

**MOTO HOLDINGS LIMITED**

**and subsidiary companies**

**Report and Financial Statements**

**52 weeks ended 29 December 2010**

# **MOTO HOLDINGS LIMITED**

## **REPORT AND FINANCIAL STATEMENTS**

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# **MOTO HOLDINGS LIMITED**

## **OFFICERS AND PROFESSIONAL ADVISERS**

### **REPORT AND FINANCIAL STATEMENTS 2010**

#### **DIRECTORS**

G Parsons  
M Perusat (appointed 13 December 2010)  
D Bogg (resigned 3 November 2010)

#### **SECRETARY**

R Pryn

#### **REGISTERED OFFICE**

Toddington Services Area  
Junction 11-12 M1 Southbound  
Toddington  
Bedfordshire  
LU5 6HR

#### **AUDITORS**

Deloitte LLP, Chartered Accountants and Statutory Auditors  
Nottingham, UK

#### **BANKERS**

Barclays Bank plc  
27 Soho Square  
London W1D 3QR

#### **LAWYERS**

DLA Piper UK LLP  
3 Noble Street  
London EC2V 7EE

# MOTO HOLDINGS LIMITED

## DIRECTORS' REPORT

The directors present their annual report and the audited financial statements for the 52 weeks ended 29 December 2010.

### PRINCIPAL ACTIVITIES

The principal activity of the company is to act as a holding company and it will continue to do so for the foreseeable future.

The principal activity of the group is to operate motorway and trunk road service areas.

### BUSINESS REVIEW

The group has continued to experience steady sales and profit growth (excluding a one-off management bonus and losses on disposal of fixed assets destroyed in a fire at Cherwell Valley) in the period. The directors expect this trend to continue in the near future.

The group turnover has increased by £18,181,000 (2009: £12,652,000 decrease) (£848,464,000 for the 52 weeks ended 29 December 2010, compared to £830,283,000 in the 53 week period ended 30 December 2009), a growth of 2.2%. Operating profit amounted to £28,736,000 (2009: £32,121,000), a decrease of £3,385,000 (53 week period ended 30 December 2009 £39,015,000 increase). 2010 includes a one-off payment of £9,553,000 for a management bonus, related to the Management Incentive Plan and a loss on disposal of £4,824,000 relating to the Cherwell Valley amenity building being destroyed in a fire. Without these items, operating profit would have increased by £10,992,000. Excluding depreciation, amortisation and impairment losses from operating profit, the PBITDA has decreased by £4,620,000 (2009: increase of £12,157,000) (£60,181,000 in the year ended 29 December 2010 compared to £64,801,000 in the 53 week period ended 30 December 2009). Excluding the one-off payment of a management bonus, Cherwell valley loss on disposal, losses on disposal of other scrapped tangible fixed assets, non-cash credits for deferred income and separation costs, the Adjusted PBITDA has increased by £9,796,000, a growth of 14.8% (2009: 23.1% growth).

The directors consider the financial position of the group to be as expected given the structure of the group. The reported net liabilities arise due to the intercompany loans and payment of interest on the external debt.

The share capital of the group has increased by £314,000. This reflects the issue of new B1 and C1 shares as part of the Management Incentive Plan implemented during the year (MIP2). These shares were issued for a total consideration of £10,187,000, resulting in a £9,873,000 increase in the share premium account.

The New Year has started well for the group and directors expect to build on the momentum created in the current year.

Since the year end the group has a new ultimate parent (see Note 24).

### GOING CONCERN

The group is structured via a series of intermediate holding companies and a trading company, Moto Hospitality Limited. The intermediate holding companies, of which this company is one, hold external debt financing, which is due for repayment in June 2011. This external debt finance has been lent via intercompany loan agreements to Moto Hospitality Limited with no fixed date of repayment. Interest is payable on the intercompany debt at rates higher than those payable on the external debt financing in order to distribute the trading profit of Moto Hospitality Limited to the holding companies to ensure service of the external debt and to facilitate dividend payments to shareholders at the ultimate parent company level, Moto International Holdings Limited.

Monthly cash flow forecasts have been prepared for the business going forward to the end of 2015. These cash flows assume that the profitability of the trading company grows in accordance with a detailed Business Plan which has been approved by the Board.

The cash flow forecasts assume that all liabilities of the business going forward are met in accordance with contractual terms. External interest payments are hedged and the payments due under the terms of the hedge are built into the forecasts. The forecasts for the group indicate compliance with all covenants until June 2011, when the current debt is due for repayment.

Although loans from fellow group companies are all presented as being repayable within one year, the directors have received confirmation from fellow group companies that amounts of £194,368,000 will not be called for repayment for at least 12 months from the date of signing the accounts.

# **MOTO HOLDINGS LIMITED**

## **DIRECTORS' REPORT (continued)**

Moto is actively involved in pursuing a refinancing of its current debt facilities which expire on 16 June 2011. The refinancing process has been on-going for the last 12 months and is well progressed with the appointment of a number of financial and legal advisers to assist in the process. Moto has been in discussions with a number of potential lenders to refinance its existing debt facilities. In addition, Moto is considering issuing a high yield bond as part of its refinancing strategy. Moto expect the refinancing to be completed by June 2011, and based on the progress achieved and feedback received from lenders to date, the Directors reasonably expect that refinancing of the existing debt facilities will be achieved. Therefore, the directors believe that preparing the accounts on a going concern basis is appropriate. However, whilst the refinancing process is significantly progressed, as at the date of signing these accounts it remains to be finalised. In the absence of renewed financing, the existing bank facilities expire on 16 June 2011. Without adequate new banking facilities in place, or support from the shareholders, the Group and the Company would be unable to continue as a going concern.

In summary, taking into account the uncertainty relating to the factors noted above, the directors have a reasonable expectation that the company and the group have adequate resources to continue in operational existence for the foreseeable future, being at least twelve months from the date of the approval of the accounts. Therefore, the accounts have been prepared on a going concern basis.

### **DIRECTORS BACKGROUND, ROLE AND WHETHER MEMBERS OF A PRIVATE EQUITY FIRM**

#### **Gordon Parsons**

Gordon is a Senior Managing Director within Macquarie Capital Funds, which acts as the asset manager for Moto on behalf of shareholders.

Gordon joined Macquarie in September 2007. He was previously the Managing Director of Npower Business, which supplies electricity and gas to one in five companies in the UK and has turnover of £3.5 billion, and more than 1,500 employees. He was also a member of the Executive Team of RWE Npower Retail, Britain's largest electricity supplier.

Prior to Npower, Gordon's career has been in the energy industry, previously working for TXU Europe, Powergen (now E.On) and East Midlands Electricity. His background is primarily in commodity trading and risk management, but he has also operated in Sales Director and Marketing Directors roles for TXU and RWE Npower respectively.

Gordon heads Macquarie Capital Funds' Consumer Infrastructure Group in Europe, with responsibilities for portfolio companies operating in transport and transport services. He is a member of the Chartered Institute of Management Accountants.

Gordon Parsons replaced Andrew Cowley on the Board of Moto Holdings Limited on 4 June 2009. Andrew Cowley is a Senior Managing Director of Macquarie Capital Funds.

#### **Marc Perusat**

Marc joined Macquarie's European Funds Group in August 2006. He now heads the Telecom, Media & Technology Infrastructure Group. He is responsible for Macquarie's investments in and is a director of Arqiva, Airwave, České Radiokomunikace, Moto and Red Bee Media.

Prior to this, Marc worked at Citigroup for 8 years within their London-based TMT investment banking group with a focus on originating and executing M&A and debt /equity financing transactions across Europe. Prior to this he worked for 5 years with Morgan Stanley in their M&A department, 2 years with LEK Consulting and 2 years with Michelin.

### **OBJECTIVES AND STRATEGY**

Moto enjoyed robust performance in 2010 and the company hopes to continue benefiting from current trends in the market which include the increase in preference for local holidays and the continued rise in UK retail coffee sales. The company is well placed to benefit from a recovery in the UK economy and remains focused on long term growth.

Moto aims to provide exceptional service and an unrivalled customer experience to all of its visitors by providing a diverse range of high quality brands and offerings on each of its sites. Moto is committed to continued investment across its network of sites, further strengthening what is already the strongest brand portfolio on the motorway network in order to continue to exceed the expectations of its customers. Moto is committed to achieving its goals profitably and sustainably.

## MOTO HOLDINGS LIMITED

### DIRECTORS' REPORT (continued)

#### KPIs

The KPIs reported in the accounts and the table below include numbers and comparatives for turnover, cash flow, PBITDA (profit before interest, tax, depreciation and amortisation), pre-tax result, creditor days and headcount. In addition the number of transactions across sites is monitored. Adjusted PBITDA excludes certain non-recurring and non-cash items included in PBITDA.

KPI	52 weeks ended 29 December 2010	53 weeks ended 30 December 2009
Turnover	£848.5m	£830.3m
Cash flow from operating activities	£62.1m	£68.4m
PBITDA	£60.2m	£64.2m
Adjusted PBITDA	£75.9m	£66.1m
Loss on ordinary activities before taxation	£(48.7)m	£(42.6)m
Creditor days	45 days	43 days
Headcount (average number of persons employed)	4,811	4,484
Number of transactions (excluding fuel and forecourt purchases)	46.5m	47.2m

Adjusted PBITDA	52 weeks ended 29 December 2010	53 weeks ended 30 December 2009
Operating Profit	£28.7m	£32.1m
Depreciation and amortisation	£31.5m	£32.1m
PBITDA	£60.2m	£64.2m
Impairment charge on the revaluation of fixed assets	-	£0.6m
Separation costs	-	£0.5m
Amortisation of deferred income and deferred costs	£(0.4)m	£(0.4)m
Loss on disposal of fixed assets	£6.6m	£1.2m
Management bonus	£9.5m	-
Adjusted PBITDA	£75.9m	£66.1m

Management believe these are the most important KPIs for the business allowing them to accurately monitor the growth of the business.

## **MOTO HOLDINGS LIMITED**

### **DIRECTORS' REPORT (continued)**

#### **SOCIAL AND COMMUNITY ISSUES**

The Moto in the Community Trust is the charitable arm of Moto Hospitality focusing on identifying opportunities to assist with community projects, providing financial assistance and people power where it is most needed.

The Trust aims to make a difference to the local communities that Moto sites are a part of. Since 2000, Moto people have been fundraising for various national and local charities, and also engaging in the support of local community projects. These projects range from sponsoring children's sporting activities to helping with the upkeep of community buildings.

An ongoing initiative of Moto in the Community is the 'Adopt a School' programme. Every Moto site in the UK has adopted a local school helping them to focus their support on building strong community links. The schools that form part of the 'Adopt a School' programme are an integral part of Moto's community activities. In five years, Moto People have presented more than 40,000 books to children in their Adopted Schools. The Moto in the Community Trust also has an active volunteering scheme – 'making a difference' offering Moto people the opportunity to volunteer both in their immediate communities and as part of nationwide projects.

To reflect the diverse backgrounds of Moto staff, Moto in the Community supports selected overseas projects. These include disaster relief in countries including Haiti and Pakistan as well as offering ongoing support in Kosovo through a partner charity. Moto People have travelled to Kosovo to help distribute aid as volunteers on a convoy, and staff in the UK collect items to send as aid to help displaced people abroad.

The Moto in the Community Trust also explores opportunities to educate staff and customers of their motorway service areas on road safety issues that affect motorway safety as well as community road safety.

The Moto in the Community Trust is a grant making trust which spends time listening to feedback from Moto People about the communities they live in, and looking at opportunities for the Trust to provide support that will make a real impact on community life. Further details of the Trust are available on the Moto in the Community website.

#### **ENVIRONMENTAL POLICY**

Moto is committed to being an environmentally responsible company and aims to manage its activities in order to minimise its impact on the environment. Moto has undertaken a number of key environmental initiatives to help promote sustainable business practices which include.

**Energy Management** – Investment in energy-efficient technology to reduce power consumption through the use of energy-efficient light bulbs and tight control of heating and air-conditioning operating hours.

**Waste Management** – Moto aims to reduce the level of waste sent to landfill and in conjunction with its partners, the company is currently investigating the feasibility of composting food waste generated throughout its estate.

**Recycling Policy** – Moto launched a national recycling programme in 2009, and with all Moto sites participating in the initiative, the company managed to recycle circa 1,000 tonnes of cardboard during the year. The company remains committed in continuing to pioneer and participate in such schemes going forward.

A detailed list of all environmental initiatives being undertaken by the company can be located on the Moto website.

# **MOTO HOLDINGS LIMITED**

## **DIRECTORS' REPORT (continued)**

### **KEY BUSINESS RISKS**

#### **Credit & Finance risk**

The majority of sales are cash or credit card therefore the group is not exposed to any significant credit risk. The group has hedged the cash flow risk associated with the floating interest rate on its borrowings by entering into an interest rate swap. The credit risk on liquid funds and derivative financial instruments is limited because the counterparties are reputable banks with high credit ratings.

#### **Competitor risk**

There are significant barriers for entry for a potential new motorway service station operator which protects the group's position in the market.

#### **Commercial relationships**

The group benefits from close commercial relationships with a number of key suppliers. Damage to or loss of any of these relationships could have a direct effect on the group's results which may be material. To manage this risk the group performs regular supplier reviews.

#### **Liquidity risk**

In order to maintain liquidity to ensure that sufficient funds are available for ongoing operations and future developments, the group uses a mixture of long-term and short-term debt finance.

#### **Foreign Exchange risk**

Since the entity only trades within the UK it is not exposed to any material foreign exchange risk.

#### **Traffic risk**

The group remains exposed to traffic risks which include disruption to the road networks and the threat of a severe economic downturn affecting traffic volumes. The company mitigates these risks through regular correspondence with the UK Highways Agency and close monitoring of long term traffic forecasts.

#### **Brand/Franchisee risk**

The group is exposed to brand risk through the relationships it enjoys with its franchise partners. To mitigate this risk, the company aims to develop relationships with major brands that have a strong track record in their respective markets. The company also performs rigorous checks on any potential partner companies prior to committing into any new contracts.

### **DIVIDENDS AND TRANSFERS TO RESERVES**

The results for the period are shown in the profit and loss account on page 10. The directors recommend that no dividend be paid for the period (2009: Nil).

### **SUPPLIER PAYMENT POLICY**

The group does not follow a specific standard or code for the payment of suppliers. It agrees payment terms with its suppliers when it enters into contracts. It then seeks to adhere to these arrangements providing it is satisfied that the supplier has provided the goods and services in accordance with the agreed terms and conditions.

The company remains committed to reviewing its supplier relationships and ensuring best practice processes remain in place. Moto has secured long term contracts with a number of key partners over the years. Moto also maintains a successful track record in renewing and renegotiating contracts highlighting the healthy relationship it shares with its key partners which include corporates such as Burger King, Costa Coffee and BP.

Trade creditors of the group at 29 December 2010 were equivalent to 45 days (2009: 43 days) purchases.

### **EMPLOYMENT POLICY**

There are established procedures for employees to receive regular news and information regarding the business and development of the group. Arrangements are made for consultation to take place and site newsletters and periodic company bulletins are circulated to all staff.

The group recognises the value of employee involvement in effective communications and the need for their contribution to decision making on matters affecting their jobs. To achieve employee involvement at the relevant level the group has a framework for consultation and the provision of information, having regard to the mix and location of employees.

Suitable procedures are in operation to support the group's policy that disabled persons (whether registered or not) shall be considered for employment and subsequent training, career development and promotion on the basis of their aptitude and abilities.



# MOTO HOLDINGS LIMITED

## **DIRECTORS' REPORT (continued)** **DIRECTORS**

The Directors who served during the period and subsequently are shown on page 1.

### **AUDITORS**

Each of the persons who is a director at the date of approval of this report confirms that:

- (1) so far as the directors is aware, there is no relevant audit information of which the company's auditors are unaware; and
- (2) the director has taken all the steps that he ought to have taken as a director in order to make himself aware of any relevant audit information and to establish that the company's auditors are aware of that information.

This confirmation is given and should be interpreted in accordance with the provisions of s418 of the Companies Act 2006.

Deloitte LLP have expressed their willingness to continue in office as auditors of the company. A resolution to reappoint Deloitte LLP as the company's auditors will be proposed at the forthcoming Annual General Meeting.

Approved by the Board of Directors  
and signed on behalf of the board



G Parsons  
Director

## **MOTO HOLDINGS LIMITED**

### **DIRECTORS' RESPONSIBILITES STATEMENT**

The directors are responsible for preparing the Annual Report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgments and accounting estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

The directors are responsible for the maintenance and integrity of the corporate and financial information included on the company's website. Legislation in the United Kingdom governing the preparation and dissemination of financial statements may differ from legislation in other jurisdictions.

## **INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF MOTO HOLDINGS LIMITED**

We have audited the financial statements of Moto Holdings Limited for the 52 weeks ended 29 December 2010 which comprise the Consolidated Profit and Loss Account, the Consolidated Statement of Total Recognised Gains and Losses, the Consolidated and Company Balance Sheets, the Consolidated Cash Flow Statement, the consolidated reconciliation to net debt, and the related notes 1 to 24. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

### **Respective responsibilities of directors and auditor**

As explained more fully in the Directors' Responsibilities Statement, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

### **Scope of the audit of the financial statements**

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of: whether the accounting policies are appropriate to the group's and the parent company's circumstances and have been consistently applied and adequately disclosed; the reasonableness of significant accounting estimates made by the directors; and the overall presentation of the financial statements.

### **Opinion on financial statements**

In our opinion the financial statements:

- give a true and fair view of the state of the group's and the parent company's affairs as at 29 December 2010 and of the group's loss for the 52 weeks then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

### **Emphasis of matter – Going concern**

In forming our opinion on the financial statements, which is not modified, we have considered the adequacy of the disclosures made in the Directors' Report and note 1 to the financial statements concerning the group's and company's ability to continue as a going concern.

The group is currently in discussions to secure new banking facilities to replace the existing facilities before they expire in June 2011. The directors are confident that these discussions will be successful, although they remain to be finalised. The ongoing nature of those discussions indicates the existence of a material uncertainty which may cast significant doubt on the group's and company's ability to continue as a going concern, and therefore, they may be unable to realise their assets and discharge their liabilities in the normal course of business.

The financial statements do not include the adjustments that would result if the group and company were unable to continue as a going concern.

### **Opinion on other matter prescribed by the Companies Act 2006**

In our opinion the information given in the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements.

**INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF  
MOTO HOLDINGS LIMITED (Continued)**

**Matters on which we are required to report by exception**

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept by the parent company, or returns adequate for our audit have not been received from branches not visited by us; or
- the parent company financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

David Hall, FCA

David Hall FCA (Senior Statutory Auditor)  
for and on behalf of Deloitte LLP  
Chartered Accountants and Statutory Auditors  
Nottingham, UK

4 March 2011

# MOTO HOLDINGS LIMITED

## CONSOLIDATED PROFIT AND LOSS ACCOUNT 52 weeks ended 29 December 2010

	Note	52 weeks ended 29 December 2010 £'000	53 weeks ended 30 December 2009 £'000
<b>TURNOVER</b>	2	848,464	830,283
Change in stocks of finished goods		(135)	(699)
Staff costs	3	(72,254)	(63,941)
Depreciation and amortisation	4	(31,445)	(32,078)
Other operating costs		(715,894)	(700,842)
Impairment charge on the revaluation of fixed assets	4	-	(602)
<b>PROFIT ON ORDINARY ACTIVITIES BEFORE INTEREST BEING OPERATING PROFIT</b>	4	28,736	32,121
Interest receivable and similar income		701	70
Interest payable and similar charges	5	(78,182)	(74,834)
<b>LOSS ON ORDINARY ACTIVITIES BEFORE TAXATION</b>		(48,745)	(42,643)
Tax on loss on ordinary activities	6	-	376
<b>LOSS ON ORDINARY ACTIVITIES AFTER TAXATION BEING RETAINED LOSS FOR THE FINANCIAL PERIOD</b>	17,18	(48,745)	(42,267)

All results relate to continuing activities.

## CONSOLIDATED STATEMENT OF TOTAL RECOGNISED GAINS AND LOSSES 52 weeks ended 29 December 2010

	52 weeks ended 29 December 2010 £'000	53 weeks ended 30 December 2009 £'000
Loss for the financial period	(48,745)	(42,267)
Loss on disposal transferred to Revaluation Reserve	889	-
Effect of the revaluation of fixed assets	-	602
<b>TOTAL RECOGNISED GAINS &amp; LOSSES FOR THE PERIOD</b>	(47,856)	(41,665)

The 2009 item in respect of the effect of the revaluation of fixed assets represents a correction to the revaluation reserve included in the 2008 accounts. This is offset by a £602,000 charge included in the 2009 profit and loss account.

**MOTO HOLDINGS LIMITED**

**CONSOLIDATED BALANCE SHEET  
29 December 2010**

	Note	29 December 2010 £'000	30 December 2009 £'000
<b>FIXED ASSETS</b>			
Intangible assets	7	68,259	72,867
Tangible assets	8	528,142	558,414
		<u>596,401</u>	<u>631,281</u>
<b>CURRENT ASSETS</b>			
Stock	10	10,005	10,140
Debtors due within one year	11	49,342	26,362
Debtors due after more than one year	11	-	1,500
Cash in hand and at bank		26,049	21,782
		<u>85,396</u>	<u>59,784</u>
<b>CREDITORS: amounts falling due within one year</b>	12	<u>(814,491)</u>	<u>(224,336)</u>
<b>NET CURRENT LIABILITIES</b>		<u>(729,095)</u>	<u>(164,552)</u>
<b>TOTAL ASSETS LESS CURRENT LIABILITIES</b>		(132,694)	466,729
<b>CREDITORS: amounts falling due after more than one year</b>	13	<u>(491)</u>	<u>(561,356)</u>
<b>NET LIABILITIES</b>		<u>(133,185)</u>	<u>(94,627)</u>
<b>CAPITAL AND RESERVES</b>			
Called up share capital	15	6,000	5,686
Share premium account	16	10,722	849
Profit and loss account	17	(240,427)	(192,571)
Revaluation Reserve	17	90,520	91,409
<b>TOTAL SHAREHOLDERS' DEFICIT</b>	18	<u>(133,185)</u>	<u>(94,627)</u>

The company registration number is 5754555.

These financial statements were approved by the Board of Directors and authorised for use on

Signed on behalf of the Board of Directors

 4 March 2011

G Parsons

DIRECTOR

# MOTO HOLDINGS LIMITED

## COMPANY BALANCE SHEET 29 December 2010

	Note	29 December 2010 £'000	30 December 2009 £'000
<b>FIXED ASSETS</b>			
Investments	9	-	-
<b>CURRENT ASSETS</b>			
Debtors	11	210,238	175,218
		<u>210,238</u>	<u>175,218</u>
<b>CREDITORS: amounts falling due within one year</b>	12	(194,368)	(163,880)
<b>NET CURRENT ASSETS</b>		<u>15,870</u>	<u>11,338</u>
<b>NET ASSETS</b>		<u>15,870</u>	<u>11,338</u>
<b>CAPITAL AND RESERVES</b>			
Called up share capital	15	6,000	5,686
Share premium account	16	10,722	849
Profit and loss account	17	(852)	4,803
<b>TOTAL SHAREHOLDERS' FUNDS</b>	18	<u>15,870</u>	<u>11,338</u>

The company registration number is 5754555.

These financial statements were approved by the Board of Directors on

Signed on behalf of the Board of Directors

 4 March 2011

G Parsons

DIRECTOR

# MOTO HOLDINGS LIMITED

## CONSOLIDATED CASH FLOW STATEMENT 52 weeks ended 29 December 2010

	Note	52 weeks ended 29 December 2010 £'000	53 weeks ended 30 December 2009 £'000
<b>Net cash inflow from operating activities</b>	19	62,133	68,441
<b>Returns on investments and servicing of finance</b>			
Interest received		701	50
Interest paid		(44,387)	(68,339)
Issue costs of new bank loans		(919)	-
<b>Net cash outflow from returns on investments and servicing of finance</b>		(44,605)	(68,289)
<b>Capital expenditure and financial investment</b>			
Purchase of tangible fixed assets		(14,971)	(19,015)
Proceeds from sale of tangible fixed assets		1,700	-
<b>Net cash outflow for capital expenditure and financial investment</b>		(13,271)	(19,015)
<b>Net cash inflow / (outflow) before financing</b>		4,257	(18,863)
<b>Financing</b>			
Increase of ordinary share capital		10	-
Increase in borrowings	20	-	13,000
<b>Net cash inflow from financing</b>		10	13,000
<b>Increase / (decrease) in net cash</b>		4,267	(5,863)
<b>Consolidated reconciliation of net debt</b>			
Net debt at beginning of period	20	(702,241)	(677,919)
Increase / (decrease) in net cash		4,267	(5,863)
Movement in borrowings		-	(13,000)
Other non-cash changes	20	(32,463)	(5,459)
<b>Net debt at end of period</b>	20	(730,437)	(702,241)



# MOTO HOLDINGS LIMITED

## NOTES TO THE FINANCIAL STATEMENTS

52 weeks ended 29 December 2010

### 1. ACCOUNTING POLICIES

The financial statements are prepared under the historical cost basis as modified for the revaluation of fixed assets and in accordance with applicable United Kingdom accounting standards. The principal accounting policies are summarised below. These policies have all been applied consistently throughout the period and prior period.

#### Going Concern

The group is structured via a series of intermediate holding companies and a trading company, Moto Hospitality Limited. The intermediate holding companies, of which this company is one, hold external debt financing, which is due for repayment in June 2011. This external debt finance has been lent via intercompany loan agreements to Moto Hospitality Limited with no fixed date of repayment. Interest is payable on the intercompany debt at rates higher than those payable on the external debt financing in order to distribute the trading profit of Moto Hospitality Limited to the holding companies to ensure service of the external debt and to facilitate dividend payments to shareholders at the ultimate parent company level, Moto International Holdings Limited.

Monthly cash flow forecasts have been prepared for the business going forward to the end of 2015. These cash flows assume that the profitability of the trading company grows in accordance with a detailed Business Plan which has been approved by the Board.

The cash flow forecasts assume that all liabilities of the business going forward are met in accordance with contractual terms. External interest payments are hedged and the payments due under the terms of the hedge are built into the forecasts. The forecasts for the group indicate compliance with all covenants until June 2011, when the current debt is due for repayment.

Although loans from fellow group companies are all presented as being repayable within one year, the directors have received confirmation from fellow group companies that amounts of £194,368,000 will not be called for repayment for at least 12 months from the date of signing the accounts.

Moto is actively involved in pursuing a refinancing of its current debt facilities which expire on 16 June 2011. The refinancing process has been on-going for the last 12 months and is well progressed with the appointment of a number of financial and legal advisers to assist in the process. Moto has been in discussions with a number of potential lenders to refinance its existing debt facilities. In addition, Moto is considering issuing a high yield bond as part of its refinancing strategy. Moto expect the refinancing to be completed by June 2011, and based on the progress achieved and feedback received from lenders to date, the Directors reasonably expect that refinancing of the existing debt facilities will be achieved. Therefore, the directors believe that preparing the accounts on a going concern basis is appropriate. However, whilst the refinancing process is significantly progressed, as at the date of signing these accounts it remains to be finalised. In the absence of renewed financing, the existing bank facilities expire on 16 June 2011. Without adequate new banking facilities in place, or support from the shareholders, the group and the company would be unable to continue as a going concern.

The above circumstances indicate a material uncertainty which may cast significant doubt on the group's and company's ability to continue as a going concern and, therefore, they may be unable to realise their assets and discharge their liabilities in the normal course of business. The financial statements do not include the adjustments that would result if the group and the company were unable to continue as a going concern.

In summary, taking into account the uncertainty relating to the factors noted above, the directors have a reasonable expectation that the company and the group have adequate resources to continue in operational existence for the foreseeable future, being at least twelve months from the date of the approval of the accounts. Therefore, the accounts have been prepared on a going concern basis.

#### Basis of consolidation

The group's financial statements consolidate the financial statements of the company and its subsidiary undertakings for the 52 weeks ended 29 December 2010. The results of subsidiaries acquired or sold are consolidated for the periods from or to the date on which control passed. Acquisitions are accounted for under the acquisition method.

**NOTES TO THE FINANCIAL STATEMENTS (Continued)**

**52 weeks ended 29 December 2010**

**1. ACCOUNTING POLICIES (continued)**

**Goodwill and amortisation**

Goodwill arising on the acquisition of subsidiary undertakings and businesses, representing any excess of the fair value of the consideration given over the fair value of the identifiable assets and liabilities acquired, is capitalised and written off on a straight line basis over its useful economic life, which is 20 years. Provision is made for any impairment.

**Investments**

Fixed asset investments are shown at cost less provision for impairment.

**Fixed assets and depreciation**

The group has a policy of revaluation of tangible fixed assets. The revaluation is based on the existing use value of the service stations valued as operational entities with regard to their trading potential and was performed by Gerald Eve & Co Chartered Surveyors, a qualified external valuer, in December 2008.

Freehold and long leasehold land is not depreciated. Freehold buildings are depreciated to their estimated residual values over a period of up to fifty years. Leasehold buildings are depreciated to their estimated residual values over the shorter of fifty years and their remaining lease period.

Depreciation is provided on cost less estimated residual value on a straight line basis at the following rates per annum:

Freehold property	Up to 50 years
Long leasehold property	Shorter of term of the lease and 50 years
Short leasehold property	Term of the lease
Computer equipment	3 to 5 years
Other fixtures and fittings and vehicles	5 to 10 years

**Stocks**

Stocks, which comprise goods purchased for resale and consumables, are valued at the lower of cost and net realisable value.

**Taxation**

Current tax, including UK corporation tax and foreign tax, is provided at amounts expected to be paid (or recovered) using the tax rates and laws that have been enacted or substantively enacted by the balance sheet date.

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date where transactions or events that result in an obligation to pay more tax in the future or a right to pay less tax in the future have occurred at the balance sheet date. Timing differences are differences between the group's taxable profits and its results as stated in the financial statements that arise from the inclusion of gains and losses in tax assessments in periods different from those in which they are recognised in the financial statements.

A net deferred tax asset is regarded as recoverable and therefore recognised only to the extent that, on the basis of all available evidence, it can be regarded as more likely than not that there will be suitable taxable profits from which the future reversal of the underlying timing differences can be deducted.

Deferred tax is measured at the average tax rates that are expected to apply in the periods in which the timing differences are expected to reverse based on tax rates and laws that have been enacted or substantively enacted by the balance sheet date. Deferred tax is measured on a non-discounted basis.

**Pension costs**

The group participates in a defined contribution scheme.

For defined contribution schemes the amount charged to the profit and loss account in respect of pension costs and other post-retirement benefits is the contributions payable in the period. Differences between contributions payable in the period and contributions actually paid are shown as either accruals or prepayments in the balance sheet.

# MOTO HOLDINGS LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (Continued)

52 weeks ended 29 December 2010

### 1. ACCOUNTING POLICIES (continued)

#### Leases

Operating rental payments are charged directly to the profit and loss account on an accruals basis.

#### Bank borrowings

Interest bearing bank loans are recorded at the proceeds received, net of direct issue costs. Finance charges are accounted for on an accruals basis in the profit or loss account using the effective interest method and are added to the carrying amount of the instrument to the extent that they are not settled in the period in which they arise.

#### Financial instruments

The group enters into interest rate derivatives with a view to managing interest rate risk. Such transactions are accounted for off balance sheet. The fair value of these contracts is measured at market rate.

#### Company Profit and Loss Account

The company has taken advantage of the exemption contained in Section 408 of Companies Act 2006 and has therefore not disclosed the company Profit and Loss Account.

### 2. TURNOVER

Turnover comprises sales of goods and services within the UK, and is stated exclusive of value added tax. Turnover includes rental income as well as sales to consumers.

#### Fuel Turnover

The group acts as both a principal and an agent for the sale of fuel. Where the group operates as the principal, the amounts included within turnover represent the gross sales price of goods and services. Under certain fuel supply arrangements the group acts as an agent for the sale of fuel and fuel products on behalf of the petroleum companies. In this case, the amounts included within turnover represent the commission earned on these transactions. Commission is recognised upon the sale of the relevant fuel and fuel products on behalf of the petroleum companies to the customer.

For all non fuel sales, revenue is recognised for products and services where the group obtains the right to consideration in exchange for its performance

In the opinion of the directors, turnover and loss on ordinary activities before tax are attributable to one activity, namely the operation of motorway and trunk road service areas.

# MOTO HOLDINGS LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (Continued)

52 weeks ended 29 December 2010

### 3. INFORMATION REGARDING DIRECTORS AND EMPLOYEES

The company has no employees other than the directors.

The directors received no remuneration with regard to their services to the company or the group.

	52 weeks ended 29 December 2010	53 weeks ended 30 December 2009
<b>Average number of persons employed (including directors)</b>		
Management and administration	637	621
Catering and services staff	4,174	3,863
	<u>4,811</u>	<u>4,484</u>

The increase in staff numbers from the prior year is due to additional temporary staff employed within the year.

<b>Staff costs during the period</b>	<b>£'000</b>	<b>£'000</b>
Wages and salaries	58,194	59,479
Management bonus	9,553	-
Social security costs	4,067	4,046
Other pension costs	440	416
	<u>72,254</u>	<u>63,941</u>

A Management Incentive Plan is in place, whereby 'B', 'C', and 'D' shares in Moto Holdings Limited were sold to key management in June 2006. These shares were acquired from management by the parent company (Moto International Holdings Limited) in June 2010 at a value of £16,139,000, as certain yield and equity return hurdles of the plan were met. FRS 20 requires these shares to be accounted for in Moto Holdings Limited and Moto Hospitality Limited as equity settled share based payments, whereby any excess of the fair value of such shares at the grant date over the fair value of the price payable by management for those shares is recognised as a charge to the profit and loss account of Moto Hospitality Limited and the consolidated profit and loss account of Moto Holdings Limited evenly over the life of the Plan. The price paid by management for the shares was not significantly different to their fair value at the date they were issued, and accordingly no annual charge has been recognised in the financial statements of Moto Hospitality Limited or the consolidated financial statements of Moto Holdings Limited.

A second Management Incentive Plan has replaced the scheme that crystallised in June 2010. This operates on a similar basis to the previous scheme, with 'B1' and 'C1' shares in Moto Holdings Limited being sold to key management in June 2010. These shares will be acquired from management by the parent company (Moto International Holdings Limited) in December 2015 at a value as at 31 December 2015, calculated to reward management should certain yield and equity return hurdles of the plan be met. FRS 20 requires these shares to be accounted for in Moto Holdings Limited and Moto Hospitality Limited as equity settled share based payments, whereby any excess of the fair value of such shares at the grant date over the fair value of the price payable by management for those shares is recognised as a charge to the profit and loss account of Moto Hospitality Limited and the consolidated profit and loss account of Moto Holdings Limited evenly over the life of the Plan. The price paid by management for the shares was not significantly different to their fair value at the date they were issued, and accordingly no annual charge has been recognised in the financial statements of Moto Hospitality Limited or the consolidated financial statements of Moto Holdings Limited.

# MOTO HOLDINGS LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (Continued) 52 weeks ended 29 December 2010

### 4. PROFIT ON ORDINARY ACTIVITIES BEFORE INTEREST

Profit on ordinary activities before interest is stated after charging:	52 weeks ended 29 December 2010 £'000	53 weeks ended 30 December 2009 £'000
Depreciation	26,837	27,470
Amortisation of goodwill	4,608	4,608
Impairment charge on the revaluation of fixed assets	-	602
Loss on disposal of Cherwell Valley	4,824	-
Management bonus (see Note 3)	9,553	-
Operating lease payments		
Plant and machinery	488	596
Property rentals	5,718	5,514
Auditor's remuneration for annual audit services	125	120
Separation costs	-	481
	<u>                    </u>	<u>                    </u>

During the year the Cherwell Valley amenity building was destroyed by fire. The trading losses and rebuild costs were covered by insurance, but a non-cash loss of £4,824,000 has been recognised on disposal of the tangible fixed assets.

During the year the Group incurred the following costs for services provided by the Company's auditors:

Fees payable to the Company's auditor for the audit of the Company's annual accounts	20	15
Fees paid to the Company's auditor for other services:		
The audit of the Company's subsidiaries pursuant to legislation	105	105
Management Incentive Plan tax valuation	15	-
Tax Services	77	-
VAT Services	-	5
	<u>                    </u>	<u>                    </u>
	217	125
	<u>                    </u>	<u>                    </u>

The company audit fee was paid by other group companies.

### 5. INTEREST PAYABLE AND SIMILAR CHARGES

	52 weeks ended 29 December 2010 £'000	53 weeks ended 30 December 2009 £'000
Amounts payable on bank loans	37,899	38,700
Payable to group undertakings	40,283	36,134
	<u>                    </u>	<u>                    </u>
	78,182	74,834
	<u>                    </u>	<u>                    </u>

Amounts payable on bank loans includes £1,975,000 (2009: £4,335,000) relating to amortisation of debt issue costs.

**MOTO HOLDINGS LIMITED**

**NOTES TO THE FINANCIAL STATEMENTS (Continued)**  
**52 weeks ended 29 December 2010**

**6. TAX ON LOSS ON ORDINARY ACTIVITIES**

	<b>52 weeks ended 29 December 2010 £'000</b>	<b>53 weeks ended 30 December 2009 £'000</b>
Adjustments in respect of prior years	-	376
<b>Total current tax</b>	-	376
<b>Total deferred tax</b>	-	-
<b>Total tax credit on loss on ordinary activities</b>	-	376

**Reconciliation of the UK Statutory Tax Rate to the Effective Current Tax Rate**

The standard rate of current tax for the period, based on the UK standard rate of corporation tax is 28% (2009: 28%). The current tax credit for the period is lower than 28% (2009: 28%) for the reasons set out in the following reconciliation.

	<b>52 weeks ended 29 December 2010 £'000</b>	<b>53 weeks ended 30 December 2009 £'000</b>
Tax credit on profit on ordinary activities at the UK statutory rate of 28% (2009: 28%)	28.0%	28.0%
Decrease arising from :		
Expenses not deductible for tax purposes	(27.4)%	(21.3)%
Movement in unprovided deferred tax	(0.5)%	(6.6)%
Other timing differences	(0.1)%	(0.1)%
Adjustments in respect of prior years	-%	0.9%
<b>Current tax credit for the period</b>	-	376

**MOTO HOLDINGS LIMITED**

**NOTES TO THE FINANCIAL STATEMENTS (Continued)**  
**52 weeks ended 29 December 2010**

**7. INTANGIBLE FIXED ASSETS**

**GROUP**

	<b>Goodwill £'000</b>
<b>Cost</b>	
At 30 December 2009	89,377
At 29 December 2010	89,377
<b>Amortisation</b>	
At 30 December 2009	16,510
Charge for the period	4,608
At 29 December 2010	21,118
<b>Net book value</b>	
At 29 December 2010	68,259
At 30 December 2009	72,867

**8. TANGIBLE FIXED ASSETS**

**GROUP**

	<b>Freehold land and buildings £'000</b>	<b>Long leasehold land and buildings £'000</b>	<b>Short Leasehold land and buildings £'000</b>	<b>Owned vehicles equipment and fittings £'000</b>	<b>Total £'000</b>
<b>Cost or valuation</b>					
At 30 December 2009	356,947	108,575	93,383	129,164	688,069
Additions	224	-	-	14,747	14,971
Disposals	-	(19,628)	-	(6,272)	(25,900)
At 29 December 2010	357,171	88,947	93,383	137,639	677,140
<b>Depreciation</b>					
At 30 December 2009	7,534	28,635	23,374	70,112	129,655
Charge for the period	4,523	3,003	3,415	15,896	26,837
Disposals	-	(4,603)	-	(2,891)	(7,494)
At 29 December 2010	12,057	27,035	26,789	83,117	148,998
<b>Net book value</b>					
At 29 December 2010	345,114	61,912	66,594	54,522	528,142
At 30 December 2009	349,413	79,940	70,009	59,052	558,414

**Analysis of cost or valuation:**

Cost of additions	326	123	117	33,420	33,986
Valuation as at 24th December 2008	356,845	88,824	93,266	104,219	643,154
At 29 December 2010	357,171	88,947	93,383	137,639	677,140

Within owned vehicles, equipment & fittings there are £1,909,000 of Assets Under the Course of Construction, which are not being depreciated.

The fixed assets disposals include the disposal of the amenity buildings at Cherwell Valley and its contents,

# MOTO HOLDINGS LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (Continued)

### 52 weeks ended 29 December 2010

which were destroyed in a fire in April 2010. The total loss on disposal of the Cherwell Valley assets, after allowing for insurance proceeds, was £4,824,000 (see note 4).

#### 9. INVESTMENTS

COMPANY	£'000
Cost and Net Book Value	-

The company holds 100% of the share capital of the following companies:

Group undertaking	Nature of business	£1 shares	Country of registration
Moto Ventures Limited	Holding company	Ordinary shares	England & Wales
Moto Investments Limited*	Holding company	Ordinary shares	England & Wales
Moto Hospitality Limited*	Motorway service areas operators	Ordinary shares	England & Wales
Poplar 2000*	Dormant company	Ordinary shares	England & Wales
Pavilion Services Group Limited*	Dormant company	Ordinary shares	England & Wales
Pavilion Services Limited*	Dormant company	Ordinary shares	England & Wales
Moto Marks & Spencer Limited*	Agency	Ordinary shares	England & Wales
Moto in the Community*	Charity	Ordinary shares	England & Wales
Princebilt Hotels Limited*	Dormant company	Ordinary shares	Scotland
Moto Motorway Services Limited*	Dormant company	Ordinary shares	England & Wales
Burger King Costa Limited*	Dormant company	Ordinary shares	England & Wales
Costa Burger King Limited*	Dormant company	Ordinary shares	England & Wales
Moto Burger King Limited*	Dormant company	Ordinary shares	England & Wales
Burger King Costa Marks and Spencer Limited*	Dormant company	Ordinary shares	England & Wales
Kentucky Fried Chicken Costa Burger King Limited*	Dormant company	Ordinary shares	England & Wales
Kentucky Fried Chicken Burger King Costa Limited*	Dormant company	Ordinary shares	England & Wales
Burger King Costa Kentucky Fried Chicken Limited*	Dormant company	Ordinary shares	England & Wales
Burger King Kentucky Fried Chicken Costa Limited*	Dormant company	Ordinary shares	England & Wales
Costa Burger King Kentucky Fried Chicken Limited*	Dormant company	Ordinary shares	England & Wales
Costa Kentucky Fried Chicken Burger King Limited*	Dormant company	Ordinary shares	England & Wales

\* held indirectly via subsidiary companies

#### 10. STOCK

GROUP	2010 £'000	2009 £'000
Goods for resale	10,005	10,140

There is no material difference between the balance sheet value of stocks and their replacement cost.



# MOTO HOLDINGS LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (Continued) 52 weeks ended 29 December 2010

### 11. DEBTORS

<b>GROUP</b>	<b>2010</b>	<b>2009</b>
	<b>£'000</b>	<b>£'000</b>
Trade debtors	18,952	15,994
Other debtors	17,532	6,165
Prepayments and accrued income	2,681	2,777
Unpaid share capital	10,177	1,426
	<hr/>	<hr/>
Amounts due within one year	49,342	26,362
Debtors due after one year	-	1,500
	<hr/>	<hr/>
	<b>49,342</b>	<b>27,862</b>

Amounts due after one year relate to amounts owed to the group under the acquisition agreement with Compass Group plc.

Unpaid share capital relates to amounts due on B1 and C1 shares (see note 15) issued as part of the Management Incentive Plan (see note 3).

<b>COMPANY</b>	<b>2010</b>	<b>2009</b>
	<b>£'000</b>	<b>£'000</b>
Amounts owed by fellow subsidiary undertakings	200,061	173,792
Unpaid share capital	10,177	1,426
	<hr/>	<hr/>
Amounts due within one year	<b>210,238</b>	<b>175,218</b>

Unpaid share capital relates to amounts due on B1 and C1 shares (see note 15) issued as part of the Management Incentive Plan (see note 3).

# MOTO HOLDINGS LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (Continued) 52 weeks ended 29 December 2010

### 12. CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

<b>GROUP</b>	<b>2010</b>	<b>2009</b>
	<b>£'000</b>	<b>£'000</b>
Trade creditors	20,021	23,902
Amounts owed to parent undertaking	194,368	163,880
Other creditors	21,139	15,989
Accruals and deferred income	16,845	20,565
Senior Debt	521,533	-
Junior Debt	41,500	-
Capitalised debt issue costs	(915)	-
	<u>814,491</u>	<u>224,336</u>
<b>COMPANY</b>	<b>2010</b>	<b>2009</b>
	<b>£'000</b>	<b>£'000</b>
Amounts owed to group companies	<u>194,368</u>	<u>163,880</u>

Amounts owed to parent undertaking are unsecured. Interest is charged at a fixed rate of 24%, payable semi-annually in arrears.

The Senior Debt carries interest at a floating rate of LIBOR plus 1.5% and matures within one year, 16 June 2011. The lender holds security over the shares and assets of the company and Moto Hospitality Limited.

The Junior Debt carries interest at LIBOR plus 3.5%, and matures within one year, 16 June 2011. The lender holds security over the shares and assets of the company and Moto Holdings Limited.

Cost incurred in the setting up of the senior and junior debt have been capitalised and are being amortised over the period of the loans. See note 5 for details of the charge to the profit and loss account.

The group has entered into a number of interest rate derivatives to hedge against the interest rate risk on the Senior and Junior Debt. The earliest derivative was entered into on the 20 April 2006. Subsequently further derivatives have been entered into between June and November 2008 to hedge against the risk on the additional borrowings. No cost was incurred to set up any of the derivatives. The total fair value of these derivatives at the balance sheet date was £(73,042,000) (2009: £(56,163,000)) which is based on a third party bank valuation and is accounted for off balance sheet.

In addition to the borrowings the debt facility also includes the provision of letters of credit to suppliers. At 29 December 2010 there was £6,350,000 of open letters of credit in issue (2009: £6,600,000). The directors do not expect any payments to be required under these letters of credit. Letters of credit are subject to a fee of 1.5% per annum. This has been charged to interest payable in the financial statements.

**MOTO HOLDINGS LIMITED**

**NOTES TO THE FINANCIAL STATEMENTS (Continued)**  
**52 weeks ended 29 December 2010**

**13. CREDITORS: AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR**

<b>GROUP</b>	<b>2010</b>	<b>2009</b>
	<b>£'000</b>	<b>£'000</b>
Senior Debt	-	521,533
Junior Debt	-	41,500
Capitalised debt issue costs	-	(2,890)
Accruals and deferred income	491	1,213
	<u>491</u>	<u>561,356</u>

**14. PROVISIONS FOR LIABILITIES**

<b>GROUP</b>	<b>2010</b>	<b>2009</b>
	<b>£'000</b>	<b>£'000</b>
<b>Unrecognised deferred taxation</b>		
Excess of depreciation over capital allowances	9,841	12,803
Other timing differences	157	271
Tax losses	1,222	1,222
	<u>11,220</u>	<u>14,296</u>

**Movements on Deferred Tax are as follows:**

Deferred tax asset at 30 December 2009	-	-
Deferred tax charge for the period	-	-
	<u>-</u>	<u>-</u>
Deferred tax asset at 29 December 2010	-	-

The deferred tax asset is not recognised on the basis that there is not sufficient certainty over future taxable profits against which the asset could be realised.

# MOTO HOLDINGS LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (Continued) 52 weeks ended 29 December 2010

### 15. CALLED UP SHARE CAPITAL

GROUP and COMPANY	2010 £'000	2009 £'000
<b>Authorised</b>		
4,220,000 A ordinary shares of £1 each	4,220	4,220
307,195 B1 ordinary shares of £1 each	307	-
7,200 C1 ordinary shares of £1 each	7	-
1,466,377 deferred shares of £1 each	1,466	-
26,377 B ordinary shares of £1 each	-	26
720,000 C ordinary shares of £1 each	-	720
720,000 D ordinary shares of £1 each	-	720
	<u>6,000</u>	<u>5,686</u>
<b>Allotted and fully paid</b>		
4,220,000 A ordinary shares of £1 each	4,220	4,220
7,200 C1 ordinary shares of £1 each	7	-
1,466,377 deferred shares of £1 each	1,466	-
26,377 B ordinary shares of £1 each	-	26
7,200 C ordinary shares of £1 each	-	7
7,200 D ordinary shares of £1 each	-	7
	<u>5,693</u>	<u>4,260</u>
<b>Allotted and unpaid</b>		
307,195 B1 ordinary shares of £1 each	307	-
712,800 C ordinary shares of £1 each	-	713
712,800 D ordinary shares of £1 each	-	713
	<u>307</u>	<u>1,426</u>

#### A ordinary shares

A ordinary shares have full voting rights and are entitled to dividends.

#### B1, C1, B, C and D ordinary shares and deferred shares

B1 and C1 ordinary shares and deferred shares have no voting rights and are not entitled to dividends. B, C and D ordinary shares were acquired by the parent company during the year and converted into deferred shares as part of the crystallisation of the Management Incentive Plan, see note 3.

The company was incorporated on 23 March 2006 with authorised share capital of 4,220,000 A ordinary shares, 26,377 B ordinary shares, 720,000 C ordinary shares and 720,000 D ordinary shares of nominal value £1 each. 4,220,000 A ordinary shares, 720,000 C ordinary shares and 720,000 D ordinary shares were issued at par and 26,377 B ordinary shares were issued at £33.17, a premium of £32.17 per share.

During 2010, 307,195 B1 ordinary shares were issued at £33.13, a premium of £32.13 per share and 7,200 C1 ordinary shares were issued at £1.39, a premium of £0.39 per share.

### 16. SHARE PREMIUM ACCOUNT

GROUP and COMPANY	2010 £'000	2009 £'000
At 30 December 2009	<u>10,722</u>	<u>849</u>
At 29 December 2010	<u>10,722</u>	<u>849</u>

B1 and C1 shares were issued in the period at a premium, see note 15.

**MOTO HOLDINGS LIMITED**

**NOTES TO THE FINANCIAL STATEMENTS (Continued)**  
**52 weeks ended 29 December 2010**

**17. RESERVES**

<b>GROUP</b>	<b>Profit and loss account £'000</b>	<b>Revaluation reserve £'000</b>	<b>Total £'000</b>
At 30 December 2009	(192,571)	91,409	(101,162)
Loss for the period	(48,745)	-	(48,745)
Loss on disposals transferred to revaluation reserve	889	(889)	-
	<u>(240,427)</u>	<u>90,520</u>	<u>(149,907)</u>

**COMPANY**

	<b>Profit and loss account £'000</b>
At 30 December 2009	4,803
Loss for the period	(5,655)
	<u>(852)</u>

**18. RECONCILIATION OF MOVEMENT IN SHAREHOLDERS' (DEFICIT) / FUNDS**

<b>GROUP</b>	<b>2010 £'000</b>	<b>2009 £'000</b>
Issue of ordinary share capital	10,187	-
Loss for the financial period	(48,745)	(42,267)
Revaluation in period	-	602
<b>Net increase in shareholders' deficit</b>	<u>(38,558)</u>	<u>(41,665)</u>
Opening shareholders' deficit	(94,627)	(52,962)
<b>Closing shareholders' deficit</b>	<u>(133,185)</u>	<u>(94,627)</u>

**COMPANY**

	<b>2010 £'000</b>	<b>2009 £'000</b>
Issue of ordinary share capital	10,187	-
Loss for the financial period	(5,655)	(487)
<b>Net increase / (decrease) in shareholders' funds</b>	<u>4,532</u>	<u>(487)</u>
Opening shareholders' funds	11,338	11,825
<b>Closing shareholders' funds</b>	<u>15,870</u>	<u>11,338</u>

**MOTO HOLDINGS LIMITED**

**NOTES TO THE FINANCIAL STATEMENTS (Continued)**

**52 weeks ended 29 December 2010**

**19. CASH FLOW FROM OPERATING ACTIVITIES**

<b>GROUP</b>	<b>2010</b>	<b>2009</b>
	<b>£'000</b>	<b>£'000</b>
Operating profit	28,736	32,121
Depreciation charge	26,837	27,470
Loss on disposal of fixed assets	6,591	-
Goodwill amortisation	4,608	4,608
Effect of the revaluation of fixed assets	-	602
Decrease in stocks	135	699
(Increase) / decrease in debtors	(1,695)	72
(Decrease) / increase in creditors	(3,079)	2,869
	<u>62,133</u>	<u>68,441</u>
<b>Net cash inflow from operating activities</b>	<b><u>62,133</u></b>	<b><u>68,441</u></b>

**20. RECONCILIATION OF NET DEBT**

<b>GROUP</b>	<b>As at 30</b>	<b>Cash flow</b>	<b>Other non-</b>	<b>As at 29</b>
	<b>December</b>	<b>Cash flow</b>	<b>cash</b>	<b>December</b>
	<b>2009</b>	<b>£'000</b>	<b>changes</b>	<b>2010</b>
	<b>£'000</b>	<b>£'000</b>	<b>£'000</b>	<b>£'000</b>
Cash in hand and at bank	21,782	4,267	-	26,049
Debt due within one year	(163,880)	-	(592,606)	(756,486)
Debt due after one year	(560,143)	-	560,143	-
	<u>(702,241)</u>	<u>4,267</u>	<u>(32,463)</u>	<u>(730,437)</u>

Non-cash changes comprise amortisation of issue costs relating to debt issues and interest accrued on amounts owed to the parent undertaking.

Debt due within one year includes external debt of £563,033,000 (2009: £563,033,000) less capitalised debt costs of £915,000 (2009: £2,890,000) and amounts owed to parent undertaking of £194,368,000 (2009: £163,880,000).

**21. FINANCIAL COMMITMENTS**

Capital commitments are as follows:

<b>GROUP</b>	<b>2010</b>	<b>2009</b>
	<b>£'000</b>	<b>£'000</b>
Contracted but not provided for	<u>1,545</u>	<u>-</u>

At 29 December 2010, the group was committed to making the following payments during the next year in respect of operating leases:

<b>GROUP</b>	<b>Plant and machinery</b>		<b>Land and buildings</b>	
	<b>2010</b>	<b>2009</b>	<b>2010</b>	<b>2009</b>
	<b>£'000</b>	<b>£'000</b>	<b>£'000</b>	<b>£'000</b>
Leases which expire:				
In two to five years	488	596	-	-
In more than five years	-	-	5,928	5,418
	<u>488</u>	<u>596</u>	<u>5,928</u>	<u>5,418</u>

# MOTO HOLDINGS LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (Continued)

52 weeks ended 29 December 2010

### 22. PENSION COSTS

The group operates a defined contribution scheme and the contributions are charged to the profit and loss account. The contributions charged in the period amounted to £440,000 (2009: £416,000) with unpaid contributions at 29 December 2010 of £70,000 (2009: £68,000).

### 23. RELATED PARTY TRANSACTIONS

GROUP			Value of	Amount	Value of	Amount
			transactions	outstanding	transactions	outstanding
			2010	2010	2009	2009
Name of related party	Relationship	Transaction Type	£'000	£'000	£'000	£'000
Macquarie Capital Funds (Europe) Limited	Shareholder of parent company	Advisory services	357	35	3	-
Moto International Holdings Limited	Parent	Borrowings	-	135,780	-	135,780
		Interest	40,283	58,588	36,134	28,100

The company has taken advantage of the exemption under FRS 8 whereby wholly owned subsidiaries are not required to disclose intra group transactions and balances. This has been applied for the group companies included within this set of consolidated accounts.

### 24. ULTIMATE PARENT UNDERTAKING

The company's immediate parent company is Moto International Holdings Limited, a company incorporated in Bermuda. The company's ultimate parent company is Moto International Holdings Limited, which is controlled by a consortium.

Moto Holdings Limited is the smallest company into which these accounts are consolidated, and Moto International Holdings Limited is the largest. Copies of group accounts may be obtained from the Secretary, Toddington Service Area, Junction 11-12 M1 Southbound, Toddington, Bedfordshire LU5 6HR.

From 28 February 2011 Moto International Parent Limited took control of 60% of the share capital of Moto International Holdings Limited. The company's ultimate parent company is now Moto International Parent Limited, which is controlled by a consortium.