all colleagues
- linked Site Leader objectives to diversity goals based on local census data
- shortlisted as finalists for several Diversity & Inclusion and Wellbeing awards
- rolled 38 Changing places out to sites to improve disability inclusion for customers & colleagues
- relaunched Colleague Resource Groups for colleagues from underrepresented backgrounds & allies to join
- a year of celebration, awareness raising and sharing lived experience
- our 2 highest scoring statements in our 'Have your say' annual colleague engagement survey related to 'People from all backgrounds being treated fairly in my organisation' and 'I am comfortable being my true self at work'
- we were recognised as one of the top 12 most inclusive employers in Hospitality
- Moto joined the Hidden Disabilities Sunflower scheme

As at 27 December 2023 the Group employed 6,311 people, and 58% of employees were female. The senior management team, defined as the Moto Operational Board, comprised 8 individuals, 4 female and 4 male. Information on the background of directors is disclosed above.

	Male	Female	Total
<b>Number of persons employed as at 27 December 2023</b>			
Directors	2	1	3
Senior Managers	15	20	35
Other employees	2,644	3,629	6,273
	<b>2,661</b>	<b>3,650</b>	<b>6,311</b>

#### Directors' indemnities

During the period and up to the date of the Directors' Report, the Group had in place qualifying third party indemnity provisions available for the benefit of the directors.

#### Business relationships

Business relationships are discussed within the section 172(1) statement of the directors' report.

#### Directors' responsibilities statement

The directors are responsible for preparing the Group strategic report, the Directors' report and the consolidated financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice), including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland'. Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the Company and the Group and of the profit or loss of the Group for that period.

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## MOTO HOLDINGS LIMITED

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### DIRECTORS' REPORT (CONTINUED) FOR THE PERIOD ENDED 27 DECEMBER 2023

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In preparing these financial statements, the directors are required to:

- select suitable accounting policies for the Group's financial statements and then apply them consistently;
- make judgments and accounting estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Group will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the Company's transactions and disclose with reasonable accuracy at any time the financial position of the Company and the Group and to enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the Company and the Group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

The directors are responsible for the maintenance and integrity of the corporate and financial information included on the Group's website. Legislation in the United Kingdom governing the preparation and dissemination of financial statements and other information included in Directors' reports may differ from legislation in other jurisdictions.

#### **Results and dividends**

The profit for the period, after taxation, amounted to £28,828,000 (2022: £23,370,000).

Interim dividends of £24,875,000 and £34,875,000 were paid respectively in May and December for the period (2022: £46,098,000). The directors recommend that no final dividend be paid for the period (2022: £Nil).

#### **Directors**

The directors who served during the period and up to the date of signing the consolidated financial statements were:

K McMeikan  
C Catlin  
N Tatum

#### **Disclosure of information to auditor**

Each of the persons who are directors at the time when this Directors' report is approved has confirmed that:

- so far as the director is aware, there is no relevant audit information of which the Company and the Group's auditors are unaware, and
- the director has taken all the steps that ought to have been taken as a director in order to be aware of any relevant audit information and to establish that the Company and the Group's auditors are aware of that information.

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**MOTO HOLDINGS LIMITED**

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**DIRECTORS' REPORT (CONTINUED)  
FOR THE PERIOD ENDED 27 DECEMBER 2023**

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**Auditor**

This confirmation is given and should be interpreted in accordance with the provisions of s418 of the Companies Act 2006.

Deloitte LLP have expressed their willingness to continue in office as auditor of the company. A resolution to reappoint Deloitte LLP as the company's auditor will be proposed at the forthcoming Annual General Meeting.

This report was approved by the board and signed on its behalf.



**C Catlin**  
Director

Date: 22 April 2024

**INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF MOTO HOLDINGS LIMITED**

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**Report on the audit of the financial statements**

**Opinion**

In our opinion the financial statements of Moto Holdings Limited (the 'parent company') and its subsidiaries (the 'group'):

- give a true and fair view of the state of the group's and of the parent company's affairs as at 27 December 2023 and of the group's profit for the period then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, including Financial Reporting Standard 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland"; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

We have audited the financial statements which comprise:

- the consolidated statement of comprehensive income;
- the consolidated and parent company balance sheets;
- the consolidated and parent company statements of changes in equity;
- the consolidated statement of cash flows;
- the consolidated analysis of net debt; and
- the related notes 1 to 32.

The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including Financial Reporting Standard 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" (United Kingdom Generally Accepted Accounting Practice).

**Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the auditor's responsibilities for the audit of the financial statements section of our report.

We are independent of the group and the parent company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the Financial Reporting Council's (the 'FRC's') Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

**INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF MOTO HOLDINGS LIMITED (CONTINUED)**

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**Conclusions relating to going concern**

In auditing the financial statements, we have concluded that the directors' use of the going concern basis of accounting in the preparation of the financial statements is appropriate.

Based on the work we have performed, we have not identified any material uncertainties relating to events or conditions that, individually or collectively, may cast significant doubt on the group's and parent company's ability to continue as a going concern for a period of at least twelve months from when the financial statements are authorised for issue.

Our responsibilities and the responsibilities of the directors with respect to going concern are described in the relevant sections of this report.

**Other information**

The other information comprises the information included in the annual report other than the financial statements and auditors' report thereon. The directors are responsible for the other information contained within the annual report. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

Our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or knowledge obtained in the course of the audit, or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether this gives rise to a material misstatement in the financial statements themselves. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

**Responsibilities of directors**

As explained more fully in the directors' responsibilities statement, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the group's and the parent company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the group or the parent company or to cease operations, or have no realistic alternative but to do so.



**INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF MOTO HOLDINGS LIMITED (CONTINUED)**

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**Auditor's responsibilities for the audit of the financial statements**

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located on the FRC's website at: [www.frc.org.uk/auditorsresponsibilities](http://www.frc.org.uk/auditorsresponsibilities). This description forms part of our auditor's report.

**Extent to which the audit was considered capable of detecting irregularities, including fraud**

Irregularities, including fraud, are instances of non-compliance with laws and regulations. We design procedures in line with our responsibilities, outlined above, to detect material misstatements in respect of irregularities, including fraud. The extent to which our procedures are capable of detecting irregularities, including fraud is detailed below.

We considered the nature of the group's industry and its control environment, and reviewed the group's documentation of their policies and procedures relating to fraud and compliance with laws and regulations. We also enquired of management and the directors about their own identification and assessment of the risks of irregularities, including those that are specific to the group's business sector.

We obtained an understanding of the legal and regulatory framework that the group operates in, and identified the key laws and regulations that:

- had a direct effect on the determination of material amounts and disclosures in the financial statements. These included UK Companies Act, pensions legislation, tax legislation; and
- do not have a direct effect on the financial statements but compliance with which may be fundamental to the group's ability to operate or to avoid a material penalty. These included Health and Safety and Environment Regulations.

We discussed among the audit engagement team including relevant internal specialists such as tax, valuations and IT specialists regarding the opportunities and incentives that may exist within the organisation for fraud and how and where fraud might occur in the financial statements.

In common with all audits under ISAs (UK), we are also required to perform specific procedures to respond to the risk of management override. In addressing the risk of fraud through management override of controls, we tested the appropriateness of journal entries and other adjustments; assessed whether the judgements made in making accounting estimates are indicative of a potential bias; and evaluated the business rationale of any significant transactions that are unusual or outside the normal course of business.

In addition to the above, our procedures to respond to the risks identified included the following:

- reviewing financial statement disclosures by testing to supporting documentation to assess compliance with provisions of relevant laws and regulations described as having a direct effect on the financial statements;
- performing analytical procedures to identify any unusual or unexpected relationships that may indicate risks of material misstatement due to fraud;
- enquiring of management and external legal counsel concerning actual and potential litigation and claims, and instances of non-compliance with laws and regulations; and
- reading minutes of meetings of those charged with governance and reviewing correspondence with HMRC.

INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF MOTO HOLDINGS LIMITED (CONTINUED)

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**Report on other legal and regulatory requirements**

**Opinions on other matters prescribed by the Companies Act 2006**

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the strategic report and the directors' report for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the strategic report and the directors' report have been prepared in accordance with applicable legal requirements.

In the light of the knowledge and understanding of the group and of the parent company and their environment obtained in the course of the audit, we have not identified any material misstatements in the strategic report or the directors' report.

**Matters on which we are required to report by exception**

Under the Companies Act 2006 we are required to report in respect of the following matters if, in our opinion:

- adequate accounting records have not been kept by the parent company, or returns adequate for our audit have not been received from branches not visited by us; or
- the parent company financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

We have nothing to report in respect of these matters.

**Use of report**

This report is made solely to the Company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the Company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Company and the Company's members, as a body, for audit work, for this report, or for the opinions we have formed.

*Kate Waite*

Kate Waite FCA (Senior statutory auditor)

for and on behalf of

**Deloitte LLP, Statutory Auditor**

London, UK

22 April 2024

**MOTO HOLDINGS LIMITED**

**CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME  
FOR THE PERIOD ENDED 27 DECEMBER 2023**

	Note	52 weeks ended 27 December 2023 £000	52 weeks ended 28 December 2022 £000
<b>Turnover</b>	4	<b>1,067,526</b>	1,058,407
Change in stocks of finished goods		(361)	1,455
Staff costs	6	(111,591)	(95,608)
Depreciation and amortisation	15,16	(55,287)	(51,671)
Other operating costs		(837,365)	(869,039)
Grant income	5	-	266
Exceptional operating income	8	-	11,811
<b>Operating profit</b>	9	<b>62,922</b>	55,621
Interest receivable and similar income	11	1,393	388
Interest payable and similar expenses	12	(27,749)	(17,885)
<b>Profit before taxation</b>		<b>36,566</b>	38,124
Tax on profit	13	(7,738)	(14,754)
<b>Profit after taxation</b>		<b>28,828</b>	23,370

The notes on pages 40 to 70 form part of these financial statements.

All results relate to continuing activities.

There were no recognised gains and losses for the current or previous period, other than those included in the consolidated statement of comprehensive income.

**MOTO HOLDINGS LIMITED**  
**REGISTERED NUMBER: 05754555**

**CONSOLIDATED BALANCE SHEET**  
**AS AT 27 DECEMBER 2023**

	Note	27 December 2023 £000	As restated (see note 20) 28 December 2022 £000
<b>Fixed assets</b>			
Intangible assets	15	15,104	19,222
Tangible assets	16	785,061	796,895
		<u>800,165</u>	<u>816,117</u>
<b>Current assets</b>			
Stocks	18	14,102	14,464
Debtors	19	35,399	28,888
Cash at bank and in hand		37,470	55,392
		<u>86,971</u>	<u>98,744</u>
Creditors: amounts falling due within one year	20	(78,027)	(66,891)
<b>Net current assets</b>		<u>8,944</u>	<u>31,853</u>
<b>Total assets less current liabilities</b>		<u>809,109</u>	<u>847,970</u>
Creditors: amounts falling due after more than one year	21	(721,132)	(723,015)
<b>Provisions for liabilities (represented)<sup>1</sup></b>			
Deferred taxation	24	(85,362)	(89,756)
Other provisions	23	(2,314)	(3,976)
		<u>(87,676)</u>	<u>(93,732)</u>
<b>Net assets</b>		<u>301</u>	<u>31,223</u>
<b>Capital and reserves</b>			
Called up share capital	25	1,000	1,000
Revaluation reserve		487,887	487,887
Profit and loss account		(488,586)	(457,664)
<b>Total shareholders' funds</b>		<u>301</u>	<u>31,223</u>

**CONSOLIDATED BALANCE SHEET (CONTINUED)**  
**AS AT 27 DECEMBER 2023**

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The company registration number is 05754555.

These financial statements were approved by the Board of Directors and authorised for issue. Signed on behalf of the Board of Directors:



**C Catlin**  
Director

Date: 22 April 2024

The notes on pages 40 to 70 form part of these financial statements.

<sup>1</sup> Provisions for liabilities have been split out separately on the face of the Consolidated Balance Sheet, as the directors' consider this to be a fairer presentation.

**COMPANY BALANCE SHEET**  
**AS AT 27 DECEMBER 2023**

	Note	27 December 2023 £000	28 December 2022 £000
<b>Fixed assets</b>			
Investments	17	231,749	231,749
Creditors: amounts falling due within one year	20	(50)	-
<b>Net current (liabilities)/assets</b>		<u>(50)</u>	<u>-</u>
<b>Net assets</b>		<u><u>231,699</u></u>	<u><u>231,749</u></u>
<b>Capital and reserves (represented)<sup>1</sup></b>			
Called up share capital	25	1,000	1,000
Profit and loss account brought forward		230,749	227,247
Profit for the period		59,700	49,600
Dividends paid	14	(59,750)	(46,098)
Profit and loss account carried forward		<u>230,699</u>	<u>230,749</u>
<b>Total shareholders' funds</b>		<u><u>231,699</u></u>	<u><u>231,749</u></u>

The company registration number is 05754555.

These financial statements were approved by the Board of Directors and authorised for issue. Signed on behalf of the Board of Directors:



**C Catlin**  
 Director

Date: 22 April 2024

The notes on pages 40 to 70 form part of these financial statements.

<sup>1</sup> Reserves have been split out on the face of the Company Balance Sheet, as the directors' consider this to be a fairer presentation.

**MOTO HOLDINGS LIMITED**

**CONSOLIDATED STATEMENT OF CHANGES IN EQUITY  
FOR THE PERIOD ENDED 27 DECEMBER 2023**

	Called up share capital £000	Revaluation reserve £000	Profit and loss account £000	Total equity £000
<b>At 27 December 2021</b>	<b>1,000</b>	<b>487,887</b>	<b>(446,782)</b>	<b>42,105</b>
Prior year adjustment (see note 20)	-	-	<b>11,846</b>	<b>11,846</b>
<b>At 27 December 2021 (as restated)</b>	<b>1,000</b>	<b>487,887</b>	<b>(434,936)</b>	<b>53,951</b>
Profit for the financial period and other comprehensive income	-	-	<b>23,370</b>	<b>23,370</b>
Dividends paid on equity shares	-	-	<b>(46,098)</b>	<b>(46,098)</b>
<b>At 28 December 2022</b>	<b>1,000</b>	<b>487,887</b>	<b>(457,664)</b>	<b>31,223</b>
Profit for the financial period and other comprehensive income	-	-	<b>28,828</b>	<b>28,828</b>
Dividends paid on equity shares	-	-	<b>(59,750)</b>	<b>(59,750)</b>
<b>At 27 December 2023</b>	<b>1,000</b>	<b>487,887</b>	<b>(488,586)</b>	<b>301</b>

The notes on pages 40 to 70 form part of these financial statements.

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**MOTO HOLDINGS LIMITED**

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**COMPANY STATEMENT OF CHANGES IN EQUITY  
FOR THE PERIOD ENDED 27 DECEMBER 2023**

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	Called up share capital £000	Profit and loss account £000	Total equity £000
<b>At 27 December 2021</b>	<b>1,000</b>	<b>227,247</b>	<b>228,247</b>
Profit for the financial period and other comprehensive income	-	<b>49,600</b>	<b>49,600</b>
Dividends paid on equity shares	-	<b>(46,098)</b>	<b>(46,098)</b>
<b>At 28 December 2022</b>	<b>1,000</b>	<b>230,749</b>	<b>231,749</b>
Profit for the financial period and other comprehensive income	-	<b>59,700</b>	<b>59,700</b>
Dividends paid on equity shares	-	<b>(59,750)</b>	<b>(59,750)</b>
<b>At 27 December 2023</b>	<b>1,000</b>	<b>230,699</b>	<b>231,699</b>

The notes on pages 40 to 70 form part of these financial statements.



**MOTO HOLDINGS LIMITED**

**CONSOLIDATED STATEMENT OF CASH FLOWS  
FOR THE PERIOD ENDED 27 DECEMBER 2023**

	Note	52 weeks ended 27 December 2023 £000	52 weeks ended 28 December 2022 £000
<b>Cash flows from operating activities</b>			
Operating profit		62,922	55,621
Amortisation of intangible assets	15	6,703	4,851
Depreciation of tangible assets	16	48,584	46,820
Loss on disposal of tangible assets	9	26	1,048
Decrease/(increase) in stocks	18	362	(1,454)
(Increase) in debtors	19	(9,452)	(3,170)
Increase in creditors	20,21	11,254	621
Decrease in provisions	23	1,662	-
Corporation tax (paid)	13	(15,665)	(6,533)
<b>Net cash generated from operating activities</b>		<b>106,396</b>	<b>97,804</b>
<b>Cash flows from investing activities</b>			
Purchase of intangible fixed assets	15	(2,585)	(3,672)
Purchase of tangible fixed assets	16	(36,776)	(47,322)
Interest received	11	1,393	388
<b>Net cash from investing activities</b>		<b>(37,968)</b>	<b>(50,606)</b>
<b>Cash flows from financing activities</b>			
New borrowings raised	21	-	27,649
Dividends paid on equity shares	14	(59,750)	(46,098)
Interest paid	12	(26,392)	(23,395)
Costs incurred in relation to borrowings		(208)	(5,486)
<b>Net cash used in financing activities</b>		<b>(86,350)</b>	<b>(47,330)</b>
<b>Net (decrease) in cash and cash equivalents</b>		<b>(17,922)</b>	<b>(132)</b>
Cash and cash equivalents at beginning of period		55,392	55,524
<b>Cash and cash equivalents at the end of period</b>		<b>37,470</b>	<b>55,392</b>
<b>Cash and cash equivalents at the end of period comprise:</b>			
Cash in hand		37,470	55,392

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**MOTO HOLDINGS LIMITED**

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**CONSOLIDATED ANALYSIS OF NET DEBT  
FOR THE PERIOD ENDED 27 DECEMBER 2023**

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	<b>At 29 December 2022 £000</b>	<b>Cash flows £000</b>	<b>Other non- cash changes £000</b>	<b>At 27 December 2023 £000</b>
Cash at bank and in hand	55,392	(17,922)	-	37,470
Debt due after 1 year	(716,831)	-	(667)	(717,498)
	<u>(661,439)</u>	<u>(17,922)</u>	<u>(667)</u>	<u>(680,028)</u>

The notes on pages 40 to 70 form part of these financial statements.

Non-cash changes comprise of the amortisation of issue costs relating to debt issues.

Debt due after one year includes external debt of £724,500,000 (2022: £724,500,000) less capitalised debt costs of £7,002,000 (2022: £7,669,000).

**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE PERIOD ENDED 27 DECEMBER 2023**

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**1. General information and basis of accounting**

Moto Holdings Limited (the Company) is a private company limited by shares incorporated in the United Kingdom under the Companies Act and is registered in England and Wales. The address of the registered office is given on the Company Information page. The nature of the Group and Company's operations and their principal activities are set out in the strategic report on pages 1 - 7.

The financial statements have been prepared under the historical cost convention, modified to include certain items at fair value, and in accordance with Financial Reporting Standard 102 (FRS 102) issued by the Financial Reporting Council.

The functional currency of Moto Investments Limited is considered to be pounds sterling because that is the currency of the primary economic environment in which the Company operates. The consolidated financial statements are also presented in pounds sterling.

Moto Holdings Limited meets the definition of a qualifying entity under FRS 102 and has therefore taken advantage of the disclosure exemptions available to it in respect of its separate financial statements, which are presented alongside the consolidated financial statements. Exemptions have been taken in relation to share-based payments, remuneration of key management personnel and financial instruments.

**2. Accounting policies**

The principal accounting policies are summarised below. They have all been applied consistently throughout the period and preceding period.

**2.1 Going concern**

The Group has made a profit after tax in the period of £28,828,000 (2022: £23,370,000 included in the results of the prior period is exceptional operating income of £11,811,000). The Group has made an operating profit of £62,922,000 (2022: £55,621,000) and has net assets of £301,000 at 27 December 2023 (2022: £31,223,000), following dividend payments totalling £59,750,000 (2022: £46,098,000). The directors have considered the reduced level of net assets in the year and are satisfied the financial position of the Group is in line with expectations given the structure of the Group and its financial performance.

The Group's external debt financing was refinanced in January 2022 and May 2022. The external debt financing is held in Group companies and has been lent via intercompany loan agreements to Moto Hospitality Limited, with a final repayment date of January 2037. Interest is payable on the intercompany debt at rates higher than those payable on the external debt financing in order to distribute the trading profit of Moto Hospitality Limited to the holding companies to ensure service of the external debt and to facilitate dividend payments to shareholders at the Moto Holdings Limited level.

NOTES TO THE FINANCIAL STATEMENTS  
FOR THE PERIOD ENDED 27 DECEMBER 2023

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**2. Accounting policies (continued)**

**2.1 Going concern (continued)**

To support the going concern assumption, the Group has updated business forecasts to the end of 2033, which include cash forecasts to the end of 2025. These cash flows use the available economic forecasts and historic performance of the business and show headroom each month against the covenants in place. The cash flow forecasts assume that all liabilities of the business going forward are met in accordance with contractual terms. External interest payments are hedged to the extent they are variable and the payments due under the terms of the hedge are built into the forecasts. The only sensitivity to the cashflow forecast will be as a result of significantly reduced traffic volumes of which there is a remote risk. The Group have not identified other sensitivities.

In summary, the directors have a reasonable expectation that the group and the company has adequate resources to continue in operational existence for the foreseeable future being at least 12 months from signing the financial statements, and there are no material uncertainties. Therefore, the financial statements have been prepared on the going concern basis.

**2.2 Basis of preparation of financial statements**

The financial statements have been prepared under the historical cost convention unless otherwise specified within these accounting policies and in accordance with Financial Reporting Standard 102, the Financial Reporting Standard applicable in the UK and the Republic of Ireland and the Companies Act 2006.

The preparation of financial statements in compliance with FRS 102 requires the use of certain critical accounting estimates. It also requires Group management to exercise judgment in applying the Group's accounting policies (see note 3).

The Company has taken advantage of the exemption allowed under section 408 of the Companies Act 2006 and has not presented its own Statement of comprehensive income in these financial statements.

Moto Holdings Limited meets the definition of a qualifying entity under FRS102 and has therefore taken advantage of the disclosure exemptions available to it in respect of its separate financial statements, which are presented alongside the consolidated financial statements. Exemptions have been taken in relation to share-based payments, financial instruments, related party transactions including with wholly owned subsidiaries, presentation of a cash flow statement and remuneration of key management personnel.

The following principal accounting policies have been applied:

**2.3 Basis of consolidation**

The consolidated financial statements present the results of the Company and its own subsidiaries ("the Group") as if they form a single entity. Intercompany transactions and balances between group companies are therefore eliminated in full.

The consolidated financial statements incorporate the results of business combinations using the purchase method. In the Balance sheet, the acquiree's identifiable assets, liabilities and contingent liabilities are initially recognised at their fair values at the acquisition date. The results of acquired operations are included in the Consolidated statement of comprehensive income from the date on which control is obtained. They are deconsolidated from the date control ceases.

In accordance with the transitional exemption available in FRS 102, the Group has chosen not to

NOTES TO THE FINANCIAL STATEMENTS  
FOR THE PERIOD ENDED 27 DECEMBER 2023

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2. Accounting policies (continued)

2.3 Basis of consolidation (continued)

retrospectively apply the standard to business combinations that occurred before the date of transition to FRS 102, being 25 December 2014.

**Subsidiary audit exemptions**

Moto Holdings Limited has issued guarantees over the liabilities of the following companies at 27 December 2023 under section 479C of the Companies Act 2006 and these entities are exempt from the requirements of the Act relating to the audit of their individual financial statements by virtue of section 479A of the Act:

- Moto Ventures Limited (registered no. 05759561)
- Moto Finance PLC (registered no. 07555954)
- Moto States PLC (registered no. 13966344)
- Moto Hospitality Limited (registered no. 00734299)

2.4 Turnover

Turnover comprises sales of goods and services within the UK, and is stated exclusive of value added tax. Turnover includes rental income as well as sales to consumers.

In the opinion of the directors, turnover and profit before tax are attributable to one activity, namely the operation of motorway and trunk road service areas.

**Sale of goods**

*Fuel turnover*

The Group acts as both a principal and an agent for the sale of fuel. Where the Group operates as principal, the amounts included within turnover represent the gross sales price of goods. Under certain fuel supply arrangements the Group acts as an agent for the sale of fuel and fuel products on behalf of the petroleum companies. In this case, the amounts included within turnover represent the commission earned on these transactions. Commission is recognised upon the sale of the relevant fuel and fuel products on behalf of the petroleum companies to the customer.

*Non-fuel turnover*

For all non-fuel sales the Group considers that it acts as principal as it has exposure to all significant benefits and risks. Revenue is recognised for products and services where the group obtains the right to consideration in exchange for its performance.

**Rendering of services**

For all non-fuel sales the Group considers that it acts as principal as it has exposure to all significant benefits and risks. Revenue is recognised for products and services where the group obtains the right to consideration in exchange for its performance.

NOTES TO THE FINANCIAL STATEMENTS  
FOR THE PERIOD ENDED 27 DECEMBER 2023

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**2. Accounting policies (continued)**

**2.5 Leases**

Rentals under operating leases are charged on a straight-line basis over the lease term, even if the payments are not made on such a basis. Benefits received and receivable as an incentive to sign an operating leases are similarly spread on a straight-line basis over the lease term.

**2.6 Grant income**

Grant income includes grants from the UK Government in relation to the Covid-19 related Coronavirus Job Retention Scheme. Grant income is not recognised until there is reasonable assurance that the company will comply with the conditions attached, and the grants will be received. Grant income is recorded at the amount of cash receivable.

**2.7 Interest income**

Interest income is recognised in profit or loss using the effective interest method.

**2.8 Pensions**

**Defined contribution pension plan**

The Group operates a defined contribution plan for its employees. A defined contribution plan is a pension plan under which the Group pays fixed contributions into a separate entity. Once the contributions have been paid the Group has no further payment obligations.

The contributions are recognised as an expense in profit or loss when they fall due. Amounts not paid are shown in accruals as a liability in the Balance sheet. The assets of the plan are held separately from the Group in independently administered funds.

**2.9 Share-based payments**

The Company has applied the requirements of Section 26 of FRS 102, Share Based Payments. The company's parent company issues equity-settled share-based payments to certain employees of the Group. Equity-settled share-based payments are measured at fair value (excluding the effect of non-market-based vesting conditions) at the date of grant. The fair value determined at the grant date of the equity-settled share-based payments is expensed on a straight-line basis over the vesting period, based on the company's estimate of shares that will eventually vest and adjusted for the effect of non-market-based vesting conditions. No charge has been recognised in the financial statements as, in the opinion of the directors, the price paid was equal to the fair value of the shares at the date they were issued.

NOTES TO THE FINANCIAL STATEMENTS  
FOR THE PERIOD ENDED 27 DECEMBER 2023

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2. Accounting policies (continued)

2.10 Taxation

Current tax, including UK corporation tax, is provided at amounts expected to be paid (or recovered) using the tax rates and laws that have been enacted or substantively enacted by the balance sheet date.

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date where transactions or events that result in an obligation to pay more tax in the future or a right to pay less tax in the future have occurred at the balance sheet date. Timing differences are differences between the Group's taxable profits and its results as stated in the financial statements that arise from the inclusion of gains and losses in tax assessments in periods different from those in which they are recognised in the financial statements.

Unrelieved tax losses and other deferred tax assets are recognised only to the extent that, on the basis of all available evidence, it can be regarded as more likely than not that there will be suitable taxable profits from which the future reversal of the underlying timing differences can be deducted.

When the amount that can be deducted for tax for an asset (other than goodwill) that is recognised in a business combination is less (more) than the value at which it is recognised, a deferred tax liability (asset) is recognised for the additional tax that will be paid (avoided) in respect of that difference. Similarly, a deferred tax asset (liability) is recognised for the additional tax that will be avoided (paid) because of a difference between the value at which a liability is recognised and the amount that will be assessed for tax. The amount attributed to goodwill is adjusted by the amount of deferred tax recognised.

Deferred tax liabilities are recognised for timing differences arising from investments in subsidiaries, except where the Group is able to control the reversal of the timing difference and it is probable that it will not reverse in the foreseeable future.

Deferred tax is measured using the tax rates and laws that have been enacted or substantively enacted by the balance sheet date that are expected to apply to the reversal of the timing difference. In other cases, the measurement of deferred tax liabilities and assets reflects the tax consequences that would follow from the matter in which the group expects, at the end of the reporting period, to recover or settle the carrying amount of its assets and liabilities.

Where items recognised in other comprehensive income or equity are chargeable to or deductible for tax purposes, the resulting current or deferred tax expense or income is presented in the same component of comprehensive income or equity as the transaction or other event that resulted in the tax expense or income.

Current tax assets and liabilities are offset only when there is a legally enforceable right to set off the amounts and the Group intends either to settle on a net basis or to realise the asset and settle the liability simultaneously.

Deferred tax assets and liabilities are offset only if: a) the Group has a legally enforceable right to set off current tax assets against current tax liabilities; and b) the deferred tax assets and deferred tax liabilities relate to income taxes levied by the same taxation authority on either the same taxable entity or different taxable entities which intend either to settle current tax liabilities and assets on a net basis, or to realise the assets and settle the liabilities simultaneously, in each future period in which significant amounts of deferred tax liabilities or assets are expected to be settled or recovered.

**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE PERIOD ENDED 27 DECEMBER 2023**

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**2. Accounting policies (continued)**

**2.11 Exceptional items**

Exceptional items are transactions that fall within the ordinary activities of the company but are presented separately due to their size and nature. Income received in respect of VAT reclaims have been identified as exceptional in the year ended 28 December 2022 and are recognised when virtually certain.

**2.12 Intangible assets**

**Goodwill**

Goodwill arising on the acquisition of subsidiary undertakings and businesses, representing any excess of the fair value of the consideration given over the fair value of the identifiable assets and liabilities acquired, is capitalised and amortised on a straight-line basis over its useful economic life, which is 20 years. Provision is made for any impairment.

**Intangible assets**

Intangible assets (excluding goodwill) are stated at cost less accumulated amortisation and any accumulated impairment losses. Amortisation is calculated using the straight-line method to allocate the depreciable amount of the assets to their residual values over their estimated useful life.

The useful economic life for software is 3 to 5 years.

**2.13 Tangible fixed assets**

The Group accounts for tangible fixed assets under the cost model, with assets held at deemed cost on the date of transition to FRS 102 less accumulated depreciation and any accumulated impairment losses. The deemed cost on the date of transition to FRS 102 is based on a valuation performed in 2014.

Freehold land is not depreciated. Freehold buildings are depreciated to their estimated residual values over a period of up to 50 years. Leasehold buildings are depreciated to their estimated residual values over the shorter of 50 years and their remaining lease period.

Depreciation is provided on the following basis:

Freehold property	- Up to 50 years
Long-term leasehold property	- Shorter of term of the lease and 50 years
Short-term leasehold property	- Term of the lease
Owned vehicles, equipment and fittings	- 1 to 10 years (Includes Computer Equipment which is depreciated over 3 to 5 years)

Assets under the course of construction are not depreciated.



NOTES TO THE FINANCIAL STATEMENTS  
FOR THE PERIOD ENDED 27 DECEMBER 2023

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2. Accounting policies (continued)

2.14 Impairment of assets

Assets, other than those measured at fair value, are assessed for indicators of impairment at each balance sheet date. If there is objective evidence of impairment, an impairment loss is recognised in profit or loss as described below.

(i) Non-financial assets

An asset is impaired where there is objective evidence that, as a result of one or more events that occurred after initial recognition, the estimated recoverable value of the asset has been reduced. The recoverable amount of an asset is the higher of its fair value less costs to sell and its value in use.

The recoverable amount of goodwill is derived from measurement of the present value of the future cash flows of the cash-generating units of which the goodwill is a part. Any impairment loss in respect of a CGU is allocated first to the goodwill attached to that CGU, and then to other assets within that CGU on a pro-rata basis.

Where indicators exist for a decrease in impairment loss previously recognised for assets other than goodwill, the prior impairment loss is tested to determine reversal. An impairment loss is reversed on an individual impaired asset to the extent that the revised recoverable value does not lead to a revised carrying amount higher than the carrying value had no impairment been recognised. Where a reversal of impairment occurs in respect of a CGU, the reversal is applied first to the assets of the CGU, except for goodwill, on a pro-rata basis. Impairment of goodwill is never reversed.

(ii) Financial assets

For financial assets carried at amortised cost, the amount of an impairment is the difference between the asset's carrying amount and the present value of estimated future cash flows, discounted at the financial asset's original effective interest rate.

For financial assets carried at cost less impairment, the impairment loss is the difference between the asset's carrying amount and the best estimate of the amount that would be received for the asset if it were to be sold at the reporting date.

Where indicators exist for a decrease in impairment loss, and the decrease can be related objectively to an event occurring after the impairment was recognised, the prior impairment loss is tested to determine reversal. An impairment loss is reversed on an individual impaired financial asset to the extent that the revised recoverable value does not lead to a revised carrying amount higher than the carrying value had no impairment been recognised.

2.15 Investments

Investments in subsidiaries are measured at cost less accumulated impairment.

2.16 Stocks

Stock, which comprises goods purchased for resale and consumables, is valued at the lower of cost and estimated selling price less costs to sell, which is equivalent to net realisable value. Cost is calculated using the FIFO (first in, first out) method. Provision is made for obsolete, slow-moving or defective items where appropriate.

NOTES TO THE FINANCIAL STATEMENTS  
FOR THE PERIOD ENDED 27 DECEMBER 2023

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2. Accounting policies (continued)

2.17 Provisions

Provisions are recognised when the Group has a present obligation (legal or constructive) as a result of a past event, it is probable that the Group will be required to settle that obligation and a reliable estimate can be made of the amount of the obligation.

The amount recognised as a provision is the best estimate of the consideration required to settle the present obligation at the balance sheet date, taking into account the risks and uncertainties surrounding the obligation. Where a provision is measured using the cash flows estimated to settle the present obligation, its carrying amount is the present value of those cash flows (when the effect of the time value of money is material).

When some or all of the economic benefits required to settle a provision are expected to be recovered from a third party, a receivable is recognised as an asset if it is virtually certain that reimbursement will be received and the amount of the receivable can be measured reliably.

2.18 Financial instruments

Financial instruments are recognised in the Group's Balance sheet when the Group becomes party to the contractual provisions of the instrument.

Financial liabilities and equity instruments are classified according to the substance of the contractual arrangements entered into. An equity instrument is any contract that evidences a residual interest in the assets of the Group after deducting all of its liabilities.

2.19 Financial assets and liabilities

All financial assets and liabilities are initially measured at transaction price (including transaction costs), except for those financial assets classified as at fair value through profit or loss, which are initially measured at fair value (which is normally the transaction price excluding transaction costs), unless the arrangement constitutes a financing transaction. If an arrangement constitutes a financing transaction, the financial asset or financial liability is measured at the present value of the future payments discounted at a market rate of interest for a similar debt instrument.

Financial assets and liabilities are only offset in the balance sheet when, and only when there exists a legally enforceable right to set off the recognised amounts and the Group intends either to settle on a net basis, or to realise the asset and settle the liability simultaneously.

Debt instruments which meet the following conditions are subsequently measured at amortised cost using the effective interest method:

The contractual return to the holder is (i) a fixed amount; (ii) a positive fixed rate or a positive variable rate; or (iii) a combination of a positive or a negative fixed rate and a positive variable rate.

The contract may provide for repayments of the principal or the return to the holder (but not both) to be linked to a single relevant observable index of general price inflation of the currency in which the debt instrument is denominated, provided such links are not leveraged.

NOTES TO THE FINANCIAL STATEMENTS  
FOR THE PERIOD ENDED 27 DECEMBER 2023

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**2. Accounting policies (continued)**

The contract may provide for a determinable variation of the return to the holder during the life of the instrument, provided that (i) the new rate satisfies condition (a) and the variation is not contingent on future events other than (1) a change of a contractual variable rate; (2) to protect the holder against credit deterioration of the issuer; (3) changes in levies applied by a central bank or arising from changes in relevant taxation or law; or (ii) the new rate is a market rate of interest and satisfies condition (a).

There is no contractual provision that could, by its terms, result in the holder losing the principal amount or any interest attributable to the current period or prior periods.

Contractual provisions that permit the issuer to prepay a debt instrument or permit the holder to put it back to the issuer before maturity are not contingent on future events, other than to protect the holder against the credit deterioration of the issuer or a change in control of the issuer, or to protect the holder or issuer against changes in levies applied by a central bank or arising from changes in relevant taxation or law.

Contractual provisions may permit the extension of the term of the debt instrument, provided that the return to the holder and any other contractual provisions applicable during the extended term satisfy the conditions of paragraphs (a) to (c).

Debt instruments that are classified as payable or receivable within one year on initial recognition and which meet the above conditions are measured at the undiscounted amount of the cash or other consideration expected to be paid or received, net of impairment.

Other debt instruments not meeting these conditions are measured at fair value through profit or loss.

Commitments to make and receive loans which meet the conditions mentioned above are measured at cost (which may be nil) less impairment.

Financial assets are derecognised when and only when a) the contractual rights to the cash flows from the financial asset expire or are settled, b) the Group transfers to another party substantially all of the risks and rewards of ownership of the financial asset, or c) the Group, despite having retained some, but not all, significant risks and rewards of ownership, has transferred control of the asset to another party.

Financial liabilities are derecognised only when the obligation specified in the contract is discharged, cancelled or expires.

**(i) Investments**

In the Company balance sheet, investments in subsidiaries and associates are measured at cost less impairment. For investments in subsidiaries acquired for consideration including the issue of shares qualifying for merger relief, cost is measured by reference to the nominal value of the shares issued plus fair value of other consideration. Any premium is ignored.

**(ii) Equity instruments**

Equity instruments issued by the Company are recorded at the fair value of cash or other resources received or receivable, net of direct issue costs.

NOTES TO THE FINANCIAL STATEMENTS  
FOR THE PERIOD ENDED 27 DECEMBER 2023

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**2. Accounting policies (continued)**

(iii) Derivative financial instruments

The Group uses derivative financial instruments to reduce exposure to interest rate movements. The Group does not hold or issue derivative financial instruments for speculative purposes. Derivatives are initially recognised at fair value at the date a derivative contract is entered into and are subsequently remeasured to their fair value at each reporting date. The resulting gain or loss is recognised in profit or loss immediately.

(iv) Fair value measurement

The best evidence of fair value is a quoted price for an identical asset in an active market. When quoted prices are unavailable, the price of a recent transaction for an identical asset provides evidence of fair value as long as there has not been a significant change in economic circumstances or a significant lapse of time since the transaction took place. If the market is not active and recent transactions of an identical asset on their own are not a good estimate of fair value, the fair value is estimated by using a valuation technique.

**2.20 Dividends**

Dividends and other distributions to company's shareholders are recognised as a liability in the financial statements in the period in which the dividends and other distributions are approved by the company's shareholders. These amounts are recognised in the statement of changes in equity.

**3. Judgments in applying accounting policies and key sources of estimation uncertainty**

In the application of the Group's accounting policies, which are described in note 2, the directors are required to make judgements, estimates and assumptions about the carrying amounts of assets and liabilities that are not readily apparent from other sources. The estimates and associated assumptions are based on historical experience and other factors that are considered to be relevant. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period, or in the period of the revision and future periods if the revision affects both current and future periods.

**Critical Accounting Judgements**

There were no critical judgements made by the directors during the year in applying the Group's accounting policies.

**Key source of estimation uncertainty**

There are no key assumptions concerning the future, and other sources of estimation uncertainty at the balance sheet date, that have a significant risk of causing material adjustment to the carrying value of assets and liabilities with the next financial year.

**MOTO HOLDINGS LIMITED**

**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE PERIOD ENDED 27 DECEMBER 2023**

**4. Turnover**

An analysis of turnover by class of business is as follows:

	<b>52 weeks ended 27 December 2023 £000</b>	<i>52 weeks ended 28 December 2022 £000</i>
<b>Sale of goods</b>		
- Fuel turnover	<b>585,271</b>	629,822
- Non-fuel turnover	<b>456,122</b>	404,768
Rendering of services	<b>23,008</b>	20,824
Rental income	<b>3,125</b>	2,993
<b>Turnover</b>	<b><u>1,067,526</u></b>	<u>1,058,407</u>

Overall, income recognised by the Group comprising turnover (Note 4), other operating income (Note 5) and interest receivable (Note 11) totalled £1,068,919 (2022: £1,059,061).

**5. Other operating income**

	<b>27 December 2023 £000's</b>	<i>28 December 2022 £000's</i>
Grant income	-	266
	<u>-</u>	<u>266</u>

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**MOTO HOLDINGS LIMITED**

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**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE PERIOD ENDED 27 DECEMBER 2023**

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**6. Employees**

**Group**

Staff costs were as follows:

	<b>Group 27 December 2023 £000</b>	<i>Group 28 December 2022 £000</i>
Wages and salaries	<b>104,021</b>	88,509
Social security costs	<b>5,987</b>	5,599
Other pension costs	<b>1,583</b>	1,500
	<b><u>111,591</u></b>	<u>95,608</u>

The average monthly number of employees, including the directors, during the period was as follows:

	<b>52 weeks ended 27 December 2023 No.</b>	<i>52 weeks ended 28 December 2022 No.</i>
Management and administration	<b>1,020</b>	941
Catering and services staff	<b>4,674</b>	4,383
	<b><u>5,694</u></b>	<u>5,324</u>

**Company**

The company has no employees other than the directors (2022: None).

The directors received no remuneration with regard to their services to the company (2022: £Nil).

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**MOTO HOLDINGS LIMITED**

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**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE PERIOD ENDED 27 DECEMBER 2023**

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**7. Directors' and key management compensation**

	<b>52 weeks ended 27 December 2023 £000</b>	<i>52 weeks ended 28 December 2022 £000</i>
<b>Directors' emoluments</b>		
Emoluments	<b>2,564</b>	2,568
Pension contributions	<b>31</b>	31
	<b><u>2,595</u></b>	<u>2,599</u>

The highest paid director received remuneration of £1,158,000 (2022 - £1,148,000).

The value of the Group's contributions paid to a defined contribution pension scheme in respect of the highest paid director amounted to £Nil (2022 - £Nil).

During the period retirement benefits were accruing to one director (2022: one director) in respect of a defined contribution pension scheme.

Moto operates a Management Incentive Plan, on 5 August 2021 classes of 'B1', 'B2', 'D', and preference shares in Everest UK Topco Limited were sold to key management. These shares will be acquired from management by the parent companies (USS Way LP and Project Lane Holdings Jersey Limited) in 2026 at a value as at 1 July 2026.

Section 26 of FRS 102 requires these shares to be accounted for in Moto Hospitality Limited and the consolidated financial statements of Moto Investments Limited, Moto Ventures Limited and Moto Holdings Limited as equity-settled share based payments, whereby any excess of the fair value of such shares at the grant date over the fair value of the price payable by management for those shares is recognised as a charge to the profit and loss account of Moto Hospitality Limited and the consolidated profit and loss accounts of Moto Investments Limited, Moto Ventures Limited and Moto Holdings Limited evenly over the life of the Plan. No charge has been recognised in the accounts as, in the opinion of the directors, the price paid was equal to the fair value of the shares at the date they were issued.

**Key management compensation**

Key management includes the directors and members of senior management. The compensation paid or payable to key management for employee services totalled £2,595,000 (2022 - £2,599,000).

**MOTO HOLDINGS LIMITED**

**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE PERIOD ENDED 27 DECEMBER 2023**

**8. Exceptional items**

	<b>27 December 2023 £000</b>	<i>28 December 2022 £000</i>
<b>Group</b>		
Exceptional operating income	-	11,811
	-	11,811
	-	11,811

During the year ended 28 December 2022, Moto Hospitality Limited received £9,392,000 from HMRC in relation to a longstanding claim, regarding the historic VAT treatment of gaming machines, and £2,419,000 from HMRC in respect of a claim for an overpayment of VAT which was also settled in the year.

**9. Operating profit**

The operating profit is stated after charging/(crediting):

		<b>52 weeks ended 27 December 2023 £000</b>	<i>52 weeks ended 28 December 2022 £000</i>
Depreciation of tangible fixed assets	16	48,584	46,820
Amortisation of intangible fixed assets	15	2,095	243
Loss on disposal of tangible fixed assets	16	26	1,048
Amortisation of goodwill	15	4,608	4,608
Grant income	5	-	(266)
Amortisation of capitalised debt costs	12	667	6,034
Management services fee		300	375
Inventory recognised as expense in the period		721,406	755,176
Operating lease rentals – plant and machinery		349	279
Operating lease rentals – property rentals		10,187	10,491
Travelodge provision utilisation	23	(1,780)	(767)
Auditor's remuneration for annual audit services	10	387	240
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**MOTO HOLDINGS LIMITED**

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**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE PERIOD ENDED 27 DECEMBER 2023**

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**10. Auditor remuneration**

During the period, the Group obtained the following services from the company's auditor and their associates:

	<b>52 weeks ended 27 December 2023 £000</b>	<i>52 weeks ended 28 December 2022 £000</i>
Fees payable to the company's auditor for the audit of the company's annual financial statements	<b>25</b>	25
Fees payable to the company's auditor and their associates in respect of: The audit of the company's subsidiaries pursuant to legislation	<b>362</b>	232
	<hr/> <hr/>	<hr/> <hr/>

The company audit fee was paid by other group companies (2022: Same).

**11. Interest receivable**

	<b>52 weeks ended 27 December 2023 £000</b>	<i>52 weeks ended 28 December 2022 £000</i>
Bank interest receivable	<b>1,393</b>	388
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**MOTO HOLDINGS LIMITED**

**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE PERIOD ENDED 27 DECEMBER 2023**

**12. Interest payable and similar expenses**

	<b>52 weeks ended 27 December 2023 £000</b>	<i>52 weeks ended 28 December 2022 £000</i>
Amounts payable on bank loans	27,120	32,340
Loss/(Gain) on derivative financial instruments	511	(14,589)
Unwinding of discounts on provisions	118	134
	<b>27,749</b>	<i>17,885</i>
	<b>27,749</b>	<i>17,885</i>

Amounts payable on bank loans includes £667,000 (2022: £6,034,000) relating to amortisation of debt issue costs.

**13. Taxation**

	<b>52 weeks ended 27 December 2023 £000</b>	<i>52 weeks ended 28 December 2022 £000</i>
<b>Corporation tax</b>		
Current tax on profits for the year	11,871	6,638
Adjustments in respect of previous periods	261	1,052
<b>Total current tax</b>	<b>12,132</b>	<i>7,690</i>
<b>Deferred tax</b>		
Origination and reversal of timing differences	(4,985)	7,064
Adjustments with respect to prior periods	591	-
<b>Total deferred tax</b>	<b>(4,394)</b>	<i>7,064</i>
<b>Tax on profit</b>	<b>7,738</b>	<i>14,754</i>

**MOTO HOLDINGS LIMITED**

**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE PERIOD ENDED 27 DECEMBER 2023**

**13. Taxation (continued)**

**Factors affecting tax charge for the period**

The tax assessed for the period is the same as (2022 - the same as) the standard rate of corporation tax in the UK of 23.47% (2022: 19%) as set out below:

	<b>52 weeks ended 27 December 2023 £000</b>	<i>52 weeks ended 28 December 2022 £000</i>
Profit on ordinary activities before tax	<b>36,118</b>	<i>38,124</i>
Profit on ordinary activities multiplied by standard rate of corporation tax in the UK of 23.47% (2022 - 19%)	<b>8,477</b>	<i>7,244</i>
<b>Effects of:</b>		
Expenses not deductible for tax purposes <sup>1</sup>	<b>62</b>	<i>41</i>
Capital allowances for period in excess of depreciation <sup>1</sup>	<b>10,345</b>	<i>8,962</i>
Other permanent differences	<b>(1,898)</b>	<i>-</i>
Adjustments to tax charge in respect of prior periods	<b>851</b>	<i>1,052</i>
Chargeable gains <sup>1</sup>	<b>(3,153)</b>	<i>(2,552)</i>
Change in rates	<b>329</b>	<i>-</i>
Group relief	<b>43</b>	<i>7</i>
Movement in deferred tax not recognised	<b>(7,318)</b>	<i>-</i>
<b>Total tax charge for the period</b>	<b>7,738</b>	<i>14,754</i>

<sup>1</sup> The prior year comparatives in respect of the tax charge reconciliation have been represented to reflect a fairer presentation.

Group relief amounts above represent losses surrendered or utilised by the Group.

**Factors that may affect future tax charges**

There were no factors that may affect future tax charges.

**MOTO HOLDINGS LIMITED**

**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE PERIOD ENDED 27 DECEMBER 2023**

**14. Dividends**

	<b>27 December 2023 £000</b>	<i>28 December 2022 £000</i>
<b>Equity - Ordinary</b>		
Interim paid: £59.75 (2022: £46.10) per £1 ordinary share	<b>59,750</b>	46,098
	<b>59,750</b>	46,098
	<b>59,750</b>	46,098

The directors recommend that no final dividend be paid for the period (2022: £Nil).

**15. Intangible assets**

**Group**

	<b>Computer software £000</b>	<b>Goodwill £000</b>	<b>Total £000</b>
<b>Cost</b>			
At 29 December 2022	7,251	89,377	96,628
Additions	2,585	-	2,585
At 27 December 2023	<b>9,836</b>	<b>89,377</b>	<b>99,213</b>
<b>Amortisation</b>			
At 29 December 2022	992	76,414	77,406
Charge for the period on owned assets	2,095	4,608	6,703
At 27 December 2023	<b>3,087</b>	<b>81,022</b>	<b>84,109</b>
<b>Net book value</b>			
At 27 December 2023	<b>6,749</b>	<b>8,355</b>	<b>15,104</b>
<i>At 28 December 2022</i>	<i>6,259</i>	<i>12,963</i>	<i>19,222</i>

Within software there are £393,000 (2022: £2,421,000) of Assets Under the Course of Construction, which are not being amortised.

**MOTO HOLDINGS LIMITED**

**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE PERIOD ENDED 27 DECEMBER 2023**

**16. Tangible fixed assets**

**Group**

	Freehold land & buildings £000	Long leasehold land & buildings £000	Short leasehold land & buildings £000	Owned vehicles, equipment & fittings £000	Total £000
<b>Cost or valuation</b>					
At 29 December 2022	555,362	250,853	101,107	188,134	1,095,456
Additions	4,460	6,374	1,365	24,577	36,776
Disposals	-	-	-	(1,444)	(1,444)
At 27 December 2023	<u>559,822</u>	<u>257,227</u>	<u>102,472</u>	<u>211,267</u>	<u>1,130,788</u>
<b>Depreciation</b>					
At 29 December 2022	71,062	65,940	50,701	110,858	298,561
Charge for the period on owned assets	9,149	9,008	6,345	24,082	48,584
Disposals	-	-	-	(1,418)	(1,418)
At 27 December 2023	<u>80,211</u>	<u>74,948</u>	<u>57,046</u>	<u>133,522</u>	<u>345,727</u>
<b>Net book value</b>					
At 27 December 2023	<u><u>479,611</u></u>	<u><u>182,279</u></u>	<u><u>45,426</u></u>	<u><u>77,745</u></u>	<u><u>785,061</u></u>
At 28 December 2022	<u><u>484,300</u></u>	<u><u>184,913</u></u>	<u><u>50,406</u></u>	<u><u>77,276</u></u>	<u><u>796,895</u></u>

Within owned vehicles, equipment & fittings there are £7,010,000 (2022: £8,442,000) of Assets Under the Course of Construction, which are not being depreciated.

Freehold land and buildings includes £220,339,000 (2022: £219,148,000) of land. Long and short leasehold land and buildings includes £36,800,000 (2022: £36,800,000) of land.

**MOTO HOLDINGS LIMITED**

**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE PERIOD ENDED 27 DECEMBER 2023**

**16. Tangible fixed assets (continued)**

**Historical cost**

If land and buildings had not been revalued they would have been included at the following amounts:

	<b>Freehold land and buildings £'000</b>	<b>Long leasehold land and buildings £'000</b>	<b>Short leasehold land and buildings £'000</b>
Cost at 28 December 2022	331,680	181,859	90,071
Depreciation	(100,336)	(59,424)	(56,218)
	<u>231,344</u>	<u>122,435</u>	<u>33,853</u>
Net book value at 28 December 2022			
Cost at 27 December 2023	331,680	181,859	90,071
Depreciation	(104,108)	(62,127)	(58,207)
	<u>227,572</u>	<u>119,732</u>	<u>31,864</u>
Net book value at 27 December 2023			

**17. Fixed asset investments**

**Company**

	<b>Investments in subsidiary £000</b>
<b>Cost</b>	
At 29 December 2022	<b>231,749</b>
At 27 December 2023	<u><b>231,749</b></u>
<b>Net book value</b>	
At 27 December 2023	<u><b>231,749</b></u>
At 28 December 2022	<u><b>231,749</b></u>

**MOTO HOLDINGS LIMITED**

**NOTES TO THE FINANCIAL STATEMENTS  
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**17. Fixed asset investments (continued)**

**Subsidiary undertakings**

The following were subsidiary undertakings of the Company:

<b>Name</b>	<b>Registered office</b>	<b>Principal activity</b>	<b>Class of shares</b>	<b>Holding</b>
Moto Hospitality Limited (00734299)*	England & Wales	Motorway service areas operators	Ordinary	100%
Moto States plc (13966344)*	England & Wales	Finance company	Ordinary	100%
Poplar 2000 (02798288)*	England & Wales	Dormant company	Ordinary	100%
Moto Motorway Services Limited (00733665)*	England & Wales	Dormant company	Ordinary	100%
Moto Ventures Limited (05759561)	England & Wales	Holding company	Ordinary	100%
Moto Finance plc (07555954)*	England & Wales	Finance company	Ordinary	100%
Moto Investments Limited (05754538)*	England & Wales	Holding company	Ordinary	100%

\* held indirectly via subsidiary companies

The registered office address for each of the group undertakings listed above is Toddington Services Area, Junction 11-12 M1 Southbound, Toddington, Bedfordshire, LU5 6HR. The year end date is 27 December 2023 for all entities.

The dormant subsidiaries of the Company have taken advantage of the Companies Act 2006 Section 394A exemption from preparing individual accounts and 448A exemption from filing individual accounts. These subsidiaries are exempt from the requirement to prepare individual accounts and the directors of the subsidiaries are exempt from the requirement to deliver a copy of the subsidiaries' individual accounts respectively by virtue of this section.

**18. Stocks**

	<b>Group 27 December 2023 £000</b>	<i>Group 28 December 2022 £000</i>
Goods for resale and consumables	<b>14,102</b>	<i>14,464</i>
	<b>14,102</b>	<i>14,464</i>

There is no material difference between the balance sheet value of stock and its replacement cost.

**MOTO HOLDINGS LIMITED**

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**19. Debtors**

	<b>Group 27 December 2023 £000</b>	<i>Group 28 December 2022 £000</i>
<b>Due after more than one year</b>		
Derivative financial instruments	1,808	4,869
	1,808	4,869
<b>Due within one year</b>		
Trade debtors	18,010	15,633
Other debtors	7,406	5,318
Prepayments and accrued income	5,548	3,068
Corporation tax recoverable	2,627	-
	35,399	28,888

Amounts due after more than one year in respect of the Group relates to derivative financial instruments whereby the Group has entered into a number of interest rate derivatives to hedge against the interest rate risk on the Senior Credit Facilities. The total fair value of these derivatives at the balance sheet date was £1,808,000 (2022: £4,869,000), which is based on a third party bank valuation and includes a further adjustment to factor in credit risk exposure on the mark-to-market valuations. The principal amount covered by interest rate derivatives at the balance sheet date was £90,000,000 (2022: £90,000,000).

**Company**

The Company had no debtors (2022: £Nil).



**MOTO HOLDINGS LIMITED**

**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE PERIOD ENDED 27 DECEMBER 2023**

**20. Creditors: Amounts falling due within one year**

	<b>Group</b>	<i>Group As restated</i>	<b>Company</b>	<i>Company</i>
	<b>27</b>	<b>28</b>	<b>27</b>	<b>28</b>
	<b>December</b>	<i>December</i>	<b>December</b>	<i>December</i>
	<b>2023</b>	<i>2022</i>	<b>2023</b>	<i>2022</i>
	<b>£000</b>	<i>£000</i>	<b>£000</b>	<i>£000</i>
Trade creditors	<b>40,768</b>	<i>32,644</i>	-	-
Corporation tax	-	<i>910</i>	-	-
Other taxation and social security	<b>10,736</b>	<i>11,283</i>	-	-
Other creditors	<b>969</b>	<i>1,941</i>	-	-
Accruals	<b>25,554</b>	<i>20,113</i>	<b>50</b>	-
	<b>78,027</b>	<i>66,891</i>	<b>50</b>	-

**Restatement**

Corporation tax creditors have been restated. This relates to an accrual for corporation tax from 2020 which should have been released in 2021 following the submission of the corporation tax computation in respect of 30 December 2020. The impact on the accounts is to decrease the 2022 corporation tax creditor by £11,846,000, increasing 2022 profit and loss account brought forward by £11,846,000.

**MOTO HOLDINGS LIMITED**

**NOTES TO THE FINANCIAL STATEMENTS  
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**21. Creditors: Amounts falling due after more than one year**

	<b>Group 27 December 2023 £000</b>	<i>Group 28 December 2022 £000</i>
Senior Credit Facilities	724,500	724,500
Derivative Financial Instruments	3,634	6,184
Capitalised Debt Issue Costs	(7,002)	(7,669)
	<b>721,132</b>	<i>723,015</i>

On 28 January 2022 the Group refinanced its existing debt by issuing £700m of Senior Credit Facilities with a consortium of banks, institutions and US Private Placement market. With this refinancing the Group extends its debt maturity profile, with the Senior Credit Facilities due for full repayment by January 2037.

The Senior Credit Facilities comprise as follows;

	<b>Held by</b>	<b>Principal amount</b>	<b>Interest rate</b>
10-year ITL	Group and Company	£50,000,000	3.05%
12-year ITL	Group and Company	£360,000,000	3.58%
7-year USPP	Group only	£50,000,000	3.03%
15-year USPP	Group only	£240,000,000	3.27%

Prior to refinancing, the Senior Debt carried interest at a floating rate of LIBOR plus a margin of 2.75% and the Loan Notes carried interest at a fixed rate of 4.50% on the principal amount of £150m. The lender held security over the shares and assets of Moto Ventures Limited and Moto Hospitality Limited. The Senior Debt and Loan Notes were repaid on 28 January 2022.

Costs incurred of £8,094,000 in the setting up of the Senior Credit Facilities have been capitalised and are being amortised over the period of the loans. See note 9 for details of the charge to the profit and loss account.

The Group has entered into a number of interest rate derivatives to hedge against the interest rate risk on the Senior Credit Facilities. The derivatives were entered into at the refinancing date, 28 January 2022. The total fair value of these derivatives at the balance sheet date was £3,634,000 falling due after more than one year (2022: £6,184,000), which is based on a third-party bank valuation and includes a further adjustment to factor in credit risk exposure on the mark-to-market valuations. The principal amount covered by interest rate derivatives at the balance sheet date was £150,000,000 (2022: £150,000,000).

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**MOTO HOLDINGS LIMITED**

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**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE PERIOD ENDED 27 DECEMBER 2023**

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**22. Loans**

Analysis of the maturity of loans is given below:

	<b>Group 27 December 2023 £000</b>	<i>Group 28 December 2022 £000</i>
<b>Amounts falling due after more than 5 years</b>		
Senior Credit Facilities	<b>724,500</b>	724,500
	<b>724,500</b>	724,500

**23. Provisions**

**Group**

	<b>Travelodge £000</b>
At 29 December 2022	<b>3,976</b>
Unwind of discount	<b>118</b>
Utilised in period	<b>(1,780)</b>
<b>At 27 December 2023</b>	<b>2,314</b>

**Travelodge**

The Travelodge provision is an onerous contract provision set up to cover future losses on the leases of 5 lodges that Travelodge exited when they restructured their business in September 2012. These lodges are now managed on Moto's behalf on a profit share basis, anticipated to continue to be lower than the previous rent. The provision expires over the life of these onerous leases, which run until 2039.

**MOTO HOLDINGS LIMITED**

**NOTES TO THE FINANCIAL STATEMENTS  
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**24. Deferred taxation**

**Group**

	<b>2023 £000</b>
At 29 December 2022	<b>(89,756)</b>
Charged to profit or loss	<b>4,394</b>
<b>At 27 December 2023</b>	<b><u>(85,362)</u></b>

The provision for deferred taxation is made up as follows:

	<b>Group 27 December 2023 £000</b>	<i>Group 28 December 2022 £000</i>
Revaluation reserve	<b>(68,500)</b>	<i>(71,858)</i>
Historical business combinations	<b>(17,936)</b>	<i>(18,859)</i>
Interest rate derivatives	<b>457</b>	<i>329</i>
Excess of depreciation over capital allowances	<b>(6,843)</b>	<i>12</i>
Short term timing differences	<b>271</b>	<i>620</i>
Corporate interest restriction	<b>7,189</b>	<i>-</i>
	<b><u>(85,362)</u></b>	<i><u>(89,756)</u></i>

A net deferred tax provision of £85,362,000 has been recognised at 27 December 2023 (2022: £89,756,000).

Deferred tax assets are recognised only to the extent that it is probable they are recoverable against future taxable profits or deferred tax liability reversals. It is the view of management that as its deferred tax liability reversals are uncertain, its recognition of the timing difference arising from the disallowance of corporate interest should be based on its assessment of reactivation. Management's forecasts look forward 24 months in considering this which results in £28,752,000 gross deferred tax asset reactivated over this period. There is an unrecognised deferred tax asset of £7,355,000 (2022: £16,666,000) relating to remaining disallowed corporate interest, as it is not probable that the related tax benefit will be realised over that time frame.

The remaining asset proportion, which relates to fixed asset timing differences (capital allowances) and interest rate derivatives has been recognised in the financial statements on the basis that the directors are of the opinion that these deferred tax assets will be recovered against the expected reversal of the deferred tax liabilities also recognised.

**MOTO HOLDINGS LIMITED**

**NOTES TO THE FINANCIAL STATEMENTS  
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**25. Share capital**

	<b>27 December 2023 £000</b>	<i>28 December 2022 £000</i>
<b>Allotted, called up and fully paid</b>		
1,000,000 (2022: 1,000,000) Ordinary shares of £1.00 each	<b>1,000</b>	<i>1,000</i>
	<b>1,000</b>	<i>1,000</i>

The company has one class of ordinary shares which carry no right to fixed income.

The revaluation reserve represents the cumulative effect of revaluations of freehold and leasehold land and buildings which were revalued up to the date of transition to FRS 102.

The profit and loss account represents cumulative profits or losses, net of dividends paid.

**26. Financial instruments**

		<b>Group 27 December 2023 £000</b>	<i>Group 28 December 2022 £000</i>	<b>Company 27 December 2023 £000</b>	<i>Company 28 December 2022 £000</i>
<b>Financial assets</b>					
Trade debtors	19	<b>18,010</b>	<i>15,633</i>	-	-
Other debtors	19	<b>10,033</b>	<i>5,318</i>	-	-
Derivative financial instruments measured at fair value through profit or loss	19	<b>1,808</b>	<i>4,869</i>	-	-
		<b>29,851</b>	<i>25,820</i>	-	-
<b>Financial instruments</b>					
Bank loans	21	<b>724,500</b>	<i>724,500</i>	-	-
Trade creditors	20	<b>40,768</b>	<i>32,644</i>	-	-
Other creditors	20	<b>969</b>	<i>1,941</i>	-	-
Accruals	20	<b>25,554</b>	<i>20,113</i>	<b>50</b>	-
Derivative financial instruments measured at fair value through profit or loss	21	<b>3,634</b>	<i>6,184</i>	-	-
		<b>795,425</b>	<i>785,382</i>	<b>50</b>	-

Unless otherwise stated, the Group and Company's financial assets and liabilities are measured at amortised cost.

**MOTO HOLDINGS LIMITED**

**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE PERIOD ENDED 27 DECEMBER 2023**

**26. Financial instruments (continued)**

The Group's income, expense, gains and losses in respect of financial instruments are summarised below:

		<b>27 December 2023 £000</b>	<i>28 December 2022 £000</i>
<b>Interest income and (expense)</b>			
Total interest income for financial assets at amortised cost	11	<b>1,393</b>	388
Total interest expense for financial liabilities at amortised cost	12	<b>(27,120)</b>	(32,340)
		<b>(25,727)</b>	(31,952)

		<b>27 December 2023 £000</b>	<i>28 December 2022 £000</i>
<b>Fair value losses/(gains)</b>			
On financial liabilities measured at fair value through profit or loss	12	<b>511</b>	(14,589)
		<b>511</b>	(14,589)

**27. Derivative financial instruments**

		<b>Non-current 27 December 2023 £000</b>	<i>Non-current 28 December 2022 £000</i>
<b>Group</b>			
Interest rate swap assets		<b>1,808</b>	4,869
Interest rate swap liabilities		<b>(3,634)</b>	(6,184)
		<b>(1,826)</b>	(1,315)

**MOTO HOLDINGS LIMITED**

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**27. Derivative financial instruments**

Interest rate swaps are valued at the present value of future cash flows estimated and discounted based on the applicable yield curves derived from quoted interest rates, with a further adjustment to factor in credit risk exposure on the mark-to-market valuations.

The following table details the notional principal amounts and remaining terms of interest rate swap contracts outstanding as at the reporting date:

	<u>Avg. contract fixed interest rate</u>	<u>Avg. contract fixed interest rate</u>	<u>Notional principal value</u>	<u>Notional principal value</u>	<u>Fair value</u>	<u>Fair value</u>
	27 December 2023	28 December 2022	27 December 2023	28 December 2022	27 December 2023	28 December 2022
	%	%	£'000	£'000	£'000	£'000
<b>Group</b>						
<b>Assets</b>						
1 to 5 years	2.199	2.199	90,000	90,000	1,808	4,869
<b>Liabilities</b>						
1 to 5 years	3.207	3.207	(150,000)	(150,000)	(3,634)	(6,184)
			<u>(60,000)</u>	<u>(60,000)</u>	<u>(1,826)</u>	<u>(1,315)</u>

**28. Capital commitments**

The Group had no capital commitments which were contracted but not provided for in the financial statements (2022: £Nil).

**29. Pension commitments**

The Group operates a defined contribution scheme and the contributions are charged to the profit and loss account. The contributions charged in the period amounted to £1,583,000 (2022: £1,500,000) with unpaid contributions at 27 December 2023 of £388,000 (2022: £314,000).





**NOTES TO THE FINANCIAL STATEMENTS  
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**32. Ultimate controlling party**

The Company's immediate parent company is Everest UK Bidco Limited, a company incorporated in Jersey. The Company's ultimate parent company is Everest UK Topco Limited, a company incorporated in Jersey. The directors regard Universities Superannuation Scheme Ltd as the ultimate controlling party.

Moto Holdings Limited is the largest and smallest company into which these financial statements are consolidated. Copies of group financial statements may be obtained from the Company Secretary, Toddington Service Area, Junction 11-12 M1 Southbound, Toddington, Bedfordshire LU5 6HR.

The registered office of the business is Toddington Service Area, Junction 11-12 M1 Southbound, Toddington, Bedfordshire LU5 6HR.