Company Registration No. 05754555

MOTO HOLDINGS LIMITED and subsidiary companies

**Annual Report and Financial Statements** 

52 weeks ended 29 December 2021

# ANNUAL REPORT AND FINANCIAL STATEMENTS

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# OFFICERS AND PROFESSIONAL ADVISERS

# ANNUAL REPORT AND FINANCIAL STATEMENTS 2021

# **DIRECTORS**

K McMeikan C Catlin N Tatum

# **COMPANY SECRETARY**

A Procter (appointed on 4 August 2021)

# REGISTERED OFFICE

Toddington Services Area Junction 11-12 M1 Southbound Toddington Bedfordshire LU5 6HR

# **AUDITOR**

Deloitte LLP, Statutory Auditor St Albans, United Kingdom

# **BANKERS**

Lloyds Bank plc 249 Silbury Boulevard Milton Keynes MK9 1NA

# **LAWYERS**

Berwin Leighton Paisner LLP Adelaide House London Bridge London EC4R 9HA

# STRATEGIC REPORT

#### PRINCIPAL ACTIVITIES

The principal activity of Moto Holdings Limited (the "Company") is to act as an intermediate holding company and it will continue to do so for the foreseeable future.

The principal activity of the group headed by the Company (the "Group") is to operate motorway and trunk road service areas.

#### EVENTS AFTER THE REPORTING DATE

On 28 January 2022 the group refinanced its existing debt by issuing £700 million of Senior Credit Facilities with a consortium of banks, institutions and US Private Placement market. With this refinancing the group extends its debt maturity profile, with the Senior Credit Facilities due for full repayment by January 2034.

#### **BUSINESS REVIEW**

The performance of the Group continued to be impacted by Coronavirus in 2021 as the UK went into its second lockdown during quarter one. The Group showed a robust recovery as lockdown restrictions eased over the summer period with turnover recovery exceeding that of the National Highways traffic and increasing by £260,624,000 to £791,282,000.

During this time the business utilised Government support via the furlough scheme, rates relief and grants, this support totalled £5,049,000 (2020: £12,612,000) over the period. The operations of the business focussed on protecting customers, colleagues and the cash flows of the business.

The Group invested £29.9m in capital expenditure over the period, including the completion and opening of our new site in Rugby, investment in technology infrastructure and improvements in the site facilities. The Group has drawn down £2m of pre-existing facilities in the period.

Our new site at Rugby opened in April 2021 following delays due to Covid. We are delighted with the performance of the new site; the feedback and utilisation of the HGV facilities is very high, our market leading EV charging offer is proving very popular with customers driving increased turn ins and the full suite of brands offered at this site as well as the high standard of facilities is very well received by customers.

Operating profit for the period amounted to £38,609,000 (2020: £6,473,000 loss), an increase of £45,084,000 (2020: £66,964,000 decrease) compared to the prior period. The resulting profit before tax for the period amounted to £35,386,000 compared to a loss of £53,769,000 in 2020.

The result includes the utilisation of £778,000 (2020: £754,000) in relation to the Travelodge onerous contract provision and £25,000 (2020: £305,000) loss on disposal of tangible fixed assets. Excluding depreciation and amortisation, as well as these one-off items, the Adjusted PBITDA has increased by £45,800,000, an increase of 118.3% (2020: 63.7% decrease), to £84,500,000 for the 52 weeks ended 29 December 2021, compared to £38,700,000 in the 53 weeks ended 30 December 2020. Additional KPIs are set out on the following pages.

The directors consider the financial position of the Group to be in line with expectations given the structure of the Group and its financial performance. The Group reported net assets of £42,105,000 (2020: £53,101,000) as at 29 December 2021.

Over the summer and into quarter four the business recovered to pre covid levels, however Omicron has resulted in further disruption; National Highway traffic reduced throughout November to mid-February by which time it returned to pre-Omicron levels. Due to the lack of Government support Omicron has impacted our financial performance throughout December and quarter one of 2022.

Management remains confident of a return to pre covid trading, as seen through out summer 2021. As such we have recommenced the investment programme to 'transform the UK rest stop experience' investing in our facilities, rolling out new brands, materially changing the landscape of EV charging across the UK's strategic road network and improving our customer experience and colleague efficiency via the investment in new technology infrastructure.

# **FUTURE DEVELOPMENTS**

Despite the impact of the Covid-19 crisis, the long-term strategy of the business remains unchanged, we will continue to improve our product and facility offerings in order to attract more customers and realise our growth potential. Our vision is to 'transform the UK's rest stop experience'. During 2022 the business has committed to focusing significant capital investment on site redevelopment and technology, as well as investing in the opening of approximately 20 new trading units, providing a higher and more certain return.

# STRATEGIC REPORT (CONTINUED)

#### **SECTION 172(1) STATEMENT**

The Directors of the Group must act in accordance with a set of general duties. These duties are detailed in section 172(1) of the Companies Act 2006 and are given below:

During the financial period the Directors of the Group, both individually and together, acted in a way they consider, in good faith, would be most likely to promote the success of the Group for the benefit of its members as a whole, and in doing so have regard (amongst other matters) to;

#### The likely consequences of any decisions in the long term

In their decision making, the Directors have strong regard for the longer term impact of decisions on the Group's future. During the Covid-19 pandemic the Directors implemented an extensive set of measures to safeguard the future security of the business for all stakeholders. The board also considers annually whether a dividend should be paid from surplus cash.

# The interests of the Group's employees

The Group operates a national network of 68 sites at 53 locations, including 48 sites at 33 MSA locations as well as a number of off-motorway locations. The corporate governance structure is managed by the Board across the Group as a whole. The Directors review the key risks and uncertainties discussed in the report below on a regular basis and delegate day-to-day decision making to key employees of the Group through a prescribed operating structure with clear lines of accountability and responsibility. The performance of all employees is monitored continually through regular meetings and performance reviews. The Directors are able to access professional advice for any part of their duties should they need further guidance.

The Directors take the wellbeing of all employees very seriously. Employees have access to support through the colleague app and the Group holds regular webinars on all aspects of wellbeing and diversity. The Board monitor the culture of the Group through regular employee surveys, feedback forums, annual performance reviews and other KPIs.

# The need to foster the Group's business relationships with suppliers, customers and others

The Group operates a number of franchises with well-known, national and international brands. Maintaining an excellent relationship through regular engagement and dialogue with our franchise partners is critical to the success of the Group and is fostered by both the Directors and employees of the Group. The Group vision is to 'transform the UK's rest stop experience' for our customers. The Group maintains a close business relationship with its key suppliers through regular engagement including an annual supplier conference.

#### The impact of the Group's operations on the community and environment

The Directors consider the impact of the Group's operations on the local community and environment. As well as making the Group a great place to work for our colleagues, the Directors want to ensure that the Group makes a difference. Further details of this work can be found in the Directors' Report.

### The desirability of the Group maintaining a reputation for high standards of business conduct

The Group's vision is to 'transform the UK's rest stop experience' through six core values; 1) think customer, 2) revel in what we do, 3) do the right thing, 4) us before me, 5) give back, and 6) set the bar high. The Group strives to delight its customers with every colleague in the team expected to contribute to the delivery of exceptional customer service. The Directors understand that exceptional customer service can only be consistently delivered by attracting, motivating and retaining the best team members. The Group are keen to ensure that employees reach their potential and have designed personal development programmes to support this.

#### The need to act fairly between members of the Group

The Directors have regard for the need to act fairly between members of the Group. Shareholder support is integral to the long term success of the Group and agreement between all shareholders is ensured through regular board meetings and oversight by independent members of the Board. Since 2015 the Group has enjoyed the long-term support of its current shareholders.

# STRATEGIC REPORT (CONTINUED)

#### **GOING CONCERN**

The Group has made a loss after tax in the period of £5,647,000 (2020: loss of £54,535,000), included in the results for the period is a tax charge of £18,091,000 in relation to an increase in the tax rate used to measure deferred tax balances. The Group has made an operating profit of £38,609,000 (2020: £6,473,000 loss) and has net assets of £42,105,000 (2020: £53,101,000) at 29 December 2021.

The Group's external debt financing was refinanced in January 2022. The external debt financing is held in Group companies and has been lent via intercompany loan agreements to Moto Holdings Limited, with a final repayment date of January 2034. Interest is payable on the intercompany debt at rates higher than those payable on the external debt financing in order to distribute the trading profit of Moto Hospitality Limited to the holding companies to ensure service of the external debt and to facilitate dividend payments to shareholders at the Moto Holdings Limited level.

The directors continue to monitor and respond to the impact of Covid-19 on the business and all available actions have been taken to protect both profit and cash, but also the safety of customers and colleagues.

To support the going concern assumption the Group has updated business forecasts to the end of 2026. Monthly cash flow forecasts have been prepared for the business until the end of 2022 and the forecast then assumes the business will grow in line with future UK economic forecasts. These cash flows use the available economic forecasts and historic performance of the business and show headroom each month against the covenants in place. The cash flow forecasts assume that all liabilities of the business going forward are met in accordance with contractual terms. External interest payments are hedged and the payments due under the terms of the hedge are built into the forecasts. The only sensitivity to the cashflow forecast will be as a result of significantly reduced traffic volumes of which there is a remote risk. The Group have not identified other sensitivities.

In summary, the directors have a reasonable expectation that the group and the company has adequate resources to continue in operational existence for the foreseeable future being at least 12 months from signing the financial statements, and there are no material uncertainties. Therefore, the financial statements have been prepared on the going concern basis.

# THE BUSINESS MODEL

Moto is the largest motorway and trunk road service area operator in the United Kingdom. The Group operates a national network of 69 sites at 54 locations, including 49 sites at 34 MSA locations as well as a number of off-motorway locations. Our UK-wide presence results in a diverse customer base and reduces our exposure to certain regional factors. We generate turnover from seven distinct products and services: catering, convenience food, confectionery, tobacco and news ("CTN"), forecourt, commercial activities, amusements and fuel, allowing us to service a broad range of customers and commuters. In addition to in-house offers, we operate franchises with well-known, national and international brands.

### **OWNERSHIP STRUCTURE**

The Company's immediate parent company is Everest UK Bidco Limited, a company incorporated in Jersey. The Company's ultimate parent company is Everest UK Topco Limited, a company incorporated in Jersey. Equity investment in Everest UK Topco Limited is split between USS and CVC Capital Partners with Moto senior management holding the remainder. Robert Horsnall (USS) and Jan Reinier Voûte (CVC) are the key executives with oversight of the Moto Group and both serve as directors of Everest UK Topco Limited.

#### **OBJECTIVES AND STRATEGY**

The long-term strategy of the Group remains unchanged, we will continue to improve our product and facility offerings in order to attract more customers and realise our growth potential. The Group is well-placed to benefit from a recovery in the UK economy and remains focused on long term growth. The Group expects to continue benefiting from current trends in the market, which include the increase in preference for branded food outlets.

Moto's vision is to 'transform the UK's rest stop experience' aiming to provide exceptional service and an unrivalled customer experience to all of its visitors by providing a diverse range of high quality brands and offerings on each of its sites. Moto is committed to continued investment across its network of sites, further strengthening its strong brand portfolio in order to continue to exceed the expectations of its customers. Moto is committed to achieving its goals profitably and sustainably.

# **STRATEGIC REPORT (CONTINUED)**

# **KPIs**

The KPIs reported in the financial statements and the table below include numbers and comparatives for turnover, cash flow, PBITDA (profit before interest, tax, depreciation and amortisation), profit before tax, creditor days and headcount. In addition, the number of transactions across sites is monitored. Adjusted PBITDA excludes certain non-recurring and non-cash items included in PBITDA.

КРІ	52 weeks ended 29 December 2021	53 weeks ended 30 December 2020
Fuel Turnover	£452.6m	£291.8m
Non-fuel Turnover (includes Rendering of Services and Rental income as per Note 3)	£338.7m	£238.9m
Total Turnover	£791.3m	£530.7m
Cash flow from operating activities	£95.0m	£23.2m
PBITDA	£85.1m	£38.8m
Adjusted PBITDA	£84.5m	£38.7m
Profit/(Loss) before taxation	£35.4m	£(53.8)m
Creditor days	40 days	57 days
Headcount (average number of persons employed)	5,073	4,972
Number of transactions (excluding fuel and forecourt purchases)	43m	31m
Net Promoter Score (NPS) – Not measured in 2020	28.4%	-
Passing traffic number	873m	713m

Adjusted PBITDA	52 weeks ended 29 December 2021	53 weeks ended 30 December 2020
Operating profit / (loss)	£38.6m	£(6.5)m
Depreciation and amortisation	£46.5m	£45.3m
PBITDA	£85.1m	£38.8m
Travelodge provision utilisation (see note 5)	£(0.8m)	£(0.7)m
Management services fee (see note 5)	£0.2m	£0.3m
Loss on disposal of fixed assets	-	£0.3m
Adjusted PBITDA	£84.5m	£38.7m

Management believes these are the most important financial KPIs for the business, allowing them to accurately monitor the growth of the business.

# STRATEGIC REPORT (CONTINUED)

#### PRINCIPAL RISKS AND UNCERTAINTIES

#### Credit & finance risk

The majority of sales are cash or credit card and therefore the Group is not exposed to any significant credit risk. The Group has hedged the majority of its cash flow risk associated with the floating interest rate on its borrowings by entering into interest rate swaps. The credit risk on liquid funds and derivative financial instruments is considered limited because the counterparties are reputable banks with high credit ratings. Further detail on financial risks is given in the Directors' Report.

#### Covid-19 risk

The duration and severity of the Covid-19 crisis will have a negative effect on global economic conditions, financial markets and demand for our products and services. A prolonged impact could affect our business, results of operations and financial condition.

### Competitor risk

There are significant barriers to entry for a potential new motorway service station operator, which protects the Group's position in the market.

### **Commercial relationships**

The Group benefits from close commercial relationships with a number of key suppliers. Damage to or loss of any of these relationships could have a direct effect on the Group's results, which may be material. To manage this risk the Group performs regular supplier reviews.

#### Traffic risk

The Group remains exposed to traffic risks, which include disruption to the road networks and the threat of a severe economic downturn affecting traffic volumes. The Group mitigates these risks through regular correspondence with Highways England and close monitoring of long-term traffic forecasts.

# Brand/franchisee risk

The Group is exposed to brand risk through the relationships it enjoys with its franchise partners. To mitigate this risk, the Group aims to develop relationships with major brands that have a strong track record in their respective markets. The Group also performs rigorous checks on any potential partner companies prior to committing to any new contracts.

Approved by the Board of Directors and signed on behalf of the board

C Catlin Director

21 April 2022

#### **DIRECTORS' REPORT**

The directors present their annual report on the affairs of the Group, together with the audited financial statements for the 52 weeks ended 29 December 2021.

#### **FUTURE DEVELOPMENTS**

Details of future developments can be found in the Strategic Report on page 2 and form part of this report by cross-reference.

#### EVENTS AFTER THE REPORTING DATE

On 28 January 2022 the group refinanced its existing debt by issuing £700 million of Senior Credit Facilities with a consortium of banks, institutions and US Private Placement market. With this refinancing the group extends its debt maturity profile, with the Senior Credit Facilities due for full repayment by January 2034.

#### STATEMENT OF CORPORATE GOVERNANCE ARRANGEMENTS

The Group is committed to and has applied the principles of corporate governance contained in the Wates Corporate Governance Principles for large private companies for the 52 week ended December 2021. Further explanation of how each principal has been applied is set out below.

#### Purpose and leadership

The Group's vision is to 'transform the UK's rest stop experience'. The Board prioritises maintaining effective relationships with all its stakeholders and seeks to regularly engage with shareholders, management teams and employees to ensure alignment with its vision.

The Board meet regularly with management teams to analyse the performance both financially and operationally and to plan for the future. Regular conferences and meetings for different functions within the business are held which gives the Directors the opportunity to communicate their vision and aims.

The values of the Group are introduced to all new employees during their inductions and access to the company handbook is available to all employees via the colleague app and website. The company handbook lists the Group's Code of Conduct and Ethics along with other important policies. The Board monitor the culture of the Group through regular employee surveys, feedback forums, annual performance reviews and other KPIs. Should an employee wish to raise concerns about misconduct or unethical practices there are clear guidelines and procedures in place to allow confidential disclosure to the management team.

### **Board** composition

The Board comprises of Directors with extensive experience across the retail and hospitality sectors. They are supported by a team of non-statutory operational directors along with a wider senior management team, with day-to-day decision making delegated to key employees of the Group through a prescribed operating structure with clear lines of accountability and responsibility. The Board are committed to conducting business in an ethical, fair and transparent manner and in accordance with high standards of corporate governance. The Board regularly review governance practices to ensure processes remain fit for purpose and relevant to the business.

#### Director's responsibilities

The Board is responsible for organising and directing the affairs of the Group in a manner that is most likely to promote the success of the Group for the benefit of its shareholders and in a way which is consistent with good corporate governance practices.

The primary function of the Board is to provide effective leadership and direction to enhance the long-term value of the Group to its shareholders and other stakeholders by reviewing strategic and financial plans and the annual budget, KPIs, funding and investment proposals, financial performance and corporate governance practices.

The Board have developed corporate governance practices throughout the Group which provide clear lines of accountably and responsibility. The Group has a set of policies and procedures in place to manage internal affairs of the business. The Board regularly review governance practices to ensure processes remain fit for purpose and relevant to the business.

# Opportunity and risk

The Board considers strategic opportunities, such as those to expand the current customer offering in new and existing locations as they arise. Short-term opportunities to improve financial performance, resilience and liquidity are collated by responsible management teams and brought to the Board on a regular basis.

# **DIRECTORS' REPORT (CONTINUED)**

#### STATEMENT OF CORPORATE GOVERNANCE ARRANGEMENTS (CONTINUED)

#### Opportunity and risk (continued)

The Board assesses risks posed to the Group on a regular basis through maintenance of a detailed risk register and report these to appropriate stakeholders where relevant. A dedicated Risk Management director oversees the risk register and an experienced IT director is responsible for managing cyber risks. Principal risks are discussed in the Strategic Report.

#### Remuneration

The Remuneration Committee of Everest UK Topco Limited is responsible for developing policies on executive remuneration and for setting the remuneration packages of individual directors and key management personnel. The Group is an equal opportunities employer and promotes an environment free from discrimination, harassment and victimisation, where everyone receives equal treatment and career development opportunities. All decisions relating to employment practices are objective, free from bias and based solely on individual merit.

Annual salary reviews are performed to ensure that an individual's remuneration takes into account personal performance, business performance and economic conditions. Benchmarking is performed against the wider market to confirm that members of the board are rewarded appropriately. A discretionary annual bonus is paid based on the performance of the business.

#### Stakeholder relations and engagement

The Board prioritises maintaining effective relationships with all its stakeholders and seeks to regularly engage with each key stakeholder group having regard to their views when making decisions. The Board ensures that all information presented to stakeholders is fair and balanced by seeking opinions and representations by independent third parties and advisors.

### **CAPITAL STRUCTURE**

The Group maintains an efficient capital structure comprising equity shareholders, bank borrowings and listed loan notes, consistent with the Group's overall risk profile and the regulatory and market requirements of the business (see consolidated balance sheet on page 19).

# FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES

The Group's activities expose it to a number of financial risks including credit risk, cash flow risk and liquidity risk. The use of financial derivatives is governed by the Group's policies approved by the board of directors, which provide written principles on the use of financial derivatives to manage these risks. The Group does not use derivative financial instruments for speculative purposes.

### Cash flow risk

The Group's activities expose it primarily to the financial risks of changes in interest rates. The Group uses interest rate swap contracts to hedge these exposures.

Interest bearing assets and liabilities are held at fixed rate to ensure certainty of cash flows.

#### Credit risk

The Group's principal financial assets are bank balances and cash, trade and other receivables and investments.

The Group's credit risk is primarily attributable to its trade receivables. The amounts presented in the balance sheet are net of allowances for doubtful receivables. An allowance for impairment is made where there is an identified loss event which, based on previous experience, is evidence of a reduction in the recoverability of the cash flows.

The credit risk on liquid funds and derivative financial instruments is limited because the counterparties are banks with high credit-ratings assigned by international credit-rating agencies.

The Group has no significant concentration of credit risk, with exposure spread over a large number of counterparties and customers.

#### Liquidity risk

In order to maintain liquidity to ensure that sufficient funds are available for ongoing operations and future developments, the Group uses a mixture of long-term and short-term debt finance.

# **DIRECTORS' REPORT (CONTINUED)**

#### WALKER GUIDELINES

The directors consider the annual report and financial statements to comply with all aspects of the Guidelines for Disclosure and Transparency in Private Equity.

#### **DIRECTORS' BACKGROUND**

#### Ken McMeikan

Ken is Chief Executive Officer of Moto Hospitality Limited and is responsible for leading the business. He joined Moto in November 2018 and has spent over 30 years in senior leadership roles at a number of well known companies such as Sears, Tesco and Sainsbury's. He was appointed CEO at Greggs, the UK's largest bakery in 2008 and more recently as CEO of Brakes, a leading food wholesaler in 2013. Ken holds no other positions outside the Moto group.

Previously, Ken was Retail and Online Director at Sainsbury's during the three year turnaround with Justin King. Prior to that, he spent 14 years with Tesco where his latter roles included CEO of Europa Foods (an acquisition by Tesco) and CEO of Tesco in Japan.

Ken started his retail career with Sears UK in 1986 where he spent four years in roles across the UK. Prior to this, Ken began his working life in the Royal Navy from 1981 to 1986. He was made an Ambassador for HRH Prince Charles in 2010 and Chairman of the Confederation of British Industry (CBI) in the North East from 2010-2012.

#### Claire Catlin

Claire is the Chief Financial Officer of Moto Hospitality Limited. She has over 15 years experience across numerous consumer facing businesses, within automotive and general merchandise retail. Claire holds no other positions outside the Moto group.

Claire is a chartered management accountant, trained in industry with DaimlerChrysler before joining Home Retail Group in 2006; completing a number of senior finance roles within the Argos business and heavily involved in the digital transformation in 2011. In 2015 Claire moved to take the role of UK Region CFO for Inchcape Plc, a broad role incorporating Finance, Inchcape Fleet Solutions, Property, Strategy and Legal & Compliance. In 2018 Claire joined Sainsbury's Plc as Argos Sainsbury's Finance Director, responsible for Argos, Tu, Habitat and Sainsbury's non food brands.

Claire is responsible for leading Moto's finance function.

#### Nick Tatum

Nick is the Chief Customer Officer of Moto Hospitality Limited. He joined Moto in September 2019 and was appointed as a director in October 2020. Nick was previously Director of Global Retail at Superdry Plc, and prior to joining Superdry was Strategy, Change and Operations Director for the UK commercial food division of Tesco.

Nick is responsible for providing a high quality experience and service to all Moto's customers.

#### SOCIAL AND COMMUNITY ISSUES

The Moto in the Community Trust is the charitable arm of Moto Hospitality Limited, focusing on identifying opportunities to assist with community projects, providing financial assistance and people-power where it is most needed.

The Trust aims to make a difference to the local communities of which Moto sites are a part. Since 2000, Moto employees have been fundraising for various national and local charities, and also engaging in the support of local community projects. In 2005 Moto launched the Moto in the Community Trust in order to focus fundraising activity even further to make it possible to make an even bigger difference to the communities around Moto sites.

The Trust currently has 40 local community partners who are linked to Moto sites around the UK, building strong links with our communities. Our community partners benefit not only from financial grants but the opportunity to work with our sites to raise the profile of their Organisations.

# **DIRECTORS' REPORT (CONTINUED)**

#### SOCIAL AND COMMUNITY ISSUES (CONTINUED)

Since 2005 the Moto in the Community Trust is proud to have raised over £7.9m to support national and local community charities. The Trust has put a new target of £10.0m in place having reached the previous target of £7.0m in 2020.

The Moto in the Community Trust partners with a national charity voted for by Moto staff. Charity of the year partners have included Macmillan, Breast Cancer Care and our current national partner since 2012, Help for Heroes. Following a tenth year of a very successful national partnership with Help for Heroes we are very proud to have made a donation of £200,000. This brings our overall donation to Help for Heroes to £2.9m to date.

The ongoing initiative of Moto in the Community continues to be the 'adopt-a-school' programme. Every Moto site in the UK has adopted a local school helping them to focus their support on building strong community links. The schools that form part of the 'adopt-a-school' programme are an integral part of Moto's community activities. Since 2005, Moto employees have presented more than 150,000 books to children in their adopted schools. The Moto in the Community Trust also has an active volunteering scheme – 'making-a-difference' - offering Moto employees the opportunity to volunteer both in their immediate communities and as part of nationwide projects.

In 2021 Moto Hospitality donated its carrier bag income of £222,495 (2020: £138,852) to Moto in the Community Trust. This income has supported the trust with ongoing costs and the trust will donate a portion of this income to The Woodland Trust and the Wildfowl and Wetland Trust to carry out environmental projects in 2022.

The Moto in the Community Trust also explores opportunities to educate staff and customers of their motorway service areas on road safety issues that affect motorway safety as well as community road safety.

The Moto in the Community Trust is a grant-making trust which spends time listening to feedback from Moto employees about the communities they live in and looking at opportunities for the Trust to provide support that will make a real impact on community life. Further details of the Trust are available on the Moto in the Community website www.motointhecommunity.co.uk.

#### **ENVIRONMENTAL ASPECTS**

Moto is fully committed to the protection of the environment and the reduction of its carbon footprint. As per the Large and Medium-sized Companies and Groups (Accounts and Reports) Regulations 2008, the Directors are required to report on the energy and carbon information relating to the Group.

### Streamlined Energy and Carbon Reporting (SECR)

This is the SECR statement in accordance with the Companies Act 2006 (Strategic Report and Directors' Report) Regulations 2013 ('the 2013 Regulations') and the Companies (Directors' Report) and Limited Liability Partnerships (Energy and Carbon Report) Regulations 2018 ('the 2018 Regulations').

SECR focuses on tonnes of carbon dioxide equivalent (tCO2e) emissions. Every kWh of electricity saved delivers more tCO2e savings than gas for the same kWh saving. The following reflects the requirement to report tCO2e emissions which standardises the units and methodology.

#### (i) Energy management

Energy efficiency projects have been implemented during 2020 and 2021. There were six gas boilers upgrades with approximately 20% improvement in efficiency as well as significant reduction of NOx emissions; LED car park lighting was installed; Frankley Air Handing Unit (AHU) was upgraded with a heat recovery heat wheel to increase efficiency and three sites with AHU electric motor efficiency improvements. These actions include recommendations from our 2019 ESOS audit report-

A material change to the Moto estate occurred during the period, namely the addition of the Rugby site which also has biomass fuel consumption equating to 12.9% of all the biomass and 1.03% of the total portfolio annual energy of 2021.

#### (ii) Carbon Dioxide Equivalent (tCO2e) emissions table

The CO2 Emissions Table below shows the emissions from the various sources broken down into Scopes 1, 2 and 3, which are the classifications required by SECR guidance. The emissions shown in the Annual CO2 Emissions Summary Table are the aggregate of all sites excluding billed tenants.

# **DIRECTORS' REPORT (CONTINUED)**

#### **ENVIRONMENTAL ASPECTS (CONTINUED)**

### (ii) Carbon Dioxide Equivalent (tCO2e) emissions table (continued)

		ks ended 53 weeks ended 52 weeks ended beer 2021 30 December 2020 25 December (Base Perio				ber 2019
	MWh	tCo2e	MWh	tCo2e	MWh	tCo2e
Natural Gas LPG Heating Oil Biomass (wood) Transport	19,474 9,710 2,521 7,843 1,033	3,567 2,083 622 119 243	19,260 9,427 2,849 5,828	3,541 2,022 703 90	23,434 9,803 2,695 7,667 1,394	4,308 2,102 665 120 338
Total Scope 1	40,581	6,634	37,364	6,356	44,993	7,533
Grid Electricity CHP Heat	55,538 637	11,793 117	49,700 -	11,587	60,373	15,431
Total Scope 2	56,175	11,910	49,700	11,587	60,373	15,431
Business Travel	1,589	373	6,178	1,434	1,924	467
Total Scope 3	1,589	373	6,178	1,434	1,924	467
	98,345	18,917	93,242	19,377	107,290	23,431
Emissions per non-fuel turnover CO2e		55.8		81.1		61.3

#### Base Period

Due to Covid in 2020, management decided to select 2019 as the base period as it is the most recent full period of pre-covid business.

# Energy Intensity Ratio tCO2/£m

Emissions per non-fuel turnover has been selected as the most appropriate energy intensity ratio, as this most reflects the level of trade within the business. The non-fuel turnover is taken from the KPI section in this report and represents total turnover in the Profit and Loss Account, less fuel sales.

#### (iii) Methodology

Energy data was obtained from a combination of direct energy suppliers' data and Moto's automated metering system. Billing tenants are omitted, in accordance with "Environmental Reporting Guidelines" as shown in "Streamlined Energy and Carbon Reporting Guidance" March 2019.

The energy consumption from transport was derived from travel costs where litre data was not available. Consumption includes utility company estimates for LPG, Heating Oil and Biomass, where metered consumption is not available.

The conversion factors used for converting energy (MWh) to tCO2e were taken from the annual conversion factors published on the Government website.

# **DIRECTORS' REPORT (CONTINUED)**

#### **ENVIRONMENTAL ASPECTS (CONTINUED)**

#### (iv) Renewable energy

Seven Moto sites have biomass renewable energy projects that use wood pellet fuel and deliver reduced CO2 emissions when compared with other comparable energy sources. The Emissions Table above shows that biomass contributes significantly to reducing portfolio emissions. These sites consume 7.97% of the total portfolio energy of the period, with the CO2 emissions equating to 0.63% of the total portfolio emissions. This is because the biomass energy conversion factor is considerably smaller than other forms of energy.

#### DIVIDENDS AND TRANSFERS TO RESERVES

The results for the period are shown in the consolidated profit and loss account on page 18. An interim dividend of £5,349,000 was paid for the period (2020: £nil). The directors recommend that no final dividend be paid for the period (2020: £nil).

# EMPLOYMENT POLICY AND HUMAN RIGHTS

There are established procedures for employees to receive regular news and information regarding the business and development of the Group. Arrangements are made for consultation to take place and site newsletters and periodic company bulletins are circulated to all staff. The Group recognises the value of employee involvement in effective communications and the need for their contribution to decision making on matters affecting their jobs. To achieve employee involvement at the relevant level the Group has a framework for consultation and the provision of information, having regard to the mix and location of employees.

Suitable procedures are in operation to support the Group's policy that disabled persons (whether registered or not) shall be considered for employment and subsequent training, career development and promotion on the basis of their aptitude and abilities, including existing employees who become disabled.

Applications for employment by disabled persons are always fully considered, bearing in mind the abilities of the applicant concerned. In the event of members of staff becoming disabled every effort is made to ensure that their employment with the Group continues and that appropriate training is arranged. It is the policy of the Group and the Company that the training, career development and promotion of disabled persons should, as far as possible, be identical to that of other employees.

Through our Corporate Social Responsibility Policy, we work to ensure that we do not infringe human rights in our operations or business relationships.

# GENDER DIVERSITY INFORMATION

As at 29 December 2021 the Group employed 5,120 people, and 61% of employees were female. The senior management team, defined as the Moto Operational Board, comprised 6 individuals, 50% female and 50% male. Information on the background of directors is disclosed above.

	Male	Female	Total
Number of persons employed as at 29 December 2021			
Directors	2	1	3
Senior Managers	336	466	802
Other employees	1,685	2,630	4,315
	2,023	3,097	5,120

# **DIRECTORS**

The directors who served during the period and up until the date of approval of the financial statements are shown on page 1.

# **DIRECTORS' INDEMNITIES**

During the period and up to the date of the Directors' Report, the Group had in place qualifying third party indemnity provisions available for the benefit of the directors.

# **BUSINESS RELATIONSHIPS**

Business relationships are discussed within the section 172(1) statement of the directors' report.

# **DIRECTORS' REPORT (CONTINUED)**

#### **AUDITOR**

Each of the persons who is a director at the date of approval of this report confirms that:

- so far as the director is aware, there is no relevant audit information of which the company's auditor is unaware; and
- the director has taken all the steps that they ought to have taken as a director in order to make themself aware of any relevant audit information and to establish that the company's auditor is aware of that information.

This confirmation is given and should be interpreted in accordance with the provisions of s418 of the Companies Act 2006.

Deloitte LLP have expressed their willingness to continue in office as auditor of the company. A resolution to reappoint Deloitte LLP as the company's auditor will be proposed at the forthcoming Annual General Meeting.

Approved by the Board of Directors and signed on behalf of the board

Claurk

C Catlin Director

21 April 2022

# **DIRECTORS' RESPONSIBILITIES STATEMENT**

The directors are responsible for preparing the annual report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial period. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law), including FRS 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland". Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and group and of the profit or loss of the group for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgments and accounting estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

# INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF MOTO HOLDINGS LIMITED

# Independent auditor's report to the members of Moto Holdings Limited

# Report on the audit of the financial statements

#### **Opinion**

In our opinion the financial statements of Moto Holdings Limited (the 'parent company') and its subsidiaries (the 'group'):

- give a true and fair view of the state of the group's and of the parent company's affairs as at 29 December 2021 and of the group's loss for the period then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, including Financial Reporting Standard 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland"; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

We have audited the financial statements which comprise:

- the consolidated profit and loss account;
- the consolidated and parent company balance sheets;
- the consolidated and parent company statements of changes in equity;
- the consolidated cash flow statement;
- the related notes 1 to 26.

The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including Financial Reporting Standard 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" (United Kingdom Generally Accounting Practice).

#### **Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the auditor's responsibilities for the audit of the financial statements section of our report.

We are independent of the group and the parent company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the Financial Reporting Council's (the 'FRC's') Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

# Conclusions relating to going concern

In auditing the financial statements, we have concluded that the directors' use of the going concern basis of accounting in the preparation of the financial statements is appropriate.

Based on the work we have performed, we have not identified any material uncertainties relating to events or conditions that, individually or collectively, may cast significant doubt on the group's and parent company's ability to continue as a going concern for a period of at least twelve months from when the financial statements are authorised for issue.

Our responsibilities and the responsibilities of the directors with respect to going concern are described in the relevant sections of this report.

# Other information

The other information comprises the information included in the annual report, other than the financial statements and our auditor's report thereon. The directors are responsible for the other information contained within the annual report. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

# INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF MOTO HOLDINGS LIMITED

### Other information (continued)

Our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the course of the audit, or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether this gives rise to a material misstatement in the financial statements themselves. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

# Responsibilities of directors

As explained more fully in the directors' responsibilities statement, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the group's and the parent company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the group or the parent company or to cease operations, or have no realistic alternative but to do so.

# Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located on the FRC's website at: www.frc.org.uk/auditorsresponsibilities. This description forms part of our auditor's report.

# Extent to which the audit was considered capable of detecting irregularities, including fraud

Irregularities, including fraud, are instances of non-compliance with laws and regulations. We design procedures in line with our responsibilities, outlined above, to detect material misstatements in respect of irregularities, including fraud. The extent to which our procedures are capable of detecting irregularities, including fraud is detailed below.

We considered the nature of the group's industry and its control environment, and reviewed the group's documentation of their policies and procedures relating to fraud and compliance with laws and regulations. We also enquired of management about their own identification and assessment of the risks of irregularities.

We obtained an understanding of the legal and regulatory framework that the group operates in, and identified the key laws and regulations that:

- had a direct effect on the determination of material amounts and disclosures in the financial statements. These
  included UK Companies Act, pension and tax legislation; and
- do not have a direct effect on the financial statements but compliance with which may be fundamental to the group's ability to operate or to avoid a material penalty. These included Health and Safety legislation and environmental regulations.

We discussed among the audit engagement team including relevant internal specialists such as tax, valuations, and IT regarding the opportunities and incentives that may exist within the organisation for fraud and how and where fraud might occur in the financial statements.

As a result of performing the above, we identified the greatest potential for fraud in the estimate for accruals balance, and our specific procedures performed to address it are described below:

there are a number of judgements made in estimating accruals balance. We have assessed the accuracy of
management's judgements in calculating the accruals values and obtained evidence of the obligation of
accruals as at period end.

# INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF MOTO HOLDINGS LIMITED

# Extent to which the audit was considered capable of detecting irregularities, including fraud (continued)

In common with all audits under ISAs (UK), we are also required to perform specific procedures to respond to the risk of management override. In addressing the risk of fraud through management override of controls, we tested the appropriateness of journal entries and other adjustments; assessed whether the judgements made in making accounting estimates are indicative of a potential bias; and evaluated the business rationale of any significant transactions that are unusual or outside the normal course of business.

In addition to the above, our procedures to respond to the risks identified included the following:

- reviewing financial statement disclosures by testing to supporting documentation to assess compliance with provisions of relevant laws and regulations described as having a direct effect on the financial statements;
- performing analytical procedures to identify any unusual or unexpected relationships that may indicate risks of material misstatement due to fraud;
- enquiring of managementand external legal counsel concerning actual and potential litigation and claims,
   and instances of non-compliance with laws and regulations; and
- reading minutes of meetings of those charged with governance and reviewing correspondence with HMRC.

# Report on other legal and regulatory requirements

# Opinions on other matters prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the strategic report and the directors' report for the financial period for which the financial statements are prepared is consistent with the financial statements; and
- the strategic report and the directors' report have been prepared in accordance with applicable legal requirements.

In the light of the knowledge and understanding of the group and of the parent company and their environment obtained in the course of the audit, we have not identified any material misstatements in the strategic report or the directors' report.

# Matters on which we are required to report by exception

Under the Companies Act 2006 we are required to report in respect of the following matters if, in our opinion:

- adequate accounting records have not been kept by the parent company, or returns adequate for our audit
  have not been received from branches not visited by us; or
- the parent company financial statements are not in agreement with the accounting records and returns; or
- · certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

We have nothing to report in respect of these matters.

# Use of our report

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

Kate Waite FCA (Senior statutory auditor)

For and on behalf of Deloitte LLP Statutory Auditor

Kate wante

St Albans, UK

21 April 2022

# **CONSOLIDATED PROFIT AND LOSS ACCOUNT**For the 52 weeks ended 29 December 2021

	Note	52 weeks ended 29 December 2021 £'000	53 weeks ended 30 December 2020 £'000
TURNOVER	3	791,282	530,658
Change in stocks of finished goods Staff costs Depreciation and amortisation Other operating costs Grant income	4 5 3	1,768 (80,174) (46,501) (632,815) 5,049	(999) (76,807) (45,318) (426,619) 12,612
OPERATING PROFIT/(LOSS)		38,609	(6,473)
Interest receivable and similar income Interest payable and similar charges	6	(3,223)	31 (47,327)
PROFIT/(LOSS) BEFORE TAXATION	5	35,386	(53,769)
Tax on profit/(loss)	7	(41,033)	(766)
(LOSS) FOR THE FINANCIAL PERIOD		(5,647)	(54,535)

All results relate to continuing activities.

There is no other comprehensive income for the current or previous period as shown above. Accordingly, no Statement of Comprehensive Income has been presented.

# **CONSOLIDATED BALANCE SHEET As at 29 December 2021**

	Note	29 December 2021 £'000	30 December 2020 £'000
FIXED ASSETS			
Intangible assets – goodwill	9	17,571	22,179
Tangible assets	10	800,281	812,255
		817,852	834,434
CURRENT ASSETS		017,032	031,131
Stocks	12	13,010	11,242
Debtors due within one year	13	20,849	19,528
Cash at bank and in hand		55,524	26,077
		89,383	56,847
CREDITORS: amounts falling due			
within one year	14	(92,166)	(47,113)
·			
NET CURRENT (LIABILITIES) / ASSETS		(2,783)	9,734
TOTAL ASSETS LESS CURRENT LIABILITIES	8	815,069	844,168
CREDITORS: amounts falling due after			
more than one year	15	(685,663)	(728,544)
PROVISIONS FOR LIABILITIES	16	(87,301)	(62,523)
NET ASSETS		42,105	53,101
CAPITAL AND RESERVES			
Called-up share capital	17	1,000	1,000
Profit and loss account	17	(446,782)	(435,786)
Revaluation reserve	17	487,887	487,887
TOTAL SHAREHOLDERS' FUNDS		42,105	53,101

The company registration number is 05754555.

Clark

These financial statements were approved by the Board of Directors and authorised for issue on 21 April 2022. Signed on behalf of the Board of Directors

C Catlin Director

# **COMPANY BALANCE SHEET As at 29 December 2021**

	Note	29 December 2021 £'000	30 December 2020 £'000
FIXED ASSETS			
Investments	11	231,749	231,749
CREDITORS: amounts falling due			
within one year	14	(3,502)	(3,152)
NET CURRENT LIABILITIES		(3,502)	(3,152)
NET ASSETS		228,247	228,597
CAPITAL AND RESERVES			
Called-up share capital	17	1,000	1,000
Profit and loss account	17	227,247	227,597
TOTAL SHAREHOLDERS' FUNDS		228,247	228,597

The loss for the financial period dealt with in the financial statements of the parent company was £350,000 (2020: £785,000 loss).

The company registration number is 05754555.

These financial statements were approved by the Board of Directors and authorised for issue on 21 April 2022.

Signed on behalf of the Board of Directors

C Catlin Director

# **CONSOLIDATED STATEMENT OF CHANGES IN EQUITY** For the 52 weeks ended 29 December 2021

	Note	Called-up share capital	Revaluation reserve £'000	Profit and loss account £'000	Total £'000
At 26 December 2019		1,000	487,887	(381,251)	107,636
Loss for the financial period and other comprehensive income Dividends paid on equity shares	8	-	-	(54,535)	(54,535)
At 30 December 2020		1,000	487,887	(435,786)	53,101
Loss for the financial period and other comprehensive income Dividends paid on equity shares	8	- -		(5,647) (5,349)	(5,647) (5,349)
At 29 December 2021		1,000	487,887	(446,782)	42,105

# **COMPANY STATEMENT OF CHANGES IN EQUITY** For the 52 weeks ended 29 December 2021

	Note	Called-up share capital £'000	Profit and loss account £'000	Total £'000
At 26 December 2019		1,000	228,382	229,382
Loss for the financial period and other comprehensive income Dividends paid on equity shares  At 30 December 2020	8	1,000	(785)	(785) - 228,597
Loss for the financial period and other comprehensive income Dividends paid on equity shares	8	<u>-</u>	(350)	(350)
At 29 December 2021		1,000	227,247	228,247

# **CONSOLIDATED CASH FLOW STATEMENT**For the 52 weeks ended 29 December 2021

	Note	52 weeks ended 29 December 2021 £'000	53 weeks ended 30 December 2020 £'000
Net cash flows from operating activities	21	94,992	23,166
Net cash nows from operating activities	21	94,992	23,100
Cash flows from investing activities			2.1
Interest received Purchase of tangible fixed assets	10	(29,944)	(33,243)
Turbinase of unigitie fixed ussels	10		(55,215)
Net cash flows from investing activities		(29,944)	(33,212)
Cash flows from financing activities			
Dividends paid on equity shares	8	(5,349)	_
Interest paid		(31,168)	(30,701)
Borrowings repaid		-	(34,650)
New borrowings raised		2,000	63,600
Costs incurred in relation to new borrowings		(1,084)	(1,294)
Net cash flows from financing activities		(35,601)	(3,045)
Net increase / (decrease) in cash and cash equivalents		29,447	(13,091)
Cash and cash equivalents at beginning of period		26,077	39,168
Cash and cash equivalents at end of period		55,524	26,077
Reconciliation to cash at bank and in hand:			
Cash at bank and in hand		55,524	26,077
Cash and cash equivalents		55,524	26,077

# NOTES TO THE FINANCIAL STATEMENTS For the 52 weeks ended 29 December 2021

#### 1. ACCOUNTING POLICIES

The principal accounting policies are summarised below. They have all been applied consistently throughout the period and the preceding period.

#### General information and basis of accounting

Moto Holdings Limited (the Company) is a private company limited by shares incorporated in the United Kingdom under the Companies Act 2006 and is registered in England and Wales. The address of the registered office is given on page 1. The nature of the Group's operations and its principal activities are set out in the strategic report on pages 2 to 6.

The financial statements have been prepared under the historical cost convention, modified to include certain items at fair value, and in accordance with Financial Reporting Standard 102 (FRS 102) issued by the Financial Reporting Council.

The functional currency of Moto Holdings Limited is considered to be pounds sterling because that is the currency of the primary economic environment in which the Company operates. The consolidated financial statements are also presented in pounds sterling.

Moto Holdings Limited meets the definition of a qualifying entity under FRS 102 and has therefore taken advantage of the disclosure exemptions available to it in respect of its separate financial statements, which are presented alongside the consolidated financial statements. Exemptions have been taken in relation to share-based payments, remuneration of key management personnel, financial instruments and presentation of a cash flow statement.

#### Going concern

The Group has made a loss after tax in the period of £5,647,000 (2020: loss of £54,535,000), included in the results for the period is a tax charge of £18,091,000 in relation to an increase in the tax rate used to measure deferred tax balances. The Group has made an operating profit of £38,609,000 (2020: £6,473,000 loss) and has net assets of £42,105,000 (2020: £53,101,000) at 29 December 2021.

The Group's external debt financing was refinanced in January 2022. The external debt financing is held in Group companies and has been lent via intercompany loan agreements to Moto Hospitality Limited, with a final repayment date of January 2034. Interest is payable on the intercompany debt at rates higher than those payable on the external debt financing in order to distribute the trading profit of Moto Hospitality Limited to the holding companies to ensure service of the external debt and to facilitate dividend payments to shareholders at the Moto Holdings Limited level.

The directors continue to monitor and respond to the impact of Covid-19 on the business and all available actions have been taken to protect both profit and cash, but also the safety of customers and colleagues.

To support the going concern assumption the Group has updated business forecasts to the end of 2026. Monthly cash flow forecasts have been prepared for the business until the end of 2022 and the forecast then assumes the business will grow in line with future UK economic forecasts. These cash flows use the available economic forecasts and historic performance of the business and show headroom each month against the covenants in place. The cash flow forecasts assume that all liabilities of the business going forward are met in accordance with contractual terms. External interest payments are hedged and the payments due under the terms of the hedge are built into the forecasts. The only sensitivity to the cashflow forecast will be as a result of significantly reduced traffic volumes of which there is a remote risk. The Group have not identified other sensitivities.

In summary, the directors have a reasonable expectation that the group and the company has adequate resources to continue in operational existence for the foreseeable future being at least 12 months from signing the financial statements, and there are no material uncertainties. Therefore, the financial statements have been prepared on the going concern basis.

# NOTES TO THE FINANCIAL STATEMENTS For the 52 weeks ended 29 December 2021

# 1. ACCOUNTING POLICIES (CONTINUED)

#### **Basis of consolidation**

The Group financial statements consolidate the financial statements of the Company and its subsidiary undertakings for the 52 weeks ended 29 December 2021. The results of subsidiaries acquired or sold are consolidated for the periods from or to the date on which control passed.

Business combinations are accounted for under the purchase method. Where necessary, adjustments are made to the financial statements of subsidiaries to bring the accounting policies used into line with those used by the Group. All intra-group transactions, balances, income and expenses are eliminated on consolidation. In accordance with Section 35 of FRS 102, Section 19 of FRS 102 has not been applied in these financial statements in respect of business combinations effected prior to the date of transition.

### Subsidiary audit exemptions

Moto Holdings Limited has issued guarantees over the liabilities of the following companies at 29 December 2021 under section 479C of the Companies Act 2006 and these entities are exempt from the requirements of the Act relating to the audit of their individual financial statements by virtue of section 479A of the Act:

- Moto Ventures Limited (registered no. 05759561)
- Moto Finance PLC (registered no. 07555954)
- Moto Hospitality Limited (registered no. 00734299)

#### Goodwill and amortisation

Goodwill arising on the acquisition of subsidiary undertakings and businesses, representing any excess of the fair value of the consideration given over the fair value of the identifiable assets and liabilities acquired, is capitalised and amortised on a straight-line basis over its useful economic life, which is 20 years. Provision is made for any impairment.

#### **Investments**

Fixed asset investments are shown at cost less provision for impairment.

### Fixed assets and depreciation

The Group accounts for tangible fixed assets under the cost model, with assets held at deemed cost on the date of transition to FRS 102 less accumulated depreciation and any accumulated impairment losses. The deemed cost on the date of transition to FRS 102 is based on a valuation performed in 2014.

Freehold land is not depreciated. Freehold buildings are depreciated to their estimated residual values over a period of up to fifty years. Leasehold buildings are depreciated to their estimated residual values over the shorter of fifty years and their remaining lease period.

Depreciation is provided on cost or valuation less estimated residual value on a straight-line basis at the following rates per annum:

Freehold buildings Up to 50 years

Long leasehold property Shorter of term of the lease and 50 years

Short leasehold property Term of the lease

Owned vehicles, equipment and fittings 1 to 10 years

Assets under the course of construction are not depreciated. Included in Owned vehicles, equipment and fittings is Computer equipment depreciated over 3 to 5 years.

#### Stocks

Stock, which comprises goods purchased for resale and consumables, is valued at the lower of cost and estimated selling price less costs to sell, which is equivalent to net realisable value. Cost is calculated using the FIFO (first in, first out) method. Provision is made for obsolete, slow-moving or defective items where appropriate.

# NOTES TO THE FINANCIAL STATEMENTS For the 52 weeks ended 29 December 2021

#### 1. ACCOUNTING POLICIES (CONTINUED)

#### **Taxation**

Current tax, including UK corporation tax, is provided at amounts expected to be paid (or recovered) using the tax rates and laws that have been enacted or substantively enacted by the balance sheet date.

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date where transactions or events that result in an obligation to pay more tax in the future or a right to pay less tax in the future have occurred at the balance sheet date. Timing differences are differences between the Group's taxable profits and its results as stated in the financial statements that arise from the inclusion of gains and losses in tax assessments in periods different from those in which they are recognised in the financial statements.

Unrelieved tax losses and other deferred tax assets are recognised only to the extent that, on the basis of all available evidence, it can be regarded as more likely than not that there will be suitable taxable profits from which the future reversal of the underlying timing differences can be deducted.

When the amount that can be deducted for tax for an asset (other than goodwill) that is recognised in a business combination is less (more) than the value at which it is recognised, a deferred tax liability (asset) is recognised for the additional tax that will be paid (avoided) in respect of that difference. Similarly, a deferred tax asset (liability) is recognised for the additional tax that will be avoided (paid) because of a difference between the value at which a liability is recognised and the amount that will be assessed for tax. The amount attributed to goodwill is adjusted by the amount of deferred tax recognised.

Deferred tax liabilities are recognised for timing differences arising from investments in subsidiaries and associates, except where the Group is able to control the reversal of the timing difference and it is probable that it will not reverse in the foreseeable future.

Deferred tax is measured using the tax rates and laws that have been enacted or substantively enacted by the balance sheet date that are expected to apply to the reversal of the timing difference. In other cases, the measurement of deferred tax liabilities and assets reflects the tax consequences that would follow from the matter in which the group expects, at the end of the reporting period, to recover or settle the carrying amount of its assets and liabilities.

Where items recognised in other comprehensive income or equity are chargeable to or deductible for tax purposes, the resulting current or deferred tax expense or income is presented in the same component of comprehensive income or equity as the transaction or other event that resulted in the tax expense or income.

Current tax assets and liabilities are offset only when there is a legally enforceable right to set off the amounts and the Group intends either to settle on a net basis or to realise the asset and settle the liability simultaneously.

Deferred tax assets and liabilities are offset only if: a) the Group has a legally enforceable right to set off current tax assets against current tax liabilities; and b) the deferred tax assets and deferred tax liabilities relate to income taxes levied by the same taxation authority on either the same taxable entity or different taxable entities which intend either to settle current tax liabilities and assets on a net basis, or to realise the assets and settle the liabilities simultaneously, in each future period in which significant amounts of deferred tax liabilities or assets are expected to be settled or recovered.

#### **Pension costs**

The Group participates in a defined contribution scheme. The amount charged to the profit and loss account in respect of pension costs and other post-retirement benefits is the contributions payable in the period. Differences between contributions payable in the period and contributions actually paid are shown as either accruals or prepayments in the balance sheet.

#### Leases

Rentals under operating leases are charged on a straight-line basis over the lease term, even if the payments are not made on such a basis. Benefits received and receivable as an incentive to sign an operating leases are similarly spread on a straight-line basis over the lease term.

# NOTES TO THE FINANCIAL STATEMENTS For the 52 weeks ended 29 December 2021

# 1. ACCOUNTING POLICIES (CONTINUED)

#### Financial instruments

Financial assets and financial liabilities are recognised when the Group becomes a party to the contractual provisions of the instrument.

Financial liabilities and equity instruments are classified according to the substance of the contractual arrangements entered into. An equity instrument is any contract that evidences a residual interest in the assets of the Group after deducting all of its liabilities.

#### Financial assets and liabilities

All financial assets and liabilities are initially measured at transaction price (including transaction costs), except for those financial assets classified as at fair value through profit or loss, which are initially measured at fair value (which is normally the transaction price excluding transaction costs), unless the arrangement constitutes a financing transaction. If an arrangement constitutes a financing transaction, the financial asset or financial liability is measured at the present value of the future payments discounted at a market rate of interest for a similar debt instrument.

Financial assets and liabilities are only offset in the statement of financial position when, and only when there exists a legally enforceable right to set off the recognised amounts and the Group intends either to settle on a net basis, or to realise the asset and settle the liability simultaneously.

Debt instruments which meet the following conditions are subsequently measured at amortised cost using the effective interest method:

The contractual return to the holder is (i) a fixed amount; (ii) a positive fixed rate or a positive variable rate; or (iii) a combination of a positive or a negative fixed rate and a positive variable rate.

The contract may provide for repayments of the principal or the return to the holder (but not both) to be linked to a single relevant observable index of general price inflation of the currency in which the debt instrument is denominated, provided such links are not leveraged.

The contract may provide for a determinable variation of the return to the holder during the life of the instrument, provided that (i) the new rate satisfies condition (a) and the variation is not contingent on future events other than (1) a change of a contractual variable rate; (2) to protect the holder against credit deterioration of the issuer; (3) changes in levies applied by a central bank or arising from changes in relevant taxation or law; or (ii) the new rate is a market rate of interest and satisfies condition (a).

There is no contractual provision that could, by its terms, result in the holder losing the principal amount or any interest attributable to the current period or prior periods.

Contractual provisions that permit the issuer to prepay a debt instrument or permit the holder to put it back to the issuer before maturity are not contingent on future events, other than to protect the holder against the credit deterioration of the issuer or a change in control of the issuer, or to protect the holder or issuer against changes in levies applied by a central bank or arising from changes in relevant taxation or law.

Contractual provisions may permit the extension of the term of the debt instrument, provided that the return to the holder and any other contractual provisions applicable during the extended term satisfy the conditions of paragraphs (a) to (c).

Debt instruments that are classified as payable or receivable within one year on initial recognition and which meet the above conditions are measured at the undiscounted amount of the cash or other consideration expected to be paid or received, net of impairment.

With the exception of some hedging instruments, other debt instruments not meeting these conditions are measured at fair value through profit or loss.

Commitments to make and receive loans which meet the conditions mentioned above are measured at cost (which may be nil) less impairment.

Financial assets are derecognised when and only when a) the contractual rights to the cash flows from the financial asset expire or are settled, b) the Group transfers to another party substantially all of the risks and rewards of ownership of the financial asset, or c) the Group, despite having retained some, but not all, significant risks and rewards of ownership, has transferred control of the asset to another party.

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) For the 52 weeks ended 29 December 2021

### 1. ACCOUNTING POLICIES (CONTINUED)

#### Financial assets and liabilities (continued)

Financial liabilities are derecognised only when the obligation specified in the contract is discharged, cancelled or expires.

#### (i) Investments

In the Company balance sheet, investments in subsidiaries and associates are measured at cost less impairment. For investments in subsidiaries acquired for consideration including the issue of shares qualifying for merger relief, cost is measured by reference to the nominal value of the shares issued plus fair value of other consideration. Any premium is ignored.

#### (ii) Equity instruments

Equity instruments issued by the Company are recorded at the fair value of cash or other resources received or receivable, net of direct issue costs.

#### (iii) Derivative financial instruments

The Group uses derivative financial instruments to reduce exposure to interest rate movements. The Group does not hold or issue derivative financial instruments for speculative purposes.

Derivatives are initially recognised at fair value at the date a derivative contract is entered into and are subsequently remeasured to their fair value at each reporting date. The resulting gain or loss is recognised in profit or loss immediately.

#### (iv) Fair value measurement

The best evidence of fair value is a quoted price for an identical asset in an active market. When quoted prices are unavailable, the price of a recent transaction for an identical asset provides evidence of fair value as long as there has not been a significant change in economic circumstances or a significant lapse of time since the transaction took place. If the market is not active and recent transactions of an identical asset on their own are not a good estimate of fair value, the fair value is estimated by using a valuation technique.

### **Share-based payments**

The Company has applied the requirements of Section 26 of FRS 102, Share Based Payments. The company's parent company issues equity-settled share-based payments to certain employees of the Group. Equity-settled share-based payments are measured at fair value (excluding the effect of non market-based vesting conditions) at the date of grant. The fair value determined at the grant date of the equity-settled share-based payments is expensed on a straight-line basis over the vesting period, based on the company's estimate of shares that will eventually vest and adjusted for the effect of non market-based vesting conditions. No charge has been recognised in the financial statements as, in the opinion of the directors, the price paid was equal to the fair value of the shares at the date they were issued.

# **Company Profit and Loss Account**

The Company has taken advantage of the exemption contained in Section 408 of Companies Act 2006 and has therefore not disclosed the company profit and loss account.

#### **Grant income**

Grant income includes grants from the UK Government in relation to the Covid-19 related Coronavirus Job Retention Scheme. Grant income is not recognised until there is reasonable assurance that the company will comply with the conditions attached, and the grants will be received. Grant income is recorded at the amount of cash receivable.

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) For the 52 weeks ended 29 December 2021

# 1. ACCOUNTING POLICIES (CONTINUED)

# Impairment of assets

Assets, other than those measured at fair value, are assessed for indicators of impairment at each balance sheet date. If there is objective evidence of impairment, an impairment loss is recognised in profit or loss as described below.

#### (i) Non-financial assets

An asset is impaired where there is objective evidence that, as a result of one or more events that occurred after initial recognition, the estimated recoverable value of the asset has been reduced. The recoverable amount of an asset is the higher of its fair value less costs to sell and its value in use.

The recoverable amount of goodwill is derived from measurement of the present value of the future cash flows of the cash-generating units of which the goodwill is a part. Any impairment loss in respect of a CGU is allocated first to the goodwill attached to that CGU, and then to other assets within that CGU on a pro-rata basis.

Where indicators exist for a decrease in impairment loss previously recognised for assets other than goodwill, the prior impairment loss is tested to determine reversal. An impairment loss is reversed on an individual impaired asset to the extent that the revised recoverable value does not lead to a revised carrying amount higher than the carrying value had no impairment been recognised. Where a reversal of impairment occurs in respect of a CGU, the reversal is applied first to the assets of the CGU, except for goodwill, on a pro-rata basis. Impairment of goodwill is never reversed.

### (ii) Financial assets

For financial assets carried at amortised cost, the amount of an impairment is the difference between the asset's carrying amount and the present value of estimated future cash flows, discounted at the financial asset's original effective interest rate.

For financial assets carried at cost less impairment, the impairment loss is the difference between the asset's carrying amount and the best estimate of the amount that would be received for the asset if it were to be sold at the reporting date.

Where indicators exist for a decrease in impairment loss, and the decrease can be related objectively to an event occurring after the impairment was recognised, the prior impairment loss is tested to determine reversal. An impairment loss is reversed on an individual impaired financial asset to the extent that the revised recoverable value does not lead to a revised carrying amount higher than the carrying value had no impairment been recognised.

# **Provisions**

Provisions are recognised when the Group has a present obligation (legal or constructive) as a result of a past event, it is probable that the Group will be required to settle that obligation and a reliable estimate can be made of the amount of the obligation.

The amount recognised as a provision is the best estimate of the consideration required to settle the present obligation at the balance sheet date, taking into account the risks and uncertainties surrounding the obligation. Where a provision is measured using the cash flows estimated to settle the present obligation, its carrying amount is the present value of those cash flows (when the effect of the time value of money is material).

When some or all of the economic benefits required to settle a provision are expected to be recovered from a third party, a receivable is recognised as an asset if it is virtually certain that reimbursement will be received and the amount of the receivable can be measured reliably.

#### **Dividends**

Dividends and other distributions to company's shareholders are recognised as a liability in the financial statements in the period in which the dividends and other distributions are approved by the company's shareholders. These amounts are recognised in the statement of changes in equity.

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) For the 52 weeks ended 29 December 2021

# 2. CRITICAL ACCOUNTING JUDGEMENTS AND KEY SOURCES OF ESTIMATION UNCERTAINTY

In the application of the Group's accounting policies, which are described in note 1, the directors are required to make judgements, estimates and assumptions about the carrying amounts of assets and liabilities that are not readily apparent from other sources. The estimates and associated assumptions are based on historical experience and other factors that are considered to be relevant. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period, or in the period of the revision and future periods if the revision affects both current and future periods.

#### **Critical Accounting Judgements**

Apart from those involving estimations (which are dealt with separately below), there are no material critical judgements the directors have made in the process of applying the Group's accounting policies.

#### Key source of estimation uncertainty

# Impairment of goodwill

Determining whether goodwill is impaired requires an estimation of the value in use of the cash-generating units to which goodwill has been allocated. The value in use calculation requires the entity to estimate the future cash flows expected to arise from the cash-generating unit and a suitable discount rate in order to calculate present value. The carrying amount of goodwill at the balance sheet date was £17,571,000 (2020: £22,179,000). The key assumptions used in the present value calculations include:

- Future cash flows used have been forecast in with the business forecast which show the Group will return to pre- Covid-19 trading levels in 2022.
- The cash flows are discounted at the weighted average cost of capital of 8%.

# Useful economic lives of tangible fixed assets

The periodic depreciation charge for tangible fixed assets is sensitive to changes in the estimated useful economic lives and residual values of the assets. The useful lives of the Group's assets are determined by management at the time the asset is acquired. The lives are based on historical experience with similar assets as well as anticipation of future events, which may impact this. See note 10 for the carrying amount of the property plant and equipment, and note 1 for the useful economic lives for each class of assets.

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) For the 52 weeks ended 29 December 2021

# 3. TURNOVER

An analysis of the Group's turnover is as follows:

	1 29	53 weeks ended 30 December Represented 2020 £'000
Sale of goods		
- Fuel turnover 452,5		291,777
- Non-fuel turnover 317,3	399	221,936
Rendering of services 19,0	)11	15,946
Rental income 2,2	285	999
Turnover 791,2	282	530,658
Interest receivable and similar income	_	31
	049	12,612
Total Revenue 796,3	331	543,301

Accounting policies for turnover and total revenue have been applied consistently throughout the period and the preceding period. Turnover comprises sales of goods and services within the UK, and is stated exclusive of value added tax. Turnover includes rental income as well as sales to consumers.

In the opinion of the directors, turnover and profit before tax are attributable to one activity, namely the operation of motorway and trunk road service areas.

### Sale of goods

#### Fuel turnover

The Group acts as both a principal and an agent for the sale of fuel. Where the Group operates as principal, the amounts included within turnover represent the gross sales price of goods. Under certain fuel supply arrangements the Group acts as an agent for the sale of fuel and fuel products on behalf of the petroleum companies. In this case, the amounts included within turnover represent the commission earned on these transactions. Commission is recognised upon the sale of the relevant fuel and fuel products on behalf of the petroleum companies to the customer.

# Non-fuel turnover

For all non-fuel sales the Group considers that it acts as principal as it has exposure to all significant benefits and risks. Revenue is recognised for products and services where the group obtains the right to consideration in exchange for its performance.

#### Rendering of services

For all non-fuel sales the Group considers that it acts as principal as it has exposure to all significant benefits and risks. Revenue is recognised for products and services where the group obtains the right to consideration in exchange for its performance.

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) For the 52 weeks ended 29 December 2021

# 4. INFORMATION REGARDING DIRECTORS AND EMPLOYEES

#### COMPANY

The company has no employees other than the directors (2020: none).

The directors received no remuneration with regard to their services to the company (2020: £nil).

# GROUP

A	
Average monthly number of persons employed (including directors)	
Management and administration 791	778
Catering and services staff 4,282	4,194
5,073	4,972
Staff costs during the period £'000	£'000
Wages and salaries 74,649	1,687
Social security costs 4,325	3,958
Other pension costs 1,200	1,162
80,174	76,807

Staff costs during the period are presented gross of support received under the Coronavirus Job Retention Scheme which is disclosed separately within Grant income.

# Directors and key management compensation

Directors and key management compensation		
	52 weeks ended 29 December 2021 £'000	53 weeks ended 30 December 2020 £'000
The directors' emoluments were as follows:		
Emoluments	1,100	1,250
Pension contributions	31	22
	1,131	1,272
Highest paid director		
Aggregate emoluments	497	745
Key management compensation Key management includes the directors and members of senior management. The compensation paid or payable to key management for employee services is shown below:		
Salaries and other short term benefits	1,175	1,625
	1,175	1,625

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) For the 52 weeks ended 29 December 2021

# 4. INFORMATION REGARDING DIRECTORS AND EMPLOYEES (CONTINUED)

During the period retirement benefits where accruing to one director (2020: one director) in respect of a defined contribution pension scheme.

Moto operates a Management Incentive Plan, with 'B1', 'B2', 'C', and preference shares in Everest UK Topco Limited being sold to key management in March 2016. These shares will be acquired from management by the parent companies (USS Way LP and Project Lane Holdings Jersey Limited) in 2021 at a value as at 31 December 2021, calculated to reward management should certain yield and equity return hurdles of the plan be met. On 5 August 2021, 'D' shares in Everest UK Topco Limited were sold to key management. These shares will be acquired from management by the parent companies (USS Way LP and Project Lane Holdings Jersey Limited) in 2026 at a value as at 1 January 2026.

Section 26 of FRS 102 requires these shares to be accounted for in Moto Hospitality Limited and the consolidated financial statements of Moto Investments Limited, Moto Ventures Limited and Moto Holdings Limited as equity-settled share based payments, whereby any excess of the fair value of such shares at the grant date over the fair value of the price payable by management for those shares is recognised as a charge to the profit and loss account of Moto Hospitality Limited and the consolidated profit and loss accounts of Moto Investments Limited, Moto Ventures Limited and Moto Holdings Limited evenly over the life of the Plan. No charge has been recognised in the financial statements as, in the opinion of the directors, the price paid was equal to the fair value of the shares at the date they were issued.

# 5. PROFIT / (LOSS) BEFORE TAXATION

Profit / (Loss) before taxation is stated after charging/(crediting):

	52 weeks ended 29 December 2021 £'000	53 weeks ended 30 December 2020 £'000
Depreciation of tangible fixed assets (note 10)	41,893	40,710
Loss on disposal of tangible fixed assets (note 10)	25	305
Amortisation of goodwill (note 9)	4,608	4,608
Grant income	5,049	12,612
Inventory recognised as expense in the period	545,558	357,378
Operating lease rentals – plant and machinery	331	397
Operating lease rentals – property rentals	9,962	9,647
Travelodge provision utilisation (note 16)	(778)	(754)
Management services fee	225	300
Auditor's remuneration for annual audit services	243	221

The Travelodge provision is an onerous contract provision set up to cover future losses on the leases of 5 lodges that Travelodge exited when they restructured their business in September 2012. These lodges are now managed on Moto's behalf on a profit share basis, with income anticipated to continue to be lower than the rental obligation.

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) For the 52 weeks ended 29 December 2021

# 5. PROFIT / (LOSS) BEFORE TAXATION (CONTINUED)

During the period the Group incurred the following costs for services provided by the company's auditor:

	52 weeks ended 29 December 2021 £'000	53 weeks ended 30 December 2020 £'000
Fees payable to the company's auditor for the audit of the		
company's annual financial statements Fees paid to the company's auditor for other services:	25	25
The audit of the company's subsidiaries pursuant to legislation	218	196
	243	221
Tax Compliance Services	-	51
Tax Advisory Services		57
	243	329

The company audit fee was paid by other group companies.

# 6. INTEREST PAYABLE AND SIMILAR CHARGES

	52 weeks ended 29 December 2021 £'000	53 weeks ended 30 December 2020 £'000
Amounts payable on bank loans (Gains)/Losses on derivative financial instruments Unwinding of discounts on provisions	33,523 (30,416) 116	33,317 13,840 170
	3,223	47,327

Amounts payable on bank loans includes £2,522,000 (2020: £2,102,000) relating to amortisation of debt issue costs.

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) For the 52 weeks ended 29 December 2021

## 7. TAXATION

## Analysis of taxation charge in the period

The tax charge is made up as follows:

	52 weeks ended 29 December 2021 £'000	53 weeks ended 30 December 2020 £'000
Current tax		
Corporation tax on profits of the period	5,439	-
Adjustments with respect to prior periods	10,190	(1,433)
Total current tax charge/(credit)	15,629	(1,433)
Deferred tax		
Origination and reversal of timing differences	7,313	2,199
Effect of increase in tax rate on opening liability	18,091	
Total deferred tax charge	25,404	2,199
Total tax charge for the period	41,033	766

## Reconciliation of the total tax charge

The differences between the total tax charge shown above and the amount calculated by applying the standard rate of UK corporation tax to the profit/(loss) before tax is as follows:

	52 weeks ended 29 December 2021 £'000	53 weeks ended 30 December 2020 £'000
Profit/(loss) before tax	35,388	(53,769)
Tax on the Group's profit/(loss) at standard UK corporation tax rate of 19% (2020: 19%)	6,724	(10,216)
Effects of: Expenses not deductible for tax purposes Change in rates Adjustments in respect of prior periods Group relief (utilised)/surrendered	6,167 18,091 10,190 (139)	6,023 6,369 (1,433) 23
Total tax charge for the period	41,033	766

Group relief amounts above represent losses surrendered or utilised by the Group.

## Factors affecting future tax charge

On 3 March 2021 the Chancellor of the Exchequer announced that the corporation tax rate will increase from 19% to 25% from 1 April 2023.

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) For the 52 weeks ended 29 December 2021

## 8. DIVIDENDS

	52 weeks ended 29 December 2021 £'000	53 weeks ended 30 December 2020 £'000
Equity – Ordinary Interim paid: £5.35 (2020: £nil) per £1 ordinary share	5,349	
	5,349	

The directors recommend that no final dividend be paid for the period (2020:£nil).

## 9. INTANGIBLE FIXED ASSETS

GROUP	Goodwill £'000
Cost	
At 31 December 2020 and 29 December 2021	89,377
Amortisation	
At 31 December 2020	67,198
Charge for the period	4,608
At 29 December 2021	71,806
Net book value	
At 29 December 2021	17,571
At 30 December 2020	22 170
At 30 December 2020	22,179

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) For the 52 weeks ended 29 December 2021

## 10. TANGIBLE FIXED ASSETS

GROUP	Freehold land and buildings £'000	Long & short leasehold land and buildings £'000	Owned vehicles, equipment and fittings £'000	Total £'000
Cost				
At 31 December 2020	525,497	331,814	166,869	1,024,180
Additions	101	1,678	28,165	29,944
Disposals			(32)	(32)
At 29 December 2021	525,598	333,492	195,002	1,054,092
Depreciation				
At 31 December 2020	53,147	86,864	71,914	211,925
Charge for the period	8,861	15,759	17,273	41,893
Disposals	<u> </u>		(7)	(7)
At 29 December 2021	62,008	102,623	89,180	253,811
Net book value				
At 29 December 2021	463,590	230,869	105,822	800,281
At 30 December 2020	472,350	244,950	94,955	812,255

Within owned vehicles, equipment & fittings there are £6,071,000 (2020: £40,829,000) of Assets Under the Course of Construction, which are not being depreciated.

Freehold land and buildings includes £229,561,000 (2020: £200,140,000) of land. Long and short leasehold land and buildings includes £36,800,000 (2020: £36,800,000) of land.

#### **Historical cost**

If land and buildings had not been revalued they would have been included at the following amounts:

	Freehold land and buildings £'000	Long & short leasehold land and buildings £'000
Cost at 30 December 2020 Depreciation	301,816 (92,792)	251,784 (106,258)
Net book value at 30 December 2020	209,024	145,526
Cost at 29 December 2021 Depreciation	301,917 (96,564)	253,462 (110,950)
Net book value at 29 December 2021	205,353	142,512

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) For the 52 weeks ended 29 December 2021

#### 11. INVESTMENTS

COMPANY £'000

**Cost and Net Book Value** 

At 30 December 2020 and 29 December 2021

231,749

The company holds 100% of the share capital of the following companies:

Group undertaking Na	nture of business	Shares held	Country of registration
Moto Ventures Limited (05759561)	Holding company	Ordinary shares	England & Wales
Moto Finance plc (07555954)*	Finance company	Ordinary shares	England & Wales
Moto Investments Limited (05754538)*	Holding company	Ordinary shares	England & Wales
Moto Hospitality Limited (00734299)*	Motorway service areas operators	Ordinary shares	England & Wales
Poplar 2000 (02798288)*	Dormant company	Ordinary shares	England & Wales
Pavilion Services Group Limited (02584122)*	Dormant company	Ordinary shares	England & Wales
Pavilion Services Limited (01854124)*	Dormant company	Ordinary shares	England & Wales
Moto Marks & Spencer Limited (05270601)*	Agency	Ordinary shares	England & Wales
Moto Motorway Services Limited (00733665)*	Dormant company	Ordinary shares	England & Wales
Burger King Costa Limited (05996105)*	Dormant company	Ordinary shares	England & Wales
Costa Burger King Limited (06003813)*	Dormant company	Ordinary shares	England & Wales
Moto Burger King Limited (06652324)*	Dormant company	Ordinary shares	England & Wales
Burger King Costa Marks and Spencer Limited (06872504)*	Dormant company	Ordinary shares	England & Wales
Greggs Burger King Costa Limited (07096214)*	Dormant company	Ordinary shares	England & Wales
Costa WH Smith Burger King Limited (07096240)*	Dormant company	Ordinary shares	England & Wales
De Facto 1777 Limited (07296045)*	Dormant company	Ordinary shares	England & Wales
De Facto 1778 Limited (07295978)*	Dormant company	Ordinary shares	England & Wales
De Facto 1779 Limited (07339453)*	Dormant company	Ordinary shares	England & Wales
De Facto 1780 Limited (07339401)*	Dormant company	Ordinary shares	England & Wales
De Facto 1781 Limited (07339172)*	Dormant company	Ordinary shares	England & Wales
De Facto 1782 Limited (07339366)*	Dormant company	Ordinary shares	England & Wales

<sup>\*</sup> held indirectly via subsidiary companies

The registered office address for each of the group undertakings listed above is Toddington Services Area, Junction 11-12 M1 Southbound, Toddington, Bedfordshire, LU5 6HR. The period end date is 29 December 2021 for all entities.

The dormant subsidiaries of the Company have taken advantage of the Companies Act 2006 Section 394A exemption from preparing individual accounts and 448A exemption from filing individual accounts. These subsidiaries are exempt from the requirement to prepare individual accounts and the directors of the subsidiaries are exempt from the requirement to deliver a copy of the subsidiaries' individual accounts respectively by virtue of this section.

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) For the 52 weeks ended 29 December 2021

## 12. STOCKS

GROUP	29	30
	December	December
	2021	2020
	£'000	£'000
Goods for resale and consumables	13,010	11,242

There is no material difference between the balance sheet value of stock and its replacement cost.

## 13. DEBTORS

GROUP	29 December 2021 £'000	30 December 2020 £'000
Trade debtors	12,471	9,779
Other debtors	5,667	5,126
Corporation tax	-	61
Prepayments and accrued income	2,711	4,562
Amounts due within one year	20,849	19,528

#### **COMPANY**

The company had no debtors (2020: £nil).

## 14. CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

29 December 2021 £'000	30 December 2020 £'000
25,682	18,527
1,795	2,735
6,663	5,177
11,600	-
30,522	20,674
15,904	
92,166	47,113
3,377	2,802
125	350
3,502	3,152
	December 2021 £'000  25,682 1,795 6,663 11,600 30,522 15,904  92,166  3,377 125

Amounts owed to subsidiaries are charged at interest rate of libor plus 19.6% and are repayable on demand.

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) For the 52 weeks ended 29 December 2021

#### 15. CREDITORS: AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR

GROUP	29 December 2021 £'000	30 December 2020 £'000
Senior Debt	536,950	534,950
Loan Notes	150,000	150,000
Derivative Financial Instruments	, -	46,320
Capitalised Debt Issue Costs	(1,287)	(2,726)
	685,663	728,544

The Senior Debt carries interest at a floating rate of LIBOR plus a margin of 2.75%. The lender holds security over the shares and assets of Moto Holdings Limited and Moto Hospitality Limited. The Senior Debt was repaid post year end, on 28 January 2022.

The Loan Notes carry interest at a fixed rate of 4.50% on the principal amount of £150 million, and were repaid on 28 January 2022.

We, our affiliates (including direct or indirect shareholders), or agents acting on our or their behalf, may retain, purchase or sell for our own account any of our outstanding corporate bonds, and may subsequently re-offer or re-sell any such bonds purchased. We may not disclose the extent of any such investment or transactions, other than in accordance with any legal or regulatory obligation to do so.

Costs incurred of £13,059,000 in the setting up of the original senior debt and loan notes have been capitalised and are being amortised over the period of the loans. Additional costs of £1,294,000 were incurred during the period for the raising of a new incremental revolving debt facility, these have also been capitalised and are being amortised over the remaining period of the loan. See note 6 for details of the charge to the profit and loss account.

The Group has entered into a number of interest rate derivatives to hedge against the interest rate risk on the Senior Debt. The derivatives were entered into at the refinancing date, 24 March 2017. The total fair value of these derivatives at the balance sheet date was  $\pounds(15,904,000)$  (2020:  $\pounds(46,320,000)$ ), which is based on a third party bank valuation and includes a further adjustment to factor in credit risk exposure on the mark-to-market valuations. The principal amount covered by interest rate derivatives at the balance sheet date was  $\pounds450,000,000$  (2020:  $\pounds450,000,000$ ).

The maturity profile of the Group's borrowings is as follows:

	29 December 2021 £'000	30 December 2020 £'000
Senior Debt In more than one year but not more than five years	536,950	534,950
	536,950	534,950
Loan Notes In more than one year but not more than five years	150,000	150,000
	150,000	150,000

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) For the 52 weeks ended 29 December 2021

#### 16. PROVISIONS FOR LIABILITIES

	Travelodge £'000	Deferred tax £'000	Total £'000
At 30 December 2020	5,235	57,288	62,523
Net charge to profit and loss account	-	25,404	25,404
Utilisation of provision	(778)	-	(778)
Unwinding of discount	152	<del>-</del>	152
At 29 December 2021	4,609	82,692	87,301

## Travelodge

The Travelodge provision is an onerous contract provision set up to cover future losses on the leases of 5 lodges that Travelodge exited when they restructured their business in September 2012. These lodges are now managed on Moto's behalf on a profit share basis, anticipated to continue to be lower than the previous rent. The provision expires over the life of these onerous leases, which run until 2039.

#### **Deferred** tax

	29 December 2021 £'000	30 December 2020 £'000
Deferred tax provision		
Revaluation reserves	81,478	59,716
Historical business combinations	11,543	15,735
Interest rate derivatives	(3,976)	(9,086)
Excess of depreciation over capital allowances	(5,766)	(8,475)
Short term timing differences	(586)	(602)
Deferred tax provision	82,692	57,288

A net deferred tax provision of £82,692,000 has been recognised at 29 December 2021 (2020: £57,288,000).

The asset proportion, which relates to fixed asset timing differences (capital allowances) and interest rate derivatives has been recognised in the financial statements on the basis that the directors are of the opinion that these deferred tax assets will be recovered against the expected reversal of the deferred tax liabilities also recognised.

There is a deferred tax asset of £16,624,000 (2020: £13,301,000) that has not been recognised. This relates to temporary differences arising from restrictions under the UK Corporate Interest Restriction rules, as it is not probable that the related tax benefit will be realised.

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) For the 52 weeks ended 29 December 2021

## 17. CALLED-UP SHARE CAPITAL

GROUP and COMPANY	29 December 2021 £'000	30 December 2020 £'000
Authorised, Allotted, called-up and fully paid 1,000,000 (2020: 1,000,000) A ordinary shares of £1 each	1,000	1,000
	1,000	1,000

The company has one class of ordinary shares which carry no right to fixed income

The revaluation reserve represents the cumulative effect of revaluations of freehold and leasehold land and buildings which were revalued up to the date of transition to FRS102.

The profit and loss account represents cumulative profits or losses, net of dividends paid.

#### 18. RECONCILIATION OF NET DEBT

GROUP	At 30 December 2020 £'000	Cash flow £'000	Other non- cash changes £'000	As at 29 December 2021 £'000
Cash in hand and at bank Debt due after one year	26,077 (682,224)	29,447 (916)	(2,522)	55,524 (685,662)
	(656,147)	28,531	(2,522)	(630,138)

Non-cash changes comprise amortisation of issue costs relating to debt issues.

Debt due after one year includes external debt of £686,950,000 (2020: £684,950,000) less capitalised debt costs of £1,287,000 (2020: £2,726,000).

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) For the 52 weeks ended 29 December 2021

## 19. FINANCIAL INSTRUMENTS

The carrying values of the Group and Company's financial assets and liabilities are summarised by category below:

GROUP	29 December	30 December
	2021 £'000	2020 £'000
Financial assets that are debt instruments measured at amortised cost		
Trade debtors (note 13)	12,471	9,779
Other debtors (note 13)	5,667	5,126
	18,138	14,905
Financial liabilities measured at amortised cost		
Bank loans (note 15)	536,950	534,950
Loan notes (note 15)	150,000	150,000
Trade creditors (note 14)	25,682	18,527
Other creditors (note 14)	1,795	2,735
Accruals (note 14)	30,522	20,674
	744,949	726,886
Financial liabilities measured at fair value through profit or loss		
Derivative financial instruments (note 15)	15,904	46,320
	15,904	46,320
Company		
Financial liabilities at amortised cost		
Amounts owed to group undertakings (note 14)	3,377	2,802
	3,377	2,802

The Group's income, expense, gains and losses in respect of financial instruments are summarised below:

GROUP	52 weeks ended 29 December 2021 £'000	52 weeks ended 30 December 2020 £'000
Interest income and (expense) Total interest income for financial assets at amortised cost Total interest expense for financial liabilities at amortised cost (note 6)	(33,523)	(33,317)
Fair value gains and (losses) On financial liabilities measured at fair value through profit or loss (note 6)	30,416	(13,840)

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) For the 52 weeks ended 29 December 2021

#### 20. DERIVATIVE FINANCIAL INSTRUMENTS

	Current		Non-current	
	29	30	29	30
GROUP	December 2021 £'000	December 2020 £'000	December 2021 £'000	December 2020 £'000
Liabilities				
Liabilities	15.004			46 220
Interest rate swaps	15,904			46,320
	15,904			46,320

Interest rate swaps are valued at the present value of future cash flows estimated and discounted based on the applicable yield curves derived from quoted interest rates, with a further adjustment to factor in credit risk exposure on the mark-to-market valuations.

The following table details the notional principal amounts and remaining terms of interest rate swap contracts outstanding as at the reporting date:

	Average con interest		xed Notional principal va		Fair v	alue
	29 December 2021 %	30 December 2020 %	29 December 2021 £'000	30 December 2020 £'000	29 December 2021 £'000	30 December 2020 £'000
GROUP						
Within 1 year 1 to 5 years	1.8788	1.8788	450,000	450,000	15,904	46,320
			450,000	450,000	15,904	46,320

The interest rate swaps settle on a quarterly basis. The floating rate on the interest rate swaps is three months' LIBOR. The Group will settle the difference between the fixed and floating interest rate on a net basis.

Interest rate swap contracts are not designated as cash flow hedges because they do not meet the criteria for hedge accounting. All fair value movements are recognised as an interest charge or credit in the profit and loss account.

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) For the 52 weeks ended 29 December 2021

## 21. CASH FLOW STATEMENT

Reconciliation of operating profit/(loss) to cash generated by operations:

	29 December 2021 £'000	30 December 2020 £'000
Operating profit / (loss)	38,609	(6,473)
Adjustment for:		
Depreciation	41,893	40,710
Amortisation	4,608	4,608
Loss on disposal of tangible fixed assets	25	305
Operating cash flow before movement in working capital	85,135	39,150
(Increase) / decrease in stocks	(1,768)	999
(Increase) in debtors	(1,991)	(5,279)
Increase / (decrease) in creditors	17,584	(7,079)
Cash generated by operations before tax paid	98,960	27,791
Corporation tax paid	(3,968)	(4,625)
Cash generated by operations	94,992	23,166

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) For the 52 weeks ended 29 December 2021

#### 22. FINANCIAL COMMITMENTS

Total future minimum lease payments under non-cancellable operating leases are as follows:

	29	Other 30	Land ar 29	nd buildings 30
	December 2021 £'000	December 2020 £'000	December 2021 £'000	December 2020 £'000
Within one year Between one and five years After five years	124 48	256 162	9,717 25,652 27,613	9,233 34,878 7,452
	172	418	62,982	51,563
Capital commitments are as follows:				
GROUP			29 December 2021 £'000	30 December 2020 £'000
Contracted but not provided for			<u>-</u>	4,800

#### **COMPANY**

The company had no financial commitments (2020: £nil).

#### 23. PENSION COSTS

The group operates a defined contribution scheme and the contributions are charged to the profit and loss account. The contributions charged in the period amounted to £1,200,000 (2020: £1,162,000) with unpaid contributions at 29 December 2021 of £264,000 (2020: £262,000).

## 24. RELATED PARTY TRANSACTIONS

The company has taken advantage of the exemption under Section 33 of FRS 102 whereby wholly-owned subsidiaries are not required to disclose intra group transactions and balances. This has been applied for the group companies included within this set of consolidated financial statements.

During the period the company was charged £225,000 (2020: £300,000) for management services fees payable to its immediate parent company, Everest UK Bidco Limited. At the period end £125,000 (2020: £350,000) was outstanding and included within creditors.

## Other related party transactions

The total remuneration for key management personnel for the period totalled £1,175,000 (2020: £1,625,000), being remuneration disclosed in note 4.

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) For the 52 weeks ended 29 December 2021

#### 25. ULTIMATE PARENT UNDERTAKING

The company's immediate parent company is Everest UK Bidco Limited, a company incorporated in Jersey. The company's ultimate parent company is Everest UK Topco Limited, a company incorporated in Jersey. The directors regard Universities Superannuation Scheme Ltd as the ultimate controlling party.

Moto Holdings Limited is the largest and smallest company into which these financial statements are consolidated. Copies of group financial statements may be obtained from the Company Secretary, Toddington Service Area, Junction 11-12 M1 Southbound, Toddington, Bedfordshire LU5 6HR.

The registered office of the business is Toddington Service Area, Junction 11-12 M1 Southbound, Toddington, Bedfordshire LU5 6HR.

#### 26. EVENTS AFTER THE REPORTING DATE

On 28 January 2022 the group refinanced its existing debt by issuing £700 million of Senior Credit Facilities with a consortium of banks, institutions and US Private Placement market. With this refinancing the group extends its debt maturity profile, with the Senior Credit Facilities due for full repayment by January 2034.